

# A User's Guide for the Bank Holding Company Performance Report

March 2001

Board of Governors of the Federal Reserve System Division of Banking Supervision and Regulation Washington, D.C. 20551



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March 2001 Edition

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### Foreword

A User's Guide for the Bank Holding Company Performance Report is designed to serve as an aid in using the Bank Holding Company Performance Report (BHCPR). The guide provides definitions of the financial ratios and items presented on each page of the BHCPR.

Questions or comments relating to this guide should be referred to the Surveillance Section at the Federal Reserve Board by calling (202) 452-5265. Specific questions or comments pertaining to information contained in an individual bank holding company's performance report should be addressed to the appropriate Federal Reserve Bank as indicated on the BHCPR cover page. The district number, address, and telephone number of each Federal Reserve Bank are listed below.

District Number	Name and Address of Federal Reserve Bank	Telephone Number (of Surveillance Staff)
1	Federal Reserve Bank of Boston 600 Atlantic Avenue Boston, MA 02106-2076	(617) 973-3344
2	Federal Reserve Bank of New York 33 Liberty Street New York, NY 10045-0001	(212) 720-2055
3	Federal Reserve Bank of Philadelphia Ten Independence Mall Philadelphia, PA 19106-1574	(215) 574-4304
4	Federal Reserve Bank of Cleveland 1455 East Sixth Street Cleveland, OH 44114-2566	(216) 579-2934
5	Federal Reserve Bank of Richmond 701 East Byrd Street Richmond, VA 23261-7622	(804) 697-8894
6	Federal Reserve Bank of Atlanta 1000 Peachtree Street, N.E. Atlanta, GA 30309-4470	(404) 498-7155
7	Federal Reserve Bank of Chicago 230 South LaSalle Street Chicago, IL 60604-0834	(312) 322-5923
8	Federal Reserve Bank of St. Louis 411 Locust Street St. Louis, MO 63102-2034	(314) 444-8764

9	Federal Reserve Bank of Minneapolis 90 Hennepin Avenue Minneapolis, MN 55480-0291	(612) 204-5066
10	Federal Reserve Bank of Kansas City 925 Grand Avenue Kansas City, MO 64198-0001	(816) 881-2518
11	Federal Reserve Bank of Dallas 2200 N. Pearl Street Dallas, TX 75201	(214) 922-6052
12	Federal Reserve Bank of San Francisco 101 Market Street San Francisco, CA 94120-7702	(415) 974-2822

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### **Section 1: Introduction**

The Bank Holding Company Performance Report (BHCPR) is an analytical tool produced by the Federal Reserve System for supervisory purposes, including on-site examinations and inspections, off-site surveillance and monitoring, and analyses performed in connection with applications filed with the Federal Reserve regarding mergers, acquisitions, and other matters. The BHCPRs are

designed to assist analysts and examiners in determining a bank holding company's financial condition and performance based on financial statements, comparative ratios, trend analyses, and percentile ranks relative to its peers.

It should be noted that no single financial ratio, percentile rank, or trend shown in the BHCPR should be assumed to be conclusive evidence of a specific firm's financial condition. In appraising a bank holding company's financial condition, an analyst must make a judgment based on an analysis of a variety of factors and interrelationships and on peer group comparisons.

### **Section 2: Technical Information**

#### **Description**

The Bank Holding Company Performance Report is a computer-generated report of current and historical financial information produced quarterly for top-tier bank holding companies with consolidated assets of \$150 million or more and for top-tier multibank holding companies with outstanding debt to the general public or engaged in a nonbank activity involving financial leverage or engaged in credit extending activities.

Peer group average reports also are available. These reports contain statistics on the average performance of groups of bank holding companies with common characteristics. (See the description of BHCPR peer groups on page 2-2.)

#### **Data Source**

The financial data presented in the Bank Holding Company Performance Report are derived from financial reports which bank holding companies are required to file quarterly with the Federal Reserve System. These financial reports are the Consolidated Financial Statements for Bank Holding Companies (FR Y-9C) and the Parent Company Only Financial Statements for Large Bank Holding Companies (FR Y-9LP). Detailed descriptions of data elements contained in the FR Y-9C and FR Y-9LP report forms are found in the Instructions for Preparation of Consolidated Financial Statements for Bank Holding Companies and the Instructions for Preparation of Parent Only Financial Statements for Bank Holding Companies, respectively.

#### Report Format

An individual *Bank Holding Company Performance Report* consists of four sections:

- the *Introductory Page*, which shows a Table of Contents and indicates the peer group classification and certain characteristics of the bank holding company (BHC);
- the Summary Ratios page, which presents selected key financial ratios to measure consolidated earnings and profitability, loan losses, nonaccrual assets and other real estate owned, liquidity, capital, leverage, growth rates, and selected parent company ratios;
- the Consolidated Information section, which contains detailed income and expense account items and ratios used to measure the condition of the consolidated bank holding company and provides balance sheet information on asset and liability composition, including the loan and investment portfolio, liquidity and funding, derivative instruments, allowance for loan and lease losses, chargeoffs, past due and nonaccrual assets, capital, and foreign and insurance activities; and
- the Parent Company Information section, which provides detailed financial data on the parent company only organization including measures of profitability, leverage, cash flows, and dependence on subsidiaries.

Each performance report displays financial statistics for five time periods. Interim reports (for the March, June, and September reporting periods) provide information for the current quarter, the previous year's comparable quarter, and the last three calendar year-ends. The December year-end performance report presents five calendar years of data.

Numerical information displayed in the BHCPR is expressed as:

· a dollar amount in thousands of

- dollars (except when otherwise indicated);
- a ratio (expressed as a percentage or a multiple) that relates two or more financial statement items for an individual company;
- an average of account balances or of ratio values for a group of BHCs;
- a percentile rank of an individual BHC's ratio within its peer group;
- a percentage change from the prior year's like quarter or five years earlier; or
- an aggregate sum of an account balance or of the number of BHCs in a peer group.

Dollar values for income and expense items and for changes in equity capital, charge-offs, and recoveries are expressed in the BHCPR as year-to-date amounts. Ratios that involve income and expense items, charge-offs, recoveries, or changes in equity capital are annualized for interim reporting periods. (See the description of annualization on page 2-3.)

#### **Available Reports**

Two different types of BHCPRs are available—individual bank holding company reports and peer group average reports.

#### **Individual BHC Reports**

An individual BHC report contains company-specific account balances, financial ratios, and percentile ranks relative to the BHC's peer group. This report also presents peer group ratio averages of the BHC's associated peer group. For sample pages and defini-

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tions of the items found in this report, refer to Section 3 of this manual.

#### Peer Group Average Reports

A peer group average report provides, for a selected peer group, the averages of financial ratios presented in the individual BHCPRs. The report is available for each of the seven peer groups of top-tier BHCs (see the description of peer groups below). The method for calculating peer group ratio averages is described below. Ratio definitions used in calculating peer group averages are identical to those presented in individual BHCPRs and are found in Section 3 of this manual. (See Appendix B for a sample peer group average report.)

#### **Peer Groups**

Each U.S. bank holding company with consolidated assets of at least \$150 million, a multi-bank holding company with debt outstanding to the general public, or a multi-bank holding company that is engaged in a nonbank activity (either directly or indirectly) involving financial leverage or engaged in credit extending activities is classified into one of eight peer groups based on the criteria listed in Table 1.

To show changes in a company's peer group affiliation, the BHCPR identifies the BHC's associated peer group for each reporting period by displaying the two-digit peer number above the "Peer" column of the report page.

#### Peer Group Ratio Averages

Peer group ratio averages are included in the BHCPR to serve as a frame of reference for evaluating the financial condition and performance of a specific company relative to other firms with similar characteristics. This information serves as a benchmark against which an individual company's balance sheet structure and earnings are evaluated.

A peer group average for a financial ratio is the arithmetic mean of the ratio values calculated for all BHCs in selected peer group subject to upper and lower limits. That is, to reduce the influence of erroneous or atypical data on peer group ratio averages, values falling above the 95th and below the 5th percentiles for the peer group are excluded from the calculation of the peer group average.

#### Percentile Rank

The percentile rank is a value that ranges from 0 to 99 and is displayed in a column to the right of the bank holding company and peer group columns. It reflects the statistical position of a bank holding company within an array of ratio values for all members of a specified peer group. Moreover, it describes how high or low a bank holding company's financial ratio is when compared with the ratio values of other BHCs in the peer group. Depending upon the financial ratio analyzed, a high percentile rank may indicate a positive or negative attribute. A high percentile rank for ratios that vary directly with financial soundness (e.g., return on assets or equity capital to total assets) may indicate strength in the particular area measured. Conversely, a high percentile rank for ratios that vary inversely with financial soundness (e.g., net charge-offs to total loans) may indicate a weakness. When using the percentile rank as a means of determining strength or weakness in a financial area, an analyst should use this measure in conjunction with other data such as the appropriateness of the peer group to which the BHC is being compared and related measures of performance.

**Table 1. Peer Group Classification** 

Peer Group Number	Consolidated Asset Size at the End of the Quarter
	Top-tier BHCs excluding atypical BHCs:
01	\$10 billion and over
02	\$3 billion - \$10 billion
03	\$1 billion - \$3 billion
04	\$500 million - \$1 billion
05	\$300 million - \$500 million
06	\$150 million - \$300 million
07	Less than \$150 million <sup>1</sup>
09	Second-tier BHCs and atypical BHCs <sup>2</sup>

- 1. Peer group 7 includes only multi-bank holding companies with debt outstanding to the general public or that are engaged in a nonbank activity (either directly or indirectly) involving financial leverage or engaged in credit extending activities.
- 2. Peer group ratio averages and percentile rank data are omitted from individual BHCPRs generated for lower-tier and atypical BHCs. Second- or lower-tier companies in an organizational structure with consolidated assets of \$1 billion or more are required to file the FR Y-9C and LP with the Federal Reserve

System. A BHC is considered an atypical company if:

- it does not consolidate financial statements for all subsidiaries;
- · it has significant non-bank activities;
- its parent company is itself a bank; or
- its operations deviate significantly from other holding companies in the same size category.

Atypical companies are excluded from the calculation of peer group ratio averages to prevent the distortion of comparative financial ratios.

#### **Average Balances**

Two methods for calculating average balances of assets and liability accounts are employed in the BHCPR: the four-point and the five-point average balances. The four-

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point formula applies to quarterly average balances reported by the BHC in Schedule HC-K (Quarterly Averages) of the FR Y-9C report form. This approach involves the calculation of the arithmetic mean by dividing the cumulative sum of the quarterly average balances to date by the number of quarters that elapsed as of the report date (i.e., one for the March quarter, two for the June quarter, three for the September quarter, or four for the December quarter).

The five-point method is applied to end-of-quarter balances of accounts reported on the balance sheet and accompanying schedules, other than Schedule HC-K. A five-point average is calculated by dividing the cumulative sum of the end-of-quarter balances (beginning with the previous year-end and ending with the most recent quarter) by the number of reporting quarters (i.e., two for the March quarter, three for the June quarter, four for the September quarter).

#### Annualization

Annualization is the process of converting a ratio to an estimated annual rate by multiplying a ratio generated during the March, June, or September quarters by a factor (4, 2,

or 1.33, respectively). A ratio value is annualized when it relates to an income account, expense account, or loan loss/recovery item to a balance sheet item. Examples of annualized ratios are the yields on specific assets or cost of funds. The purpose of annualization is to facilitate trend analysis and to make the comparison of interim-period data consistent with annual data.

#### Tax Equivalency

The BHCPR adjusts selected income statement items to include the tax benefit associated with income sources that are exempt from state or federal taxes. These adjustments increase the comparability of earnings measures across groups of institutions by translating them into a consistent fully taxable equivalent (FTE) basis. Items related to the tax equivalency adjustments are defined below.

Total tax equivalent adjustment is derived by subtracting pretax income from the taxable equivalent pretax income. The amount of "other tax equivalent adjustments" is computed by deducting the tax benefit on tax-exempt income on securities and loans and leases from the total tax equivalent adjustment.

#### **Growth Rates**

One-year and five-year percentage changes are provided for certain income statement and balance sheet accounts. The BHCPR calculates the one-year percentage change by subtracting the year-ago quarter account balance from the latest quarter's account balance and then dividing the result by the year-ago account balance. Likewise, the five-year percentage change is computed by subtracting the account balance for the corresponding quarter five years earlier from the latest quarter's account balance and then dividing the difference by the latter value.

#### **Missing Data**

In general, dollar amounts and ratio values for FR Y-9C or LP data items that were not collected in the past appear on the BHCPR as "NA" for periods prior to the initial reporting date. The BHCPR also displays an "NA" when the divisor of a ratio is equal to zero or in a case where the divisor consists of a negative value for net income or equity capital.

The BHCPR handles extremely large positive or negative values that do not fit within the data columns by replacing the values with "++++++" or "----," respectively.

# Section 3: Sample Bank Holding Company Performance Report and Definition of Items

### **General Description**

This section of the manual contains the sample individual BHCPR pages in the order in which they appear in the BHCPR. Definitions of financial ratios and other data are provided following a description of each BHCPR page.

#### month yyyy BANK HOLDING COMPANY PERFORMANCE REPORT

### SAMPLE BANK HOLDING COMPANY RICHMOND, VA

Bank Holding Company Information Table of Contents Section Page Number RSSD Number: 1234567 Federal Reserve District: 5 Consolidated Assets (\$000): 13,711,410 CONSOLIDATED INFORMATION: INCOME STATEMENT - REVENUES AND EXPENSES . . Peer Group Number: 1 Number in Peer Group: 61 NON-INTEREST INCOME AND EXPENSES . . . . . . . . . . . . 4 Number of Bank Subsidiaries: 2 ASSETS . . . LIABILITIES AND CHANGES IN CAPITAL . . . . . . . . . 6 PERCENT COMPOSITION OF ASSETS AND LOAN MIX . . . . . . . 7 Peer Group Number Description \_\_\_\_\_ Consolidated assets equal to or greater than \$10 billion 02 Consolidated assets between \$3 billion and \$10 billion 03 Consolidated assets between \$1 billions and \$3 billion Consolidated assets between \$500 million and \$1 billion 05 Consolidated assets between \$300 million and \$500 million PARENT COMPANY INFORMATION: 06 Consolidated assets between \$150 million and \$300 million 07\* Consolidated assets less than \$150 million Atypical and second-tier bank holding companies ADDRESSEE: Public versions of individual BHC reports are available on the FFIEC web site: CHIEF EXECUTIVE OFFICER www.ffiec.gov/nic/ SAMPLE BANK HOLDING COMPANY For information on ordering individual or peer 2100 VIRGINIA AVENUE group reports or the User's Guide, contact the RICHMOND, VA 99999 Board of Governors of the Federal Reserve System, Publications Services at (202) 452-3245.

#### NOTE

This report, which is prepared by the Federal Reserve Board's Division of Banking Supervision and Regulation, is used by the Federal Reserve System in carrying out its supervisory responsibilities. All information contained herein was obtained from sources deemed reliable. However, no guarantee is given as to the accuracy of the data or of the calculations derived therefrom. The data and calculations in this report do not indicate approval or disapproval of any particular institution's performance and are not to be construed as a rating of any institution by the Federal Reserve System. Users are cautioned that any conclusions drawn from this report are their own and are not to be attributed to the Federal Reserve System. Questions regarding the contents of this report should be directed to the nearest Federal Reserve Bank.

\*Includes only bank holding companies with two or more bank subsidiaries and that have outstanding debt to the general public or are engaged in a nonbank activity involving financial leverage or engaged in credit extending activities.

### **Introductory Page**

The Introductory Page presents the report date of the BHCPR, bank holding company information, the Table of Contents, and a description of peer groups. The following facts on the subject bank holding company are printed on this report page: the name

and address of the BHC, the identification numbers assigned by the Federal Reserve System to the BHC, the district number of the Federal Reserve Bank which has regulatory authority over the BHC, its consolidated assets as of the report date,

the two-digit identifier of the peer group associated with the BHC, the number of companies that comprise its peer group, and the number of bank subsidiaries.

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5 Assets: 13,711,410 Peer: 1				SUMMARY	Y RATIOS							P	AGE 1	
, , ,		n yyyy			и уууу			УУУУ			/YY	УУ	УУ	
Average Assets (\$000)		3,845,804	1		1,201,529	9		,056,096		14,5	591,368 L32,957	14,9	57,590	
Net Income (\$000) Number of BHCs in Peer Group		33,677 61			39,765 61			113,661 62			132,937		106,964 59	
EARNINGS AND PROFITABILITY	внс	PEER 01	PCT	внс	PEER 01	PCT	внс	PEER 01	PCT	BHC	PEER 01	BHC	PEER 01	
PERCENT OF AVERAGE ASSETS:														
Net Interest Income (TE)	3.78	3.32	75	3.96	3.37	83	3.91	3.42	80	3.99	3.49	3.88	3.63	
+ Non-interest Income	4.78	2.44	88	2.07	2.47	50	2.20	2.47	58	1.98	2.44	1.62	2.24	
- Overhead Expense	5.29	3.50	88	3.85	3.51	66	3.80	3.56	65	4.06	3.57	3.86	3.68	
- Provision for Loan and Lease Losses	1.52	0.36	98	0.38	0.26	77	1.02	0.32	93	0.42	0.27	0.56	0.27	
+ Securities Gains (Losses)	0.01	0.08	40	0.01	0.02	59	0.00	-0.01	30	0.06	0.03	0.03	0.06	
+ Other Tax Equiv Adjustments	0.00	0.00	90	0.00	0.00	45	0.00	0.00	49	0.00	0.00	0.00	0.00	
= Pretax Net Oper Income (TE)	1.77	1.92	41	1.81	2.06	30	1.29	1.97	14	1.55	2.13	1.10	1.98	
Net Operating Income	0.98	1.20	27	1.12	1.27	30	0.81	1.22	19	0.91	1.33	0.72	1.24	
Net Income	0.97	1.18	29	1.12	1.27	30	0.81	1.22	19	0.91	1.33	0.72	1.24	
Net Income (Sub S Adjusted)	NA	NA	NА	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
PERCENT OF AVG EARNING ASSETS:														
Interest Income (TE)	7.96	7.90	45	7.96	7.87	45	8.16	8.31	34	7.59	7.69	7.97	8.12	
Interest Expense	3.88	4.21	24	3.65	4.08	14	3.94	4.49	17	3.27	3.76	3.74	4.08	
Net Interest Income (TE)	4.08	3.65	72	4.31	3.75	82	4.21	3.81	71	4.32	3.89	4.23	4.05	
LOSSES, ALLOW, AND PAST DUE+NONACCR:														
Net Ln&Ls Losses/Avg Loans & Leases	4.22	0.47	98	0.48	0.36	74	0.94	0.43	87	0.78	0.40	0.69	0.41	
Earnings Coverage of Net Losses (X)	1.16	9.78	4	6.85	10.94	29	3.62	10.83	12	3.89	11.74	3.78	10.79	
Ln&Ls Allowance/Total Loans & Leases	2.29	1.45	95	2.04	1.42	91	2.61	1.44	98	2.04	1.44	2.19	1.53	
Nonaccr Lns&Ls+RE Acq/Lns&Ls+RE Acq 30-89 Days PD Lns&Ls/Total Lns&Ls	1.37	0.80	87	1.43	0.63	91	1.94	0.76	93	1.58	0.61	1.43	0.60	
(Confidential Prior to March 2001) LIQUIDITY AND FUNDING:	0.94	1.04	48	###.##	0.94	##	###.##	1.10	##	###.##	0.95	###.##	1.15	
Net Noncore Funding Dependence	46.92	37.37	82	49.60	38.29	83	50.59	37.24	82	51.21	37.89	48.18	32.90	
Net ST Noncore Funding Dependence	37.33	22.97	87	38.04	25.53	90	39.79	24.66	87	39.33	25.88	39.37	22.63	
Net Loans and Leases/Total Assets CAPITALIZATION:	62.26	62.99	37	65.71	63.29	51	65.48	63.60	47	64.47	61.78	62.82	61.82	
Tier 1 Leverage Ratio	9.46	7.34	88	8.59	7.13	83	9.10	7.36	85	8.33	7.09	7.49	7.18	
Equity Capital/Total Assets	10.01	8.22	85	8.60	7.68	75	9.28	8.09	76	8.40	7.58	7.89	7.96	
Net Loans&Ls/Equity Capital (X)	6.22	7.65	20	7.64	8.06	35	7.06	7.79	30	7.68	7.93	7.96	7.63	
Cash Dividends/Net Income	42.65	39.47	53	34.05	35.28	36	49.68	40.82	78	41.10	35.55	49.34	41.63	
Cash Dividends/Net Income (Sub S Adj)	NA	NA	NA	NA	NA	NA	NA		NA	NA	NA	NA	N	
Retained Earnings/Avg Equity Cap GROWTH RATES:	5.89	8.21	25	8.65	10.16	29	4.63	9.03	15	6.47	10.19	4.67	8.9	
Assets	-3.79	9.58	10	-4.54	13.82	1	-2.87	10.47	6	-3.84	11.85	0.14	26.48	
Equity Capital	11.91	16.23	43	1.52	9.14	37	7.34	15.23	34	2.26	7.08	6.12	26.40	
Net Loans and Leases	-8.83	9.96	8	1.56	14.10	10	-1.35	12.25	13	-1.31	11.06	3.20	24.60	
Noncore Funding	-9.87	10.98	16	-8.21	27.07	1	-3.82	13.00	16	-2.55	33.63	-0.79	35.34	
PARENT COMPANY RATIOS:				_									_	
Short-Term Debt/Equity Capital	9.12	7.01		7.97	7.63	61	11.88	7.07	66	8.03	6.45	10.74	7.03	
Long-Term Debt/Equity Capital	6.56	13.93	45	7.34	15.49	46	6.92	13.78	47	7.42	15.63	7.59	17.6	
Equity Investment in Subs/Equity Cap	108.14		43	111.46		58	109.29	109.56	52	111.61	110.30	112.97	109.83	
Cash FR Op+Noncash+Op Exp/Op Exp+Div	134.23	129.00	56	123.76	121.21	62	140.65	150.79	50	136.20	145.12	156.35	139.98	

### **Summary Ratios**

The Summary Ratios page provides a brief overview of the financial condition and performance of a bank holding company based on key financial ratios in the following areas: earnings and profitability, asset quality, liquidity and funding, capitalization, growth, and parent company condition. In addition, this report page presents the dollar amounts of year-to-date average assets and net income, as well as the number of companies in the BHC's peer group. (Note: Headers on the top left corner of this page and subsequent BHCPR pages present the BHC's name, identification number, city and state, Federal Reserve District number, peer group number, and total assets.)

For a more thorough analysis, the BHCPR user should refer to the detailed information presented in subsequent pages of the performance report. Below are definitions of items appearing on this report page.

#### Average Assets (\$000)

The year-to-date cumulative sum of the quarterly average consolidated assets divided by the number of calendar quarters to date (four-point average).

An asterisk that appears beside this line item name indicates that the current quarter financial statements reflect a business combination using the pooling-of-interest method of accounting. An @ symbol signifies that the current quarter financial statements are restated due to new or revised Statements of Financial Accounting Standards.

Net Income (\$000)

The amount of net income.

#### Number of BHCs in Peer Group

The total number of bank holding companies in the peer group to which an individual bank holding company belongs. (See the definition of BHCPR peer groups on page 2-2.)

#### **Earnings and Profitability**

Percent of Average Assets

Net Interest Income (TE) (Percent of Average Assets)

Net interest income on a taxable equivalent basis divided by average assets.

Non-Interest Income (Percent of Average Assets)

Total non-interest income divided by average assets.

Overhead Expense (Percent of Average Assets)

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), amortization expense of intangible assets, and other non-interest expenses divided by average assets.

Provision for Loan and Lease Losses (Percent of Average Assets)

The provision for loan and lease losses divided by average assets.

Securities Gains (Losses) (Percent of Average Assets)

The difference between the sales price and amortized cost of securities that are classified as held-to-maturity or available-for-sale divided by average assets. Included in realized losses are write-downs of the cost basis resulting from other-than-temporary impairments.

Other Tax Equivalent Adjustments (Percent of Average Assets)

Other tax equivalent adjustments, excluding the tax benefit on tax-exempt interest income, divided by average assets. (See the discussion of tax equivalency on page 2-3.)

Pretax Net Operating Income (TE) (Percent of Average Assets)

Income or loss before income taxes,

extraordinary items, and other adjustments on a taxable equivalent basis divided by average assets.

Net Operating Income (Percent of Average Assets)

Income after applicable income taxes and minority interest but before extraordinary items and other adjustments divided by average assets.

Net Income (Percent of Average Assets)

The amount of net income after applicable taxes, minority interest, extraordinary items, and adjustments divided by average assets.

Net Income (Sub S Adjusted) (Percent of Average Assets)

The amount of net income, adjusted downward by an assumed federal tax rate of 35 percent, divided by average assets. This ratio is only computed for BHCs that have elected subchapter S tax status.

Percent of Average Earning Assets

Interest Income (TE) (Percent of Average Earning Assets)

Total interest income on a taxable equivalent basis divided by average earning assets. (See the definition of average earning assets on page 3-13.)

Interest Expense (Percent of Average Earning Assets)

Total interest expense divided by average earning assets.

Net Interest Income (TE) (Percent of Average Earning Assets)

Net interest income on a taxable equivalent basis divided by average earning assets.

#### Losses, Allowance, and Past Due and Nonaccrual Loans and Leases

Net Loan and Lease Losses/ Average Loans and Leases

Gross loan and lease losses minus recoveries divided by (four-point) average loans and leases, net of unearned income. Prior to March 31, 2001, net loan and lease losses include net chargeoffs to the allocated transfer risk reserve. (See the definition of average loans and leases on page 3-13.)

#### Earnings Coverage of Net Losses (X)

Income before taxes, minority interest, and extraordinary items plus the provision for loan and lease losses (including the provision for allocated transfer risk prior to March 31, 2001) divided by net loan and lease losses. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Loan and Lease Allowance/Total Loans and Leases

Allowance for loan and lease losses, divided by total loans and leases, net of unearned income. Prior to March 31, 2001, the allowance for loan and lease losses includes the allocated transfer risk reserve.

Nonaccrual Loans and Leases Plus Real Estate Acquired/Loans and Leases Plus Real Estate Acquired

The sum of loans and leases in nonaccrual status and real estate acquired in satisfaction of debt previously contracted divided by the sum of loans and leases (net of unearned income) and real estate acquired in satisfaction of debt previously contracted.

Loans and Leases Past Due 30-89 Days/Total Loans and Leases (Confidential Prior to March 31, 2001)

Loans past due 30-89 days divided by loans and leases, net of unearned income.

#### Liquidity and Funding

Net Noncore Funding Dependence

The difference between noncore funding and short-term investments divided by long-term assets.

"Noncore Funding" is the sum of time deposits with balances of \$100,000 or more, deposits in foreign offices and Edge or Agreement subsidiaries, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000.

"Short-term investments" is defined as the sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, and debt securities with a remaining maturity of one year or less. Prior to March 31, 2001, short term investments include acceptances of other banks.

"Long-term assets" is comprised of loans and leases (net of unearned income, and the allowance for loan and lease losses), debt securities with a remaining maturity of over one year, equity securities, and real estate acquired in satisfaction of debts previously contracted. Prior to March 31, 2001, acceptances of other banks were deducted from long term assets.

Net Short-Term Noncore Funding Dependence

The difference between short-term noncore funding and short-term investments divided by long-term assets.

"Short-term Noncore Funding" is the sum of commercial paper, federal funds purchased and securities sold under agreements to repurchase, and the following liability items with a remaining maturity of one year or less: time deposits with balances of \$100,000 or more, deposits in foreign offices and Edge or Agreement subsidiaries, other borrowings (includ-

ing mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000.

(See the definitions of short-term investments and long-term assets above.)

Net Loans and Leases/Total Assets

Loans and lease financing receivables, net of unearned income, and the allowance for loan and lease losses, divided by total assets.

#### Capitalization

Tier 1 Leverage Ratio

Tier 1 Leverage ratio reported on FR Y-9C Schedule HC-R line 31. Prior to March 31, 2001, this ratio is computed as Tier 1 capital divided by average assets for the latest quarter (as reported in Schedule HC-K of the FR Y-9C report form). "Average assets" is adjusted by deducting the sum of goodwill, excess MSAs, and **PCCRs** NMSAs, grandfathered other identifiable intangible assets, and deferred tax assets in excess of the regulatory capital limit. (See the definition of the Tier 1 capital components in the Risk-Based Capital section of this manual beginning on page 3-63.)

Equity Capital/Total Assets

Total equity capital divided by total assets.

Net Loans and Leases/Equity Capital (X)

Loans and lease financing receivables, net of unearned income, and the allowance for loan and lease losses, divided by total equity capital. (This ratio is not expressed as a percent and, therefore, is not multiplied by 100.)

Cash Dividends/Net Income

Total cash dividends declared divided by net income.

Cash Dividends/Net Income (Sub S Adjusted)

Total cash dividends declared

adjusted downward by an assumed federal tax rate of 35 percent, divided by net income, adjusted downward by an assumed federal tax rate of 35 percent. This ratio is only computed for BHCs that have elected subchapter S tax status.

Retained Earnings/Average Equity Capital

The difference between net income and cash dividends declared divided by average equity capital (four-point average). See page 3-79 for the definition of average equity capital.

#### **Growth Rates**

This section presents the twelvemonth growth rates of assets, equity capital, loans and leases (net of unearned income, and the allowance for loan and lease losses, and noncore funding. (See the definition of the one-year percentage change on page 2-3.)

#### **Parent Company Ratios**

Short-Term Debt/Equity Capital

Borrowings with a remaining maturity of one year or less, including commercial paper, divided by total equity capital.

Long-Term Debt/Equity Capital

The sum of other borrowings with a remaining maturity of greater than one year, mandatory convertible securities, and subordinated notes and debentures, (including limited-life preferred stock and related surplus, equity contract notes, and

equity commitment notes) divided by total equity capital.

Equity Investment in Subsidiaries/Equity Capital

Equity investment in bank subsidiaries and associated banks, in non-bank subsidiaries and associated nonbank companies, and in subsidiary bank holding companies divided by total equity capital.

Cash Flow from Operations Plus Noncash Items Plus Operating Expense/Operating Expense Plus Dividends

The sum of cash flow provided by operating activities, total operating expense, and noncash items included in operating expense divided by the sum of total operating expense and cash dividends paid.

1234567 SAMPLE BANK HOLDING COMPANY INCOME STATEMENT - REVENUES AND EXPENSES PAGE 2
RICHMOND VA FR Dist: 5

(\$ IN THOUSANDS)	mmum AAAA	шшш УУУУ	уууу	УУУУ	уууу	PERCENT 1-YR	CHANGE 5-YR
Interest and Fees on Loans	191,061	188,424	790,816	737,188	779,564	1.4	13.7
Income From Lease Financing Receivables	6,825	11,113	37,228	29,399	25,698	-38.6	114.8
Fully Taxable Income on Loans and Ls	197,886	199,529	828,017	766,528	805,220	-0.8	15.6
Tax Exempt Income on Loans and Ls	0	8	27	59	42	-100.0	-100.0
Est Tax Benefit on Inc on Loans & Ls	0	3	22	16	13	-100.0	-100.0
Income on Loans and Leases (TE)	197,886	199,540	828,066	766,603	805,275	-0.8	15.0
Investment Interest Income (TE)	49,917	55,742	219,264	227,804	240,278	-10.5	-4.3
Interest on Due From Depository Inst	4,631	3,298	12,843	22,601	45,414	40.4	-33.0
Interest Income on Other Earning Assets	2,841	846	2,945	4,761	3,146	235.8	++++
Total Interest Income (TE)	255,275	259,426	1,063,118	1,021,769	1,094,113	-1.6	10.8
Interest on Time Deposits of \$100K or More	17,327	13,584	62,774	45,995	51,653	27.6	54.7
Interest on Time Deposits < \$100K	18,570	16,027	67,763	58,629	76,429	15.9	NA
Interest on Foreign Office Deposits	24,523	23,361	106,622	94,831	120,470	5.0	28.
Interest on Other Deposits	13,734	14,782	57,620	58,876	68,966	-7.1	-57.
Interest on Other Borrowings & Trad Liab	45,908	46,826	202,190	166,133	187,942	-2.0	-13.
Interest on Sub Debt & Mand Conv Sec	4,263	4,263	17,052	15,597	8,322	0.0	104.
Total Interest Expense	124,325	118,843	514,021	440,061	513,782	4.6	5.2
Net Interest Income (TE)	130,950	140,583	549,097	581,708	580,331	-6.9	16.
Non-Interest Income	165,496	73,449	309,244	289,140	241,579	125.3	321.
Adjusted Operating Income (TE)	296,446	214,032	858,341	870,848	821,910	38.5	95.7
Overhead Expense	183,046	136,583	533,937	592,087	577,661	34.0	86.5
Provision for Loan and Lease Losses	52,466	13,522	142,853	60,915	84,014	288.0	++++
Securities Gains (Losses)	421	192	-346	8,934	4,449	119.3	N
Other Tax Equivalent Adjustments	2	0	0	0	0	NA	N
Pretax Net Operating Income (TE)	61,357	64,119	181,205	226,780	164,684	-4.3	25.3
Applicable Income Taxes	27,314	24,065	66,329	92,728	56,649	13.5	73.
Tax Equivalent Adjustments	75	220	828	610	625	-65.9	-79.
Applicable Income Taxes (TE)	27,389	24,285	67,157	93,338	57,274	12.8	69.
Minority Interest	79	69	387	485	446	14.5	-49.
Net Operating Income	33,889	39,765	113,661	132,957	106,964	-14.8	3.
Net Extraordinary Gains (Losses)	-212	0	0	0	0	NA	N.
Net Income	33,677	39,765	113,661	132,957	106,964	-15.3	3.
MEMORANDA:							
Investment Securities Income (TE):	49,917	55,742	219,264	227,804	240,278	-10.5	-4.
U.S. Treasury and Agency Sec (excl MBS)	3,079	NA	NA	NA	NA	NA	N.
Mortgage-Backed Securities	45,312	NA	NA	NA	NA	NA	N
All Other Securities	1,526	NA	AM	AM	NA	NA	N
Cash Dividends Declared:	14,363	13,541	56,471	54,640	52,776	6.1	24.
Common	14,363	13,541	56,471	54,640	52,776	6.1	24.
Preferred	0	0	0	0	0	NA	N.

### **Income Statement-Revenues and Expenses**

BHCPR page 2 details the major income and expense components of the subject bank holding company's consolidated income. In addition, an estimate of the tax benefit derived from tax-exempt interest income is allocated between loans and leases and securities. By adding the tax benefit to income, the dollar amounts of income on loans and leases, investment interest income, total interest income, net interest income, adjusted operating income, and pretax net operating income are converted to a fully tax equivalent basis.

The memoranda section presents the components of investment securities income and the portion of income paid as dividends to each type of stockholder. The breakdown of investment income by security type was significantly changed in the March 31, 2001 FR Y-9C. Accordingly, income data is only displayed for investment securities by type beginning in March 2001. The last two columns on the right present one- and five-year growth rates for each income and expense category. (See the description of Growth Rates on page 2-3.)

Information on this report page is primarily obtained from the Consolidated Income Statement (Schedule HI) of the FR Y-9C report form.

#### Interest and Fees on Loans

Interest and yield-related fee income on domestic and foreign loans, including obligations (other than securities) of states and political subdivisions in the U.S.

Income from Lease Financing Receivables

Income from taxable and tax-exempt lease financing receivables.

Fully Taxable Income on Loans and Leases

The sum of interest and fee income on domestic and foreign loans (excluding interest on tax-exempt obligations of states and political subdivisions in the U.S.) and taxable lease financing receivables.

Tax Exempt Income on Loans and Leases

Tax-exempt interest income on obligations of states and political subdivisions in the U.S. and lease financing receivables.

Estimated Tax Benefit on Income on Loans and Leases

The estimated tax benefit attributable to tax-exempt loan and lease income. (See the discussion of tax equivalency on page 2-3.)

Income on Loans and Leases (TE)

The sum of taxable and tax-exempt income on loans and lease financing receivables and the estimated tax benefit on the tax-exempt income on loans and leases. (See the discussion of tax equivalency on page 2-3.)

Investment Interest Income (TE)

Income on U.S. Treasury securities and U.S. government agency and corporate obligations (excluding mortgage-backed securities), mortgage-backed securities, and all other securities plus the estimated tax benefit on tax-exempt securities. (See discussion of tax equivalency on page 2-3.)

Interest on Balances Due from Depository Institutions

Interest income on balances due from depository institutions that are held in the BHC's U.S. and foreign offices, Edge or Agreement subsidiaries, International Banking Facilities, and consolidated subsidiaries.

Interest Income on Other Earning Assets

The sum of interest income on federal funds sold and securities purchased under agreements to resell, interest income on assets held in trading accounts, and other interest income.

Total Interest Income (TE)

Total interest income plus the tax equivalent adjustment. (See the discussion of tax equivalency on page 2-3.)

Interest on Time Deposits of \$100 Thousand or More

Interest expense on time deposits of \$100,000 or more in domestic offices.

Interest on Time Deposits below \$100 Thousand

Interest expense on time deposits of less than \$100,000 in domestic offices.

Interest on Foreign Office Deposits

Interest expense on deposits in foreign offices, Edge and Agreement subsidiaries, and International Banking Facilities.

**Interest on Other Deposits** 

Interest expense on other domestic deposits.

Interest on Other Borrowings and Trading Liabilities

Interest expenses on federal funds purchased and securities sold under agreements to repurchase, trading liabilities, and other borrowed funds.

Interest on Subordinated Debt and Mandatory Convertible Securities

Interest expenses on subordinated notes and debentures and on mandatory convertible securities (equity contract notes and equity commitment notes).

Total Interest Expense

Interest expenses on time and other deposits in domestic offices, deposits in foreign offices, Edge or Agreement subsidiaries and International Banking Facilities, federal funds pur-

chased and securities sold under agreements to repurchase, trading liabilities, other borrowed funds (including mortgage indebtedness and obligations under capitalized leases), subordinated notes and debentures, mandatory convertible securities, and other liabilities.

#### *Net Interest Income (TE)*

Net interest income plus the taxable equivalent adjustment. (See the discussion of tax equivalency on page 2-3.)

#### Non-Interest Income

The sum of income from fiduciary activities; service charges on deposit accounts in domestic offices; investment banking, advisory, brokerage and underwriting fees; venture capital revenue; net servicing fees, net securitization income; insurance commissions and fees; net gains (losses) on sales of loans and leases; net gains (losses) on sales of other real estate owned; net gains (losses) on sales of other assets (excluding securities) and other noninterest income.

#### Adjusted Operating Income (TE)

The sum of net interest income on a taxable equivalent basis and non-interest income. (See the discussion of tax equivalency on page 2-3.)

#### Overhead Expense

Total non-interest expense including salaries and employee benefits, expense on premises and fixed assets (net of rental income), amortization expense of intangible assets, and other non-interest expense.

#### Provision for Loan and Lease Losses

The year-to-date provision for loan and lease losses.

#### Securities Gains (Losses)

The difference between the sale price and the amortized cost realized from the sale, exchange, redemption, or retirement of debt securities classified as held-to-maturity or on debt and equity securities that are classified as available-for-sale.

#### Other Tax Equivalent Adjustments

Other tax equivalent adjustments, excluding the tax benefit on taxexempt interest income. (See the discussion of tax equivalency on page 2-3.)

#### Pretax Net Operating Income (TE)

Income before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis. (See the discussion of tax equivalency on page 2-3.)

#### Applicable Income Taxes

The total estimated federal, state, local, and foreign income tax expense.

#### Taxable Equivalent Adjustments

The total taxable equivalent adjustment which results from subtracting the reported pretax income from the fully taxable equivalent pretax income.

#### Applicable Income Taxes (TE)

The sum of applicable income taxes and total taxable equivalent adjustments. (See the discussion of tax equivalency on page 2-3.)

#### Minority Interest

The portion of income (or loss) before extraordinary items and cumulative effects of changes in accounting principles allocated to minority shareholders of less than wholly owned subsidiaries.

#### Net Operating Income

Income before extraordinary items and other adjustments.

#### Net Extraordinary Gains (Losses)

Material aggregate extraordinary gains or losses, net of applicable income taxes.

#### Net Income

The amount of net income.

#### Memoranda

# Investment Securities Income (TE)

Interest income on investment securities plus the estimated tax benefit on interest income from tax-exempt securities.

### U.S. Treasury and Agency Securities (Excluding Mortgage-Baked Securities)

Interest income on U.S. Treasury securities and U.S. government agency and corporation obligations, excluding mortgage-backed securities.

#### Mortgage-Backed Securities

Interest income on mortgage-backed securities.

#### All Other Securities

Interest income on all other debt securities and equity securities that are reported on Schedule HC-B as securities issued by states and political subdivisions in the U.S., assetbacked securities, other debt securities, and investments in mutual funds and other equity securities with readily determinable fair values.

#### **Cash Dividends Declared**

Cash dividends declared on common stock and preferred stock during the calendar year-to-date, including dividends not payable until after the report date.

#### Common

Cash dividends declared on common stock during the calendar year-todate including dividends not payable until after the report date.

#### Preferred

Cash dividends declared on preferred stock (including limited-life preferred stock) during the calendar year-todate including dividends not payable until after the report date.

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5 Assets: 13,711,410 Peer: 1

RELATIVE INCOME STATEMENT AND MARGIN ANALYSIS

PAGE 3

уууу mmm yyyy mmm yyyy УУУУ УУУУ BHC PEER 01 PCT PEER 01 PCT BHC PEER 01 PCT BHC PEER 01 PEER 01 PERCENT OF AVERAGE ASSETS BHC BHC 7.00 7.31 7.24 Interest Income (TE) 7.37 7.17 59 7.31 7.05 66 7.56 7.44 58 6.88 3.36 3.43 4.02 3.02 3.63 Less: Interest Expense 3.59 3.82 32 3.35 3.64 19 3.66 22 3.37 Equals: Net Interest Income (TE) 3.78 3.32 3.96 3.91 3.42 3.99 3.49 3.63 2.47 2.47 1.98 1.62 2.24 Plus: Non-Interest Income 2.44 2.07 2.20 58 2.44 Equals: Adj Operating Income (TE) 8.56 5.70 91 6.03 5.81 6.11 5.87 63 5.97 5 97 5 49 5 88 3.86 Less: Overhead Expense 5.29 3.50 88 3.85 3.51 66 3.80 3.56 65 4.06 3.57 3.68 0.32 0.42 0.27 0.56 0.27 Less: Provision for Loan & Lease Losses 1.52 0.36 98 0.38 0.26 77 1.02 93 Plus: Realized G/L on HTM Securities 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 Plus: Realized G/L on AFS Securities 0.02 59 -0.01 31 0.03 0.03 0.06 0.01 0.08 0.01 0.00 0.06 Plus: Other Tax Equiv Adjustments 0.00 0.00 90 0.00 0.00 45 0.00 0.00 49 0.00 0.00 0.00 0.00 Equals: Pretax Net Oper Income (TE) 1.77 1.92 41 1.81 2.06 30 1.29 1.97 14 1.55 2.13 1.10 1.98 Less: Applicable Income Taxes (TE) 0.79 0.70 0.68 0.76 37 0.48 0.71 15 0.64 0.78 0.38 0.71 Less: Minority Interest 0.00 0.02 69 0.00 0.02 62 0.00 0.02 66 0.00 0.02 0.00 0.01 Equals: Net Operating Income 0.98 1.20 27 1.12 1.27 3.0 0.81 1.22 19 0.91 1.33 0.72 1.24 Plus: Net Extraordinary Items -0.01 -0.01 19 0.00 0.00 50 0.00 0.00 53 0.00 0.00 0.00 0.00 Equals: Net Income 0.97 1.18 29 1.12 1.27 30 0.81 1.22 19 0.91 1.33 0.72 1.24 Memo: Net Income (Last Four Otrs) 0.77 1.21 13 0.95 1.34 11 0.81 1.23 18 0.91 1.37 0.72 1.28 MARGIN ANALYSIS: 92.68 90.57 74 91.81 89.67 92.71 89 89 79 92.21 89.41 91.83 89.27 Avg Earning Assets / Avg Assets 74 Avg Int-Bearing Funds / Avg Assets 73.02 75.72 27 75.47 75.49 41 75.11 75.64 34 75.49 74.94 75.00 73.67 Int Income (TE) / Avg Earning Assets 7.96 7.90 45 7.96 7.87 45 8.16 8.31 34 7.59 7.69 7.97 8.12 Int Expense / Avg Earning Assets 4.21 4.08 3.94 4.49 17 3.27 3.76 3.74 4.08 3.88 24 3.65 14 Net Int Inc (TE) / Avg Earning Assets 4.08 4.31 4.23 4.05 VIELD OR COST: 8.73 8.48 51 8.39 8.67 47 8.10 8.48 8.68 Total Loans and Leases (TE) 8.54 8.41 53 8.22 Interest-Bearing Bank Balances 6.18 6.51 56 5.24 6.33 42 5.96 7.59 33 5.39 6.66 10.34 7.73 Fed Funds Sold & Reverse Repos 5.82 50 6.23 5.69 83 6.69 6.41 74 5.02 5.15 5.56 6.17 Trading Assets 8.50 4.70 82 10.97 4.56 94 3.43 4.73 34 2.31 4.59 3.04 4.15 Total Earning Assets 7.95 7.83 45 7.95 7.82 53 8.15 8.25 34 7.59 7.63 7.96 8.06 Investment Securities (TE) 6.37 6.69 6.57 6.55 51 6.76 38 6.55 6.67 U.S. Treasury & Agency Sec (excl MBS) 6.11 7.88 22 NA Mortgage-Backed Securities 6 65 4 66 90 NA NΔ MΔ NΑ MA AM NΑ NA NΑ NΑ All Other Securities 5.06 8.74 11 NA 4.49 3.77 4.21 4.19 4.62 3.57 3.90 4.43 Interest-Bearing Deposits 25 Time Deposits of \$100K or More 5.53 5.68 25 4.91 5.35 17 5.43 5.93 19 4.70 4.93 5.35 5.52 Time Deposits < \$100K 5.99 5.87 66 5.03 5.29 24 5.46 5.71 26 4.54 4.97 4.59 5.54 3.06 2.19 3.07 Other Domestic Deposits 2.14 11 2.90 14 2.19 3.16 12 2.13 2.66 2.53 Foreign Deposits 5.69 5.50 5.54 5.69 6.07 29 4.36 4.95 5.58 5.39 5.83 5.62 70 6.05 6.25 47 4.74 Fed Funds Purchased and Repos 5.55 5.59 59 5.06 4.98 5.47 85 5.77 5.72 Other Borrowed Funds & Trading Liab 7.12 7.39 91 7.27 6.04 90 5.29 5.12 6.50 5.24 All Interest-Bearing Funds 4.44 5.38 4.49 4.58 4.94

### **Relative Income Statement and Margin Analysis**

BHCPR page 3 presents the key components of earnings relative to average assets, margin analysis ratios, the yields or returns on specific assets, and the cost of funds. The average balance of each category of investment securities in the Yield or Cost section is based on amortized cost, rather than fair value. For a description of the methods for calculating average balances, see page 2-3.

Definitions of specific average balances used in calculating ratios on this report page are given below.

# Definitions of Average Balances

#### **Average Assets**

The cumulative sum of the quarterly average consolidated assets year-to-date divided by the number of calendar quarters to date (four-point average).

#### **Average Earning Assets**

The cumulative sum of the quarterly average earning assets year-to-date divided by the number of calendar quarters to date (four-point average). Earning assets include investment securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income), trading assets, and other earning assets as reported on schedule HC-K of the FR Y-9C.

#### **Average Interest-Bearing Funds**

The cumulative sum of the end-ofquarter balances (from the previous year-end to the latest quarter) of interest-bearing deposits, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowed money, subordinated notes and debentures (including equity contract and equity commitment notes) and cumulative preferred stock included in minority interest divided by the number of reporting quarters (fivepoint average).

#### **Average Loans and Leases**

The cumulative sum of the quarterly average loans and leases (net of unearned income) for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Average Investment Securities

The cumulative sum of the quarterly average consolidated investment securities for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

# Average Interest-Bearing Deposits

The cumulative sum of the quarterly averages for domestic and foreign interest-bearing deposits for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### **Average Other Borrowed Funds**

The cumulative sum of the quarterly averages of all other borrowed funds for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Other Average Balances

Other average balances, which are not defined above, are calculated based on the five-point average method. This approach consists of dividing the cumulative sum of end-of-quarter balances (of the balance sheet item) from the previous year-end to the latest quarter by the number of reporting quarters.

#### **Percent of Average Assets**

Interest Income (TE) (Percent of Average Assets)

Total interest income on a taxable equivalent basis divided by average assets.

Interest Expense (Percent of Average Assets)

Total interest expense divided by average assets.

Net Interest Income (TE) (Percent of Average Assets)

Net interest income on a taxable equivalent basis divided by average assets.

Non-Interest Income (Percent of Average Assets)

Non-interest income divided by average assets.

Adjusted Operating Income (TE) (Percent of Average Assets)

The sum of net interest income on a taxable equivalent basis and non-interest income divided by average assets.

Overhead Expense (Percent of Average Assets)

The sum of salaries and employee benefits, expense on premises and fixed assets, amortization expense of intangible assets, and other noninterest expense divided by average assets.

Provision for Loan and Lease Losses (Percent of Average Assets)

Provision for loan and lease losses divided by average assets.

Realized Gains (Losses) on Held-to-Maturity Securities (Percent of Average Assets)

The difference between the sales price and the amortized cost that is realized from the sale, exchange, redemp-

tion, or retirement of securities that are classified as held-to-maturity divided by average assets.

Realized Gains (Losses) on Available-for-Sale Securities (Percent of Average Assets)

The difference between the sales price and the amortized cost that is realized from the sale, exchange, redemption, or retirement of securities that are classified as available-for-sale divided by average assets.

Other Tax Equivalent Adjustments (Percent of Average Assets)

Other tax adjustments, excluding the tax benefit on tax-exempt income, divided by average assets. (See the discussion of tax equivalency on page 2-3.)

Pretax Net Operating Income (TE) (Percent of Average Assets)

Income or loss before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis divided by average assets.

Applicable Income Taxes (TE) (Percent of Average Assets)

The sum of applicable income taxes, the tax benefit on tax-exempt income, and other tax equivalent adjustments divided by average assets.

Minority Interest (Percent of Average Assets)

Minority interest in consolidated subsidiaries divided by average assets.

Net Operating Income (Percent of Average Assets)

Income or loss before extraordinary items and other adjustments divided by average assets.

Net Extraordinary Items (Percent of Average Assets)

Extraordinary items net of applicable income taxes and minority interest divided by average assets.

Net Income (Percent of Average Assets)

Net income divided by average assets.

Net Income (Last Four Quarters) (Percent of Average Assets, Last Four Quarters)

The cumulative net income reported for the latest four quarters divided by the mean of quarterly average assets reported in Schedule HC-K for the most recent four quarters.

#### **Margin Analysis**

Average Earning Assets/Average Assets

Average earning assets divided by average assets.

Average Interest-Bearing Funds/ Average Assets

Average interest-bearing funds divided by average assets.

Interest Income (TE)/ Average Earning Assets

Total interest income on a taxable equivalent basis divided by average earning assets.

Interest Expense/ Average Earning Assets

Total interest expense divided by average earning assets.

Net Interest Income (TE)/ Average Earning Assets

Net interest income on a taxable equivalent basis divided by average earning assets.

#### **Yield or Cost**

(Yield on) Total Loans and Leases (TE)

Interest and fee income on loans and lease financing receivables on a taxable equivalent basis divided by average loans and leases. (Yield on) Interest-Bearing Bank Balances

Interest income on balances due from depository institutions divided by the five-point average of interestbearing bank balances.

(Yield on)

Federal Funds Sold and Reverse Repos

Interest income on federal funds sold and securities purchased under agreements to resell divided by the four-point average balance of federal funds sold and securities purchased under agreements to resell.

(Yield on) Trading Assets

Interest income from assets held in trading accounts divided by the five-point average of trading assets. The interest income from trading assets excludes gains or losses on assets held in trading accounts.

(Yield on) Total Earning Assets

Total interest income divided by average earning assets.

**Investment Securities (TE)** 

(Yield on)
Investment Securities (TE)

Interest income on total investment securities plus the estimated tax benefit on interest income from tax-exempt securities divided by the five-point average of the amortized cost of all investment securities.

(Yield on)
U.S. Treasury and Agency Securities
(Excluding Mortgage-Backed
Securities)

Income on U.S. Treasury securities and obligations of the U.S. government agencies and corporations (excluding mortgage-backed securities) divided by the five-point average of the amortized cost of U.S. Treasury securities and U.S. government obligations (excluding mortgage-backed securities).

(Yield on) Mortgage-Backed Securities

Income on mortgage-backed securities divided by the five-point average of the amortized cost of mortgage-backed securities.

(Yield on) All Other Securities

Interest income on all other debt securities and equity securities that are reported on Schedule HC-B as securities issued by states and political subdivisions in the U.S., asset-backed securities, other debt securities, and investments in mutual funds and other equity securities with readily determinable fair values divided by the five-point average of the amortized cost of all other securities.

(Cost of) Interest-Bearing Deposits

Interest paid on all interest-bearing deposits divided by the average balance of domestic and foreign interest-bearing deposits.

(Cost of) Time Deposits of \$100 Thousand or More

Interest paid on time deposits of

\$100,000 or more in domestic offices divided by the five-point average balance of time deposits of \$100,000 or more in domestic offices.

(Cost of) Time Deposits below \$100 Thousand

Interest paid on time deposits less than \$100,000 in domestic offices divided by the five-point average balance of time deposits below \$100,000 in domestic offices.

(Cost of)
Other Domestic Deposits

Interest paid on other domestic deposits divided by the five-point average balance of the sum of negotiable orders of withdrawal (i.e., NOW accounts), ATS accounts (that is, accounts subject to automatic transfer from savings accounts), other transaction accounts, money market deposit accounts, and other savings accounts in domestic offices.

(Cost of) Foreign Deposits

Interest paid on deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities divided by the four-point average balance of foreign interest-bearing deposits.

(Cost of) Federal Funds Purchased and Repos

The expense on federal funds purchased and securities sold under agreements to repurchase divided by the four-point average balances of federal funds purchased and securities sold under agreements to repurchase.

(Cost of) Other Borrowed Funds & Trading Liabilities

Interest expense on trading liabilities and other borrowed money, excluding subordinated notes and debentures, divided by the average balance of other borrowed funds trading liabilities.

(Cost of) All Interest-Bearing Funds

Total interest expense divided by average interest-bearing funds.

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5			N	ION-INTE	REST INC	OME A	ND EXPE	NSES					PAGE 4
Assets: 13,711,410 Peer: 1													
NON-INTEREST INCOME & EXPENSES (\$000)		uw	_		<u></u>	_		УУУУ			/YY 		УУУ 
Total Non-Interest Income		165,49		73,449				309,244		289,140			241,579
Fiduciary Activities Income		15,75	6		16,89			65,616			60,724		55,906
Service Charges on Dep Accts - Domestic	:	8,82			7,80			34,565			28,430		28,052
Trading Revenue		21,18			1,96	5		10,265			8,840		4,239
Investment Banking Fees and Commissions	;	1,19			N	-		N.F			NA		NA
Venture Capital Revenue			0		N			N.P.			NA		NA
Net Servicing Fees		7,87			N	-		N.F			NA		NA
Net Securitization Income			0		N.			NA			NA		NA
Insurance Commissions & Fees (Incl Pres			0		N.			NA			NA		NA
Net Gain(Loss) - Sales of Lns, OREO, Ot	h	79,20			N			NA.	_		NА		NA
Other Non-Interest Income		31,46			46,78			198,798			191,146		153,382
Total Overhead Expenses		183,04			136,58			533,937			592,087		577,661
Personnel Expense		65,83			62,66			232,196			256,127		252,320
Net Occupancy Expense		22,00			21,47			86,685			88,946		85,969
Amortization of Intang (Incl Goodwill)		5,82			N.			NA			NA		NA
Other Operating Expenses		89,38	5		52,44	2		215,056	5		247,014		239,372
Fee Income on Mutual Funds & Annuities		1,04	1		5,92	6		25,356	5		18,652		13,788
MEMORANDA:													
Assets Under Mgmt Proprty Mut Fnds & Ann	it	111,88			N.			N.			NA		NA
Number of Equivalent Employees		4,24			4,369		4,166		4,539			4,964	
Average Personnel Expense Per Employee		1			1			56			56		51
Average Assets Per Employee		3,25	9		3,25	1		3,374			3,215		3,013
ANALYSIS RATIOS	внс	PEER 01		внс	PEER 01		внс	PEER 01		внс	PEER 01	внс	PEER 0
Mutual Fund Fee Inc / Non-Int Income	0.63	4.62	11	8.07	6.36	69	8.20	5.50	74	6.45	5.16	5.71	4.6
Overhead Exp / NII + Non-Int Income	61.76	62.18	54	63.88	60.99	64	62.27	61.49	60	68.04	60.36	70.34	63.4
PERCENT OF AVERAGE ASSETS:													
Total Overhead Expense	5.29			3.85			3.80	3.56		4.06		3.86	3.6
Personnel Expense	1.90			1.77			1.65	1.77		1.76		1.69	1.8
Net Occupancy Expense	0.64	0.48	82	0.60			0.62	0.49		0.61		0.57	0.5
Other Operating Expenses	2.75	1.21	96	1.48			1.53	1.28		1.69	1.28	1.60	1.3
Overhead Less Non-Interest Income	0.51	1.07	22	1.78	1.00	85	1.60	1.06	80	2.08	1.10	2.25	1.4
PERCENT OF ADJ OPER INCOME (TE):													
Total Overhead Expense	61.75			63.81			62.21			67.99		70.28	
Personnel Expense	22.21			29.28			27.05	30.14		29.41		30.70	
Net Occupancy Expense	7.42			10.03			10.10	8.43		10.21	8.22	10.46	
Other Operating Expenses	32.12			24.50			25.05	21.75	77	28.36	21.27	29.12	
Total Non-Interest Income	55.83	41.21	77	34.32			36.03	40.73		33.20	39.50	29.39	
Fiduciary Activities Income	5.31	5.27	56	7.89			7.64	5.88		6.97	5.79	6.80	
	2.98			3.65			4.03	7.47		3.26	6.92	3.41	
Trading Revenue	7.14			NA		NA	NA		NA	NA		NA	
Investment Banking Fees & Commissns	0.40			NA		NA	NA	NA		NA	NA	NA	
Venture Capital Revenue	0.00			NA		NA	NA		NA	NA		NA	
Net Servicing Fees	2.66			NA		NA	NA		NA	NA		NA	
Net Securitization Income	0.00			NA			NA			NA		NA	
Insurance Comm & Fees (Incl Prem)	0.00			NA		NA	NA		NA	NA		NA	
Net Gain(Loss) - Sales Lns,OREO,Oth	26.72			NA			NA			NA		NA	
Other Non-Interest Income	10.61			21.86			23.16	22.91		21.95	22.19	18.66	
Overhead Less Non-Interest Income	5.92	19.82	17	29.50	18.69		26.18	19.81	63	34.79	19.46	40.89	
Appl Inc Taxes / Pretax NOI (TE)	44.52	33.17	96	37.53	34.40	78	36.60	33.08	80	40.89	33.73	34.40	32.7
							37.06	36.38		41.16	36.48	34.78	36.1

### **Non-Interest Income and Expenses**

BHCPR page 4 presents the dollar amounts and composition of non-interest income and expense, along with ratios that relate these items to average assets and adjusted operating income on a tax-equivalent basis. This report page also provides information on fee income derived from the mutual fund business as well as the level of assets under management in proprietary mutual funds and annuities.

# Non-Interest Income and Expenses (\$000)

#### **Total Non-Interest Income**

The sum of fiduciary activities income; service charges on domestic deposit accounts; trading revenue; investment banking fees and commissions; venture capital revenue; net servicing fees; net securitization income; insurance commissions and fees (including premiums); net gains (losses) on the sales of loans, OREO, and other assets (excluding securities); and other non-interest income.

#### Fiduciary Activities Income

Income derived from services rendered by trust departments of banking subsidiaries or a subsidiary acting in any fiduciary capacity.

Service Charges on Domestic Deposit Accounts

Service charges on deposit accounts.

#### Trading Revenue

The net gain or loss recognized from trading cash instruments and derivative contracts (including commodity contracts). It results from revaluation adjustments (as a result of periodic marking to market) to the carrying value of trading assets and liabilities as well as interest rate, foreign exchange, equity derivative, and commodity and other contracts.

# Investment Banking Fees and Commissions

Fees and commissions from underwriting (or participating in the underwriting of) securities, private placements of securities, investment advisory and management services, merger and acquisition services, and other related consulting fees. This item also includes fees and commissions from securities brokerage activities, from the sale and servicing of mutual funds, and from the purchase and sale of securities and money market instruments where the bank holding company is acting as agent for other banking institutions or customers.

#### Venture Capital Revenue

This item includes market value adjustments, interest, dividends, gains, and losses (including impairment losses) on venture capital investments (loans and securities). It also includes any fee income from venture capital activities not reported in other line items of Schedule HI of the FR Y-9C. In addition, it includes the bank holding company's proportionate share of income or loss in unconsolidated subsidiaries, associated companies, and joint ventures principally engaged in venture capital activities.

#### Net Servicing Fees

Income from servicing real estate mortgages, credit cards, and other financial assets held by others.

#### Net Securitization Income

Net gains (losses) on assets sold in securitization transactions.

#### Insurance Commissions and Fees

The amount of premiums earned by property-casualty insurers and the amount of insurance premiums written by life and health insurers. This item also includes income from insurance agency and brokerage operations; service charges, commissions and fees from the sale of insurance and related services; and management fees from separate accounts, deferred annuities and universal life products. In addition, it includes the bank holding company's proportionate share in the income or loss of unconsolidated subsidiaries, associated companies, and joint ventures that are principally engaged in insurance underwriting, reinsurance, or insurance sales activities.

Net gains (losses) on Sales of Loans, OREO, and Other Assets (Excluding Securities)

The amount of net gains and losses on sales and other disposals of loans and leases, other real estate owned, and other assets (excluding securities).

#### Other Non-Interest Income

All other operating income of the consolidated bank holding company.

#### **Total Overhead Expense**

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), amortization expense of intangible assets, and other non-interest expense.

#### Personnel Expense

Salaries and benefits of all officers and employees of the bank holding company and consolidated subsidiaries.

#### Net Occupancy Expense

Non-interest expense related to the use of premises, equipment, and furniture and fixtures, net of rental income.

# Amortization Expense of Intangible Assets (Including Goodwill)

The amount of amortization expense of intangible assets. This item excludes amortization expense of ser-

vicing assets, which are included in net servicing income.

**Other Operating Expenses** 

All other operating expenses of the consolidated bank holding company.

Fee Income on Mutual Funds and Annuities

Income from the sale and servicing of mutual funds and annuities (in domestic offices.

#### Memoranda

Assets Under Management in Proprietary Mutual Funds and Annuities

The amount of assets held by mutual funds and annuities for which the bank holding company or a subsidiary of the bank holding company acts as investment adviser.

Number of Equivalent Employees

The number of full-time equivalent employees on the payroll of the consolidated bank holding company.

Average Personnel Expense Per Employee

Salaries and employee benefits divided by the number of full-time equivalent employees (expressed in thousands of dollars).

Average Assets Per Employee

Average assets divided by the number of full-time equivalent employees, expressed in thousands of dollars. (See the definition of average assets on page 3-13.)

#### **Analysis Ratios**

Mutual Fund Fee Income/ Non-interest Income

The amount of income from the sale and servicing of mutual funds and annuities in domestic offices divided by total non-interest income. Overhead Expense/Net Interest Income Plus Non-Interest Income

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), amortization expense of intangible assets, and other non-interest expense divided by the sum of net interest income and non-interest income.

Percent of Average Assets

Total Overhead Expense (Percent of Average Assets)

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), amortization expense of intangible assets, and other non-interest expense divided by average assets.

Personnel Expense (Percent of Average Assets)

Salaries and employee benefits divided by average assets.

Net Occupancy Expense (Percent of Average Assets)

Expense on premises and fixed assets divided by average assets.

Other Operating Expenses (Percent of Average Assets)

Other non-interest expense, including amortization expense of intangible assets, divided by average assets.

Overhead Less Non-Interest Income (Percent of Average Assets)

The difference between total overhead expense and non-interest income divided by average assets.

Percent of Adjusted Operating Income (TE)

Note: Adjusted operating income (TE) is defined as the sum of net interest income on a taxable equivalent basis and non-interest income.

Total Overhead Expense (Percent of Adjusted Operating Income (TE))

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), amortization expense of intangible assets, and other non-interest expense divided by adjusted operating income on a taxable equivalent basis.

Personnel Expense (Percent of Adjusted Operating Income (TE))

Salaries and employee benefits divided by adjusted operating income on a taxable equivalent basis.

Net Occupancy Expense (Percent of Adjusted Operating Income (TE))

Expense on premises and fixed assets divided by adjusted operating income on a taxable equivalent basis.

Other Operating Expenses (Percent of Adjusted Operating Income (TE))

Other non-interest expense, including amortization expense of intangible assets, divided by adjusted operating income on a taxable equivalent basis.

Total Non-Interest Income (Percent of Adjusted Operating Income (TE))

Income derived from fiduciary activities; service charges on domestic deposit accounts; trading revenue; investment banking fees and commissions; venture capital revenue; net servicing fees; net securitization income; insurance commissions and fees (including premiums); net gains (losses) on the sales of loans, OREO, and other assets (excluding securities); and other sources of non-interest revenue divided by adjusted operating income on a taxable equivalent basis.

Fiduciary Activities Income (Percent of Adjusted Operating Income (TE))

Fiduciary activities income divided by adjusted operating income on a taxable equivalent basis.

Service Charges on Domestic Deposit Accounts (Percent of Adjusted Operating Income (TE))

Service charges on domestic deposit accounts divided by adjusted operating income on a taxable equivalent basis.

Trading Revenue (Percent of Adjusted Operating Income (TE))

The net gain or loss recognized from trading cash instruments and derivative contracts (including commodity contracts) divided by adjusted operating income on a taxable equivalent basis.

Investment Banking Fees and Commissions (Percent of Adjusted Operating Income (TE))

Fees and commissions from underwriting (or participating in the underwriting of) securities, private placements of securities, investment advisory and management services, merger and acquisition services, other related consulting fees, securities brokerage activities, the sale and servicing of mutual funds, and the purchase and sale of securities and money market instruments where the bank holding company is acting as agent for other banking institutions or customers divided by adjusted operating income on a taxable equivalent basis.

Venture Capital Revenue (Percent of Adjusted Operating Income (TE))

Market value adjustments, interest,

dividends, gains, losses (including impairment losses) on (and other fees from) venture capital investments (loans and securities) and the bank holding company's proportionate share of income or loss in unconsolidated subsidiaries, associated companies, and joint ventures principally engaged in venture capital activities divided by adjusted operating income on a taxable equivalent basis.

Net Servicing Fees (Percent of Adjusted Operating Income (TE))

Income from servicing real estate mortgages, credit cards, and other financial assets held by others divided by adjusted operating income on a taxable equivalent basis.

Net Securitization Income (Percent of Adjusted Operating Income (TE))

Net gains (losses) on assets sold in securitization transactions divided by adjusted operating income on a taxable equivalent basis.

Insurance Commissions and Fees (Percent of Adjusted Operating Income (TE))

The amount of premiums earned by property-casualty insurers and written by life and health insurers; income from insurance agency and brokerage operations; service charges, commissions and fees from the sale of insurance and related services; and management fees from separate accounts, deferred annuities and universal life products; and the bank holding company's proportionate share in the income or loss of unconsolidated subsidiaries, associated companies, and joint ventures that are principally engaged in insurance underwriting, reinsurance, or insurance sales activities divided by adjusted operating income on a taxable equivalent basis.

Net gains (losses) on Sales of Loans, OREO, and Other Assets (Percent of Adjusted Operating Income (TE))

The amount of net gains and losses on sales and other disposals of loans and leases, other real estate owned, and other assets (excluding securities) divided by adjusted operating income on a taxable equivalent basis.

Other Non-Interest Income (Percent of Adjusted Operating Income (TE))

All other operating income of the bank holding company divided by adjusted operating income on a taxable equivalent basis.

Overhead Less Non-Interest Income (Percent of Adjusted Operating Income (TE))

The difference between overhead expense and non-interest income divided by adjusted operating income on a taxable equivalent basis.

Applicable Income Taxes/Pretax Net Operating Income (TE)

Applicable income taxes (foreign and domestic) divided by income before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis.

Applicable Income Taxes Plus TE/ Pretax Net Operating Income Plus TE

Applicable income taxes (foreign and domestic) plus the total tax equivalent adjustment divided by income before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis. (See the discussion of tax equivalency on page 2-3.)

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5		ASSETS				1	PAGE 5
Assets: 13,711,410 Peer: 1						PERCENT	CHANGE
(\$ IN THOUSANDS)	www AAAA	шшш ХХХХ	УУУУ	УУУУ	УУУУ	1-YR	5-YR
Real Estate Loans	4,793,579	4,545,626	4,719,886	4,506,650	4,433,787	5.5	10.
Commercial and Industrial Loans	2,318,037	3,123,017	2,761,885	3,071,129	3,417,238	-25.8	9.4
Loans to Individuals	617,742	855,345	833,139	862,600	869,263	-27.8	-24.
Loans to Depository Inst & Oth Banks Accept	241,869	241,016	216,213	244,568	60,183	0.4	-1.
Agricultural Loans	29,101	52,100	48,192	59,967	71,166	-44.1	
Loans to Foreign Govts and Inst	13,987	285	669	478	278	+++++	++++
Other Loans and Leases	772,734	793,190	889,847	806,432	852,284	-2.6	23.
Less: Unearned Income	49,948	51,114	39,527	51,640	76,288	-2.3	19.
Loans & Leases, Net of Unearned Income	8,737,101	9,559,964	9,430,304	9,503,589	9,644,674	-8.6	7.
Less: Allow for Loan & Lease Losses	199,800	195,409	246,247	194,205	211,276	2.3	31.
Net Loans and Leases	8,537,301	9,364,555	9,184,057	9,309,384	9,433,398	-8.8	6.
Debt Securities Over 1 Year	2,350,233	2,492,816	2,482,849	2,522,349	2,609,721	-5.7	19.
Mutual Funds and Equity Securities	54,836	100,858	124,198	100,561	75,911	-45.6	-45.
Subtotal	10,942,370	11,958,229	11,791,104	11,932,294	12,119,030	-8.5	8.
Interest-Bearing Bank Balances	411,070	225,314	188,649	278,473	458,608	82.4	-37.
Federal Funds Sold & Reverse Repos	80,377	25,902	135,269	25,000	25,000	210.3	N
Debt Securities 1 Year or Less	552,880	676,291	570,068	715,650	985,581	-18.3	-50.
Trading Assets	27,344	14,802	29,819	17,587	12,606	84.7	++++
Total Earning Assets	12,014,041	12,900,538	12,714,909	12,969,004	13,600,825	-6.9	1.
Non-Int Cash and Due From Dep Inst	534,053	496,397	499,214	657,533	563,951	7.6	28.
Acceptances	7,225	8,262	14,690	7,236	8,227	-12.6	-61.
Premises, Fixed Assets, & Cap Leases	251,746	267,497	254,621	271,728	293,591	-5.9	-0.
Other Real Estate Owned	11,336	4,633	4,526	4,576	5,648	144.7	23.
Invest in Unconsolidated Subsidiaries	97,382	83,411	106,763	83,048	79,695	16.8	23.
Intangible and Other Assets	795,627	490,093	431,901	447,495	465,461	62.3	190.
Total Assets	13,711,410	14,250,831	14,026,624	14,440,620	15,017,398	-3.8	6.
Quarterly Average Assets	13,845,804	14,201,529	13,787,780	14,359,336	14,929,468	-2.5	8.
Average Loans and Leases (YTD) MEMORANDA:	9,270,503	9,493,207	9,552,819	9,464,108	9,493,709	-2.4	14.
RE Loans Secured by 1-4 Family	2,918,045	2,434,302	2,785,922	2,403,724	2,479,882	19.9	12.
Commercial Real Estate Loans	1,212,181	1.386.800	1,276,883	1,367,939	1,223,977	-12.6	-8.
Construction and Land Development	311,979	332,458	306,513	326,593	287,532	-6.2	47.
Multifamily	49,815	47,188	49,241	48,391	46,099	5.6	-17.
Nonfarm Nonresidential	850,387	1,007,154	921,129	992,955	890,346	-15.6	-19.
RE Loans Secured by Farmland	2,512	4,905	2,682	4,934	4,278	-48.8	-29.
Fotal Investment Securities	2,957,949	3,269,965	3,177,115	3,338,560	3,671,213	-9.5	-7.
U.S. Treasury Securities	35,624	53,487	35,327	53,635	54,882	-33.4	-81.
U.S. Agency Securities (excl MBS)	168,408	166,553	168,643	173,230	323,940	1.1	-77.
Municipal Securities	16,116	24,258	15,726	27.673	31,029	-33.6	-60.
Mortgage-Backed Securities	2,633,768	2,858,676	2,784,502	2,906,112	3,068,946	-7.9	29.
Asset-Backed Securities	0	NA.	NA	NA.	NA.	NA	N.
Other Debt Securities	49,197	66,223	48,792	77,443	116,639	-25.7	-31.
Mutual Funds and Equity Securities	54,836	100,858	124,198	100,561	75,911	-45.6	-45.
Available-For-Sale Securities	2,390,517	2,614,516	2,594,613	2,617,969	3,088,710	-8.6	0.4
U.S. Treasury Securities	33,607	53,487	35,327	27,590	28,643	-37.2	-47.
U.S. Agency Securities (excl MBS)	150,490	166,400	161,707	157,131	272,172	-9.6	-77.
Municipal Securities	12,168	15,711	11,742	15,821	19,094	-22.6	84.
Mortgage-Backed Securities	2,118,134	2,252,844	2,237,163	2,288,819	2,662,904	-6.0	39.
Asset-Backed Securities	0	NA	NA	NA	NA.	NA	N
Other Debt Securities	21,282	25,216	24,476	28,047	29,986	-15.6	-26.
Mutual Funds and Equity Securities	54,836	100,858	124,198	100,561	75,911	-45.6	-45.
Held-To-Mat Sec Appreciation (Depr)	9,548	-10,728	6,577	-8,608	15,258	NA.	N.
Available-For-Sale Sec Appr (Depr)	35,953	-85,040	3,278	-72,307	4,567	NA	
Structured Notes, Fair Value	0	. 0	0	0	0		-100.
Pledged Securities	2,517,000	2,953,787	2,876,547	3,090,325	3,324,126	-14.8	-14.8

### **Assets (\$000)**

BHCPR page 5 presents the asset structure of the bank holding company and provides, in the memoranda section, the composition of real estate loans, investment securities, held-to-maturity and available-forsale securities appreciation or depreciation, and the portion of investment securities pledged as collateral. The last two columns on the right display the one-year and five-year percentage changes for each balance sheet item. (See the description of Growth Rates on page 2-3.)

Investment securities appearing on this page are reported at amortized cost if classified as held-to-maturity or at fair value if classified as available-for-sale.

#### Real Estate Loans

Loans secured by real estate including construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm non-residential properties.

#### Commercial and Industrial Loans

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than by real estate) or unsecured, single-payment, or installment.

#### Loans to Individuals

Loans to individuals for household, family, and other personal expenditures including credit card and related plans.

#### Loans to Depository Institutions

Loans to U.S. and foreign banks and other depository institutions.

#### Agricultural Loans

Loans to finance agricultural production and other loans to farmers.

### Loans to Foreign Governments and Institutions

Loans to governments in foreign countries, to their official institutions, and to international and regional institutions.

#### Other Loans and Leases

The sum of taxable and tax-exempt obligations (other than securities) of states and political subdivisions in the U.S., all other loans, and lease financing receivables (net of unearned income) to U.S. and non-U.S addressees.

#### **Unearned Income**

The amount of unearned income that is included in the loan categories listed above. (A value of zero implies that the above loan categories are reported net of unearned income.)

### Loans and Leases, Net of Unearned Income

The sum of real estate loans, commercial and industrial loans, loans to individuals, loans to depository institutions, agricultural loans, loans to foreign governments and institutions, and other loans and leases, net of unearned income.

#### Allowance for Loan and Lease Losses

The allowance for loan and lease losses. Prior to March 31, 2001, this item also included the amount of any allocated transfer risk reserve.

#### Net Loans and Leases

Total loans and leases, net of unearned income, minus the allowance for loan and lease losses (and allocated transfer risk reserve prior to March 31, 2001).

#### Securities over 1 Year

The amortized cost of held-tomaturity and the fair value of available-for-sale debt securities with a remaining maturity of more than one year.

#### Mutual Funds and Equity Securities

The fair value of investments in mutual funds and equity securities that are designated as available for sale.

#### Subtotal

The sum of loans and leases (net of unearned income and the allowance for loan and lease losses), securities over one year, and mutual funds and equity securities.

#### Interest-Bearing Bank Balances

Interest-bearing balances due from depository institutions and foreign central banks that are held in the BHC's U.S. and foreign offices, Edge or Agreement subsidiaries, International Banking Facilities, or its consolidated subsidiaries.

#### Federal Funds Sold and Reverse Repos

Unsecured loans of immediately available balances, and purchase of securities, loans, other assets, or participations in pools of securities under agreements to resell for one business day or under a continuing contract.

#### Debt Securities 1 Year or Less

Debt securities with a remaining maturity of one year or less.

#### Trading Assets

Assets held in the consolidated bank holding company's trading accounts.

#### **Total Earning Assets**

The sum of interest-bearing balances due from depository institutions, debt and equity securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income and the allowance for loan and lease losses), and trading assets.

#### Non-Interest-Bearing Cash and Balances Due from Depository Institutions

Non-interest-bearing balances due from depository institutions, currency and coin, cash items in the process of collection, and unposted debits.

#### Acceptances

Customers' liability to the consolidated bank holding company on drafts and bills of exchange that have been accepted by the banking subsidiaries of the BHC, or by others for their accounts, and are outstanding.

## Premises, Fixed Assets, and Capital Leases

The book value, less accumulated depreciation or amortization, of all premises, equipment, furniture, and fixtures purchased directly or acquired by means of a capital lease.

#### Other Real Estate Owned

The sum of real estate acquired in satisfaction of debts previously contracted and other real estate owned.

### Investment in Unconsolidated Subsidiaries

The sum of the consolidated bank holding company's holdings of capital stock in unconsolidated subsidiaries and associated companies, its proportionate share in their earnings or losses since the date of their acquisition, and any advances made to them including those in the form of loans and holdings of their bonds and debentures.

#### Intangible and Other Assets

The sum of goodwill (the excess of the unamortized acquisition cost of consolidated subsidiaries over the net underlying assets), mortgage servicing assets, purchased credit card relationships and nonmortgage servicing assets, other identifiable intangible assets such as trademarks, patents, and franchises, and all other assets.

#### Quarterly Average Assets

Average consolidated assets for the latest quarter as reported in Schedule HC-K of the FR Y-9C.

#### Average Loans and Leases (YTD)

The cumulative sum of loans and leases, net of unearned income, for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

#### Memoranda

## Real Estate Loans Secured by 1-4 Family

The sum of revolving open-end loans secured by one- to four-family residential properties and extended under lines of credit and other one-to four-family loans secured by first and junior liens.

#### Commercial Real Estate Loans

The sum of construction, land development and other land loans; loans secured by multifamily residential properties; and loans secured by nonfarm nonresidential properties.

#### Construction and Land Development

Loans secured by real estate to finance either land development prior to erecting a new structure or the on-site construction of industrial, commercial, residential, or farm buildings.

#### Multifamily

Loans secured by multifamily (five dwelling units or more) residential properties.

#### Nonfarm Nonresidential

Real estate loans secured by business or industrial properties, hotels, motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, association buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties.

# Real Estate Loans Secured by Farmland

Loans secured by land used or usable for agricultural purposes and improvements thereon.

#### **Total Investment Securities**

The sum of the amortized cost of held-to-maturity debt securities and the current fair value of available-for-sale debt and equity securities described in various categories below.

#### U.S. Treasury Securities

The amount of U.S. Treasury securities.

# U.S. Agency Securities excluding Mortgage-Backed Securities

The amount of U.S. government agency and corporation obligations, excluding Mortgage-Backed Securities. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

#### Municipal Securities

Obligations of states and political subdivisions in the United States.

#### Mortgage-Backed Securities

The amount of pass-through and other mortgage-backed securities, including CMOs, REMICs, and stripped mortgage-backed securities. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

#### Asset-Backed Securities

The amount of asset-backed securities, other than mortgage-backed securities. The BHCPR includes data for this item only for report dates after December 31, 2000.

#### Other Debt Securities

The sum of other U.S. debt securities and foreign debt securities.

Mutual Funds and Equity Securities

The values of investments in mutual funds and equity securities that are designated as available-for-sale.

Available-for-Sale Securities

The fair value of available-for-sale debt and equity securities included in the categories below.

U.S. Treasury Securities (Available-for-Sale Securities)

The amount of U.S. Treasury securities designated as available-forsale.

U.S. Agency Securities excluding Mortgage-Backed Securities (Available-for-Sale Securities)

The amount of U.S. government agency and corporation obligations, excluding mortgage-backed securities, that is designated as available-for-sale. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

Municipal Securities (Available-for-Sale Securities)

The fair value of available-for-sale obligations of states and political subdivisions in the United States.

Mortgage-Backed Securities (Available-for-Sale Securities)

The amount of pass-through and other mortgage-backed securities, including CMOS, REMICS, and stripped mortgage-backed securities designated as available-for-sale. For Bank Holding companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

Asset-Backed Securities (Available-for-Sale Securities)

The amount of asset-backed securities, other than mortgage-backed securities, designated as available-for-sale. The BHCPR includes data for this item only for report dates after December 31, 2000.

Other Debt Securities (Available-for-Sale Securities)

The fair value of other U.S. debt securities and foreign debt securities that are designated as available-forsale.

Mutual Funds and Equity Securities (Available-for-Sale Securities)

The values of investments in mutual funds and equity securities that are designated as available-for-sale.

Held-to-Maturity Securities Appreciation (Depreciation)

The difference between the fair value and the amortized cost of all debt securities that are designated as held-to-maturity.

Available-for-Sale Securities Appreciation (Depreciation)

The difference between the fair value and the amortized cost of all debt and equity securities that are designated as available-for-sale.

Structured Notes, Fair Value

The fair value of structured notes (debt securities with cash flow characteristics that depend upon one or more indices and/or that have embedded forwards or options. Examples of structured notes include step-up bonds, index amortizing notes (IANs), dual index notes, deleveraged bonds, range bonds, inverse floaters, floating debt securities in which interest payments are based on a single index such as Constant Maturity Treasury (CMT) or Cost of Funds Index (COFI)).

#### Pledged Securities

Securities that are pledged to secure deposits, repurchase transactions, or other borrowings as performance bonds under futures or forward contracts or for any other purpose.

						PERCENT	CHANGE
(\$ IN THOUSANDS)	mmm YYYY	mmm YYYY	УУУУ	УУУУ	УУУУ	1-YR	5-YR
Demand Deposits	1,489,338	1,513,936	1,516,827	1,465,666	1,545,700	-1.6	32.3
NOW, ATS and Transaction Accounts	722,801	688,342	724,492	717,372	697,677	5.0	19.3
Time Deposits (excl Brokered Dep) < \$100K	1,383,777	1,262,623	1,093,137	1,281,467	1,569,719	9.6	13.2
MMDA and Other Savings Accounts	1,856,291	2,022,152	1,831,326	1,970,329	2,120,636	-8.2	2.3
Other Non-Interest-Bearing Deposits	0	0	0	0	0 722		-100.0
Core Deposits	5,452,207	5,487,053 1,105,685	5,165,782 1,333,152	5,434,834 1,106,768	5,933,732 926,810	-0.6 6.1	14.2 38.9
Time Deposits of \$100K or More Foreign Deposits	1,173,427 2,189,942	2,549,576	2,593,356	2,851,527	2,715,284	-14.1	
Foreign Deposits Federal Funds Purchased and Repos	2,189,942	2,267,637	2,068,414	2,069,363	2,441,593	-11.7	
Commercial Paper	125,119	97,712	154,664	97.319	127,311	28.1	70.6
Other Borrowings W/Rem Mat of 1 Yr or Less	504,939	507,935	467,309	661,838	872,538	-0.6	-63.2
Other Borrowings W/Rem Mat Over 1 Year	187,696	331,447	243,230	345,401	235,308	-43.4	-41.3
Brokered Deposits < \$100K	946	1,142	1,054	1,328	1,213	-17.2	650.8
Noncore Funding	6,183,664	6,861,134	6,861,179	7,133,544	7,320,057	-9.9	-6.6
Trading Liabilities	21,184	6,357	14,953	5,520	6,058	233.2	NA
Subordinated Notes and Debentures	243,500	243,404	243,476	243,381	118,801	0.0	105.2
Acceptances	7,225	8,262	14,690	7,236	8,227	-12.6	-61.4
Other Liabilities	327,393	314,445	320,652	299,340	337,535	4.1	
Total Liabilities	12,235,173	12,920,655	12,620,732	13,123,855	13,724,410	-5.3	3.2
Minority Interest	104,295	104,269	104,536	104,435	107,394	0.0	+++++
EQUITY CAPITAL:							
Perpetual Preferred Stock (Incl Surplus)	0	0	0	0	0	NA	N2
Common Stock	806	806	806	806	805	0.0	-99.0
Common Surplus	346,412	345,863	346,045	345,851	342,932	0.2	55.6
Retained Earnings	1,015,867	966,678	996,161	941,547	867,203	5.1	37.5
Less: Treasury Stock	12,977	15,763	17,207	10,398 -65,476	3,519 -21,827	-17.7 NA	NA 516.6
Accumulated Other Comprehensive Income	21,834 0	-71,677 NA	-24,449 NA	-65,476 NA	-21,827 NA	NA NA	DIE.
Other Equity Capital Components Total Equity Capital	1,371,942	1,225,907	1,301,356	1,212,330	1,185,594	11.9	31.1
Total Liabilities and Capital	13,711,410	14,250,831	14,026,624	14,440,620	15,017,398	-3.8	6.3
MEMORANDA:							
MEMORANDA: Non-Interest-Bearing Deposits	2,023,712	2,089,246	2,105,870	2,078,318	2,234,852	-3.1	46.4
Interest-Bearing Deposits	6,792,810	7,054,210	6,987,474	7,316,139	7,342,187	-3.7	
Total Deposits	8,816,522	9,143,456	9,093,344	9,394,457	9,577,039	-3.6	20.5
LT Debt that Reprices in 1 Year	90,000	90,000	90,000	90,000	90,000	0.0	++++
CHANGES IN EQUITY CAPITAL:							
Equity Capital, Prev Year-End, As Amended	1,301,356	1,212,330	1,212,330	1,185,594	1,117,207		
Accounting Restatements	0	0	0	0	0		
Net Income	33,677	39,765	113,661	132,957	106,964		
Net Sale of New Perpetual Preferred Stock	0	0	0	0	0		
Net Sale of New Common Stock	0	12	125	2,860	15,443		
Chgs Incident to Mergers and Absorptions	0	0	0	. 0	0		
Less: Dividends Declared	14,363	13,541	56,471	54,640	52,776		
Change in Other Comprehensive Income	46,914 4,358	-6,201	41,027	-43,649	2,939		
Sale of Treasury Stock Less: Purchase of Treasury Stock	4,358 0	1,879 8,337	7,676 16,992	11,038 21,849	3,780 7,314		
Less: Purchase of Treasury Stock Changes in Debit to ESOP Liability	0	8,337	16,992	41,849 0	7,314		
Other Adjustments to Equity Capital	0	0	0	19	-649		
Equity Capital, Ending Balance	1,371,942		1,301,356	1,212,330	1,185,594		

### **Liabilities and Changes in Capital**

BHCPR page 6 presents the structure of liabilities and capital of a bank holding company and the sources of change in its equity capital account. Additional data on interest-bearing and non-interest-bearing deposits as well as long-term debt that reprices within one year are provided in the memoranda section. Moreover, annual and five-year percentage changes for each liability or capital item appear in the last two columns. (See the description of Growth Rates on page 2-3.)

#### **Demand Deposits**

Demand deposits held in domestic offices of commercial bank subsidiaries.

#### NOW, ATS, and Transaction Accounts

Accounts subject to negotiable orders of withdrawal (NOW accounts), ATS accounts (accounts subject to automatic transfer from savings accounts), and all other transaction accounts excluding demand deposits.

### Time Deposits (Excluding Brokered Deposits) under \$100 Thousand

All time deposits, including time certificates of deposit and open-account time deposits with balances of less than \$100,000, minus brokered deposits issued in denominations below \$100,000.

#### MMDA and Other Savings Accounts

All savings deposits including money market deposit accounts (MMDAs) other than negotiable orders of withdrawal (NOW accounts), ATS accounts (accounts subject to automatic transfer from savings accounts), or other transaction accounts.

#### Other Non-Interest-Bearing Deposits

Non-interest-bearing deposit balances held in domestic offices of other depository institutions that are subsidiaries of the bank holding company.

#### Core Deposits

The sum of demand deposits, deposit accounts that are subject to negotiable orders of withdrawal or automatic transfer from the savings accounts, time deposits (excluding brokered deposits) with balances under \$100,000, money market deposit accounts, other savings accounts, and other non-interest-bearing deposit balances.

### Time Deposits of \$100 Thousand or More

Time deposits including time certificates of deposit and open-account deposits with balances of \$100,000 or more, regardless of negotiability or transferability.

#### Foreign Deposits

Deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities.

#### Federal Funds Purchased and Repos

Borrowings in the form of immediately available funds or sale of securities, loans, participations in pools of securities, or other assets under agreements to repurchase for one business day or under a continuing contract.

#### Commercial Paper

Short-term and uncollateralized negotiable promissory notes issued by the bank holding company or its subsidiaries, usually with a maturity of 270 days or less.

#### Other Borrowings with a Remaining Maturity of 1 Year or Less

Funds borrowed by the consolidated bank holding company with a remaining maturity of one year or less, including mortgage indebtedness and obligations under capitalized leases with a remaining maturity of one year or less.

### Other Borrowings with a Remaining Maturity over 1 Year

Funds borrowed by the consolidated bank holding company with a remaining maturity of more than one year, including mortgage indebtedness and obligations under capitalized leases with a remaining maturity of more than one year.

#### Brokered Deposits under \$100,000

Brokered deposits issued in denominations of less than \$100,000.

#### Noncore Funding

The sum of time deposits of \$100,000 or more, deposits in foreign offices and in Edge or Agreement subsidiaries, federal funds purchased and securities sold under agreements to repurchase in domestic offices including those of Edge or Agreement subsidiaries, commercial paper, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000.

#### Trading Liabilities

Liabilities arising from trading activities, including liabilities resulting from sales of assets not owned by the bank holding company and revaluation losses on interest rate, foreign exchange rate, and other commodity and equity contracts entered into by the bank holding company for trading, dealer, customer accommodation, or similar purposes.

#### Subordinated Notes and Debentures

Outstanding notes and debentures that are subordinated to the deposits of subsidiary depository institutions and any other debt that is designated as subordinated in its indenture agreement. This line item includes subordinated perpetual debt, limited-life preferred stock and related surplus, and equity commitment and contracted notes that qualify as capital under the Federal Reserve Board's capital adequacy guidelines.

#### Acceptances

Outstanding liabilities represented by drafts and bills of exchange that have been accepted by the BHC's bank subsidiaries or by others for their accounts.

#### Other Liabilities

The amount of other liabilities.

#### Total Liabilities

The sum of core deposits, noncore funding, trading liabilities, subordinated notes and debentures, acceptances, and other liabilities.

#### Minority Interest

The proportionate interest held by those other than the reporting company in the equity capital accounts of the consolidated subsidiaries including trust preferred stock (that are issued by special purpose subsidiaries and are marketed under such names as MIPS and TOPRS).

### Perpetual Preferred Stock (Including Surplus)

The aggregate par or stated value of all outstanding perpetual preferred stock including any amounts received in excess of its par or stated value.

#### Common Stock

The aggregate par or stated value of common stock issued.

#### Common Surplus

The amount formally transferred to the surplus account, including capital contributions, and any amount received for common stock in excess of its par or stated value.

#### Retained Earnings

The amount of retained earnings, including capital reserves, which result from the transfer of net income, declaration of dividends, transfers to surplus, or other appropriate entries.

#### Treasury Stock

The carrying value, at cost, of treasury stock.

### Accumulated Other Comprehensive Income

The amount of other comprehensive income in conformity with the requirements of FASB Statement No. 130, Reporting Comprehensive Income. Other comprehensive income includes net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, foreign currency translation adjustments, and minimum pension liability adjustments. From March 31, 1999 to December 31, 2000, this BHCPR item includes net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) reported on cash flow hedges, and foreign currency translation adjustments. Prior to March 31, 1999, accumulated net gains (losses) on cash flow hedges were not reported on the FR-Y9C and are not included in this item.

#### Other Equity Capital Components

The amount of all other equity capital components, including unearned Employee Stock Ownership Plan (ESOP) shares.

#### **Total Equity Capital**

The sum of perpetual preferred stock (including surplus), common stock and surplus, retained earnings, accumulated other comprehensive income, and other equity capital components, less treasury stock.

#### Total Liabilities and Capital

The sum of total liabilities, minority interest, and total equity capital.

#### Memoranda

#### Non-Interest-Bearing Deposits

Domestic and foreign deposit accounts on which the issuing

depository institution pays no compensation to the holder for the use of the funds. They include (1) matured time deposits that are not automatically renewable unless the deposit agreement specifies the transfer of funds at maturity to another type of account and (2) deposits with a zero percent stated interest rate that are issued at face value.

### **Interest-Bearing Deposits**

Domestic and foreign deposit accounts on which the issuing depository institution pays compensation to the holder for the use of the funds. They include deposits with a zero percent interest rate that are issued on a discount basis.

#### **Total Deposits**

The sum of non-interest and interestbearing deposits in domestic and foreign offices.

### Long-Term Debt That Reprices in 1 Year

Long-term debt issued by the bank holding company with a remaining maturity of more than one year, but that has a repricing frequency of less than one year. Mortgage indebtedness and obligations under capitalized leases and limited-life preferred stock are excluded from this line item.

#### **Changes in Equity Capital**

Equity Capital, Previous Year-End, as Amended

Total equity balance as of December 31 of the previous year after the effect of adjustments made in amended reports.

#### Accounting Restatements

The cumulative effect (net of applicable income taxes) of changes in accounting principles that resulted in the restatement of prior years' financial statements and the sum of all corrections (net of applicable income taxes) due to material accounting errors made in prior

years' financial statements that were not corrected in an amended report for the period during which the error was made.

#### Net Income

Net income (or loss) for the calendar year-to-date.

#### Net Sale of New Perpetual Preferred Stock

Change in equity capital resulting from the issuance of new perpetual preferred stock (net of expenses associated with the issuance of such stock), conversion of convertible debt or limited-life preferred stock into perpetual preferred stock, exercise of stock options, and retirement of perpetual preferred stock.

#### Net Sale of New Common Stock

Change in equity capital resulting from the issuance of common stock (net of expenses associated with the issuance of such stock), conversion of convertible debt, limited-life preferred, or perpetual preferred stock into common stock, exercise of stock options, and retirement of common stock.

### Changes Incident to Mergers and Absorptions

For business combinations that are treated as pooling of interests, the historical equity capital balances of the consolidated BHC or other businesses acquired as of the end of the previous calendar year. For business combinations treated as purchases, the fair value of any perpetual preferred or common shares issued (minus the direct cost of issuing the shares) less any goodwill charged against undivided profits. This line item includes any retroactive adjustments resulting from the realization of income tax benefits of pre-acquisition operating loss carryforwards of purchased subsidiaries and other purchased businesses.

#### Dividends Declared

Cash dividends declared on preferred stock and common stock during the calendar year-to-date including dividends not payable until after the report date.

### Changes in Accumulated Other Comprehensive Income

The amount of other comprehensive income for the calendar year to date.

#### Sale of Treasury Stock

The resale or other disposal of the BHC's own perpetual preferred stock or common stock.

#### Purchase of Treasury Stock

The acquisition, without retirement, of the BHC's own perpetual preferred stock or common stock.

#### Changes in the Debit to ESOP Liability

(For BHCs that guaranteed the debt of their Employee Stock Ownership Plan only.) Changes during the calendar year-to-date to the offsetting debit to the liability recorded by the BHC in connection with ESOP debt guaranteed by the BHC.

#### Other Adjustments to Equity Capital

The amount of all other adjustments to equity capital, including contributions of capital to the holding company when the company is a partnership

#### Equity Capital, Ending Balance

Total equity capital at the end of the current quarter.

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5				PERCENT	COMPOSI	TION	OF ASSE	TS AND LO	AN M	IX		PAGE 7		
Assets: 13,711,410 Peer: 1		mmm yyy	,		mmm yyy	У		уууу		У	ууу	Y	ууу .	
PERCENT OF TOTAL ASSETS	внс	PEER 01		BHC	PEER 01		BHC	PEER 01	PC <b>T</b>	BHC	PEER 01	BHC	PEER 0	
Real Estate Loans	34.96	32.36	59	31.90	31.11		33.65	32.14	57	31.21	30.38	29.52	30.5	
Commercial and Industrial Loans	16.91	15.78	58	21.91	16.41	80	19.69	16.04	73	21.27	15.76	22.76	15.7	
Loans to Individuals	4.51	7.07	30	6.00	7.69	41	5.94	7.24	46	5.97	7.80	5.79	8.2	
Loans to Depository Institutions	1.76	0.25	95	1.69	0.27	95	1.54	0.24	92	1.69	0.30	0.40	0.3	
Agricultural Loans	0.21	0.23	64	0.37	0.24	72	0.34	0.23	71	0.42	0.25	0.47	0.3	
Other Loans and Leases	5.64	5.38	58	5.57	5.42	58	6.34	5.56	69	5.58	5.18	5.68	4.8	
Net Loans and Leases	62.26	62.99	37	65.71	63.29	51	65.48	63.60	47	64.47	61.78	62.82	61.8	
Debt Securities Over 1 Year	17.14	14.48	66	17.49	15.55	61	17.70	14.31	65	17.47	15.42	17.38	15.4	
Mutual Funds and Equity Securities	0.40	0.43	62	0.71	1.10	24	0.89	1.08	39	0.70	1.08	0.51	0.8	
Subtotal	79.80	78.67	41	83.91	80.88	41	84.06	79.82	49	82.63	79.44	80.70	79.3	
Interest-Bearing Bank Balances	3.00	0.98	83	1.58	0.50	85	1.34	0.76	79	1.93	0.60	3.05	0.7	
Federal Funds Sold & Reverse Repos	0.59	2.45	45	0.18	2.37	24	0.96	2.39	53	0.17	2.43	0.17	1.8	
Debt Securities 1 Year or Less	4.03	1.80	82	4.75	1.48	87	4.06	1.92	82	4.96	1.68	6.56	2.0	
Trading Assets	0.20	1.85	38	0.10	1.76	41	0.21		46	0.12	1.75	0.08	1.5	
Total Earning Assets	87.62	88.34	33	90.52	88.80	67	90.65		68	89.81	88.59	90.57	88.3	
Non-Int Cash and Due From Dep Inst	3.89	3.11	72	3.48	3.28	54	3.56	3.58	53	4.55	3.61	3.76	4.1	
Acceptances	0.05	0.06	58	0.06	0.07	61	0.10	0.06	76	0.05	0.07	0.05	0.1	
Other Real Estate Owned	0.08	0.05	83	0.03	0.04	46	0.03	0.04	41	0.03	0.04	0.04	0.0	
All Other Assets	8.43	8.40	61	5.93	7.78	30	5.69	7.58	26	5.59	7.44	5.62	6.9	
ALIAN DE LA CALLANDA														
MEMORANDA:	7.62	6.06	69	6.51	5.06	74	6.37	5.65	69	7.08	5.42	9.89	5.3	
Short-Term Investments		0.50	33	0.38	1.02	30	0.25	0.67	28	0.37	1.06	0.37	1.3	
U.S. Treasury Securities	0.26	2.39	45	1.17	2.43	45	1.20	2.69	42	1.20	2.46	2.16	2.2	
U.S. Agency Securities (excl MBS)	1.23													
Municipal Securities	0.12	0.91	19 85	0.17 20.06	0.90 10.57	14 85	0.11 19.85	0.88 9.82	15 88	0.19 20.12	0.92 10.45	0.21	0.9 11.1	
Mortgage-Backed Securities	19.21 0.00	10.47	19	20.06 NA	IU.57		NA.85		NA	20.12 NA	10.45 NA	20.44 NA	11.1	
Asset-Backed Securities	0.00	0.47	46	0.46	3.31		0.35	3.26	22	0.54	3.16	0.78	2.7	
Other Debt Securities		16.95	70	17.08	16.62	56	19.86	17.09	65	16.65	16.78	16.51	17.9	
RE Loans Secured by 1-4 Family	21.28										2.22	1.79	2.1	
Revolving	2.07	2.66	40	1.91	2.32 12.16	43 61	2.06 17.55	2.69 11.88	41 82	1.84 14.60	12.39	14.49	13.8	
Closed-End, Sec by First Liens	18.95	11.96	80	14.97										
Closed-End, Sec by Junior Liens	0.26	1.90	11	0.21	1.77	11	0.25	2.04	12	0.20	1.91	0.23	1.6	
Commercial Real Estate Loans	8.84	13.40	35	9.73	12.44		9.10	13.09	33	9.47	11.88	8.15	11.0	
Construction and Land Dev	2.28	3.26	43	2.33	2.80	53	2.19	2.99	47	2.26	2.53	1.91	2.0	
Multifamily	0.36	1.16	17	0.33	1.10	20	0.35	1.14	17	0.34	1.09	0.31	1.0	
Nonfarm Nonresidential	6.20	8.48	37	7.07	8.05	41	6.57	8.47	36	6.88	7.81	5.93	7.4	
RE Loans Secured by Farmland	0.02	0.18	25	0.03	0.18	35	0.02	0.19	26	0.03	0.17	0.03	0.1	
LOAN MIX, % OF GROSS LOANS & LEASES:														
Real Estate Loans	54.86	49.47	64	47.55	47.50	59	50.05	48.81	58	47.42	47.01	45.97	47.2	
RE Loans Secured by 1-4 Family	33.40		70	25.46	25.71		29.54		63	25.29	26.18	25.71	28.0	
Revolving	3.26	4.00	46	2.84	3.48	40	3.07	4.05	41	2.79	3.37	2.78	3.2	
Closed-End	30.14	22.08	75	22.62	21.99	58	26.48	22.02	65	22.50	22.62	22.93	24.5	
Commercial Real Estate Loans	13.87	20.09	32	14.51	18.67	37	13.54		30	14.39	18.02	12.69	16.7	
Construction and Land Dev	3.57	4.82	43	3.48	4.14	56	3.25	4.39	44	3.44	3.77	2.98	3.1	
Multifamily	0.57	1.78	16	0.49	1.68	12	0.52		1.5	0.51	1.71	0.48	1.5	
Nonfarm Nonresidential	9.73	12.74	37	10.54	12.13	43	9.77	12.64	33	10.45	11.88	9.23	11.3	
RE Loans Secured by Farmland	0.03	0.27	27	0.05	0.27	35	0.03	0.28	26	0.05	0.26	0.04	0.2	
Loans to Depository Institutions	2.77	0.44	91	2.52	0.53	90	2.29	0.43	90	2.57	0.60	0.62	0.6	
Commercial and Industrial Loans	26.53	26.01	50	32.67	27.50		29.29	26.24	57	32.32	26.84	35.43	26.7	
Loans to Individuals	7.07	11.14	30	8.95	12.13	37	8.83		39	9.08	12.35	9.01	12.8	
Credit Card Loans	0.08		50	3.24	1.87	75	3.21		74	3.40	2.09	3.62	2.4	
Agricultural Loans	0.33	0.34	64	0.54	0.36	72	0.51	0.35	66	0.63	0.38	0.74	0.4	
Loans to Foreign Govts and Inst	0.16	0.03	87	0.00	0.07	59	0.01	0.03	71	0.01	0.09	0.00	0.1	
Other Loans and Leases	8.84	9.51	62	8.30	9.62	54	9.44	9.78	63	8.49	9.28	8.84	8.5	

### **Percent Composition of Assets and Loan Mix**

BHCPR page 7 details the percentage composition of a bank holding company's assets and loan portfolio. The top portion of this report page presents asset balances as a percentage of consolidated assets. Components of the real estate loan and investment securities portfolios as percentages of consolidated assets are displayed in the memoranda section. The last section, Loan Mix, presents various loan balances as a percentage of gross loans and leases (total loans and leases, net of unearned income).

#### **Percent of Total Assets**

Real Estate Loans (Percent of Total Assets)

Loans secured by real estate, including construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm non-residential properties, divided by total assets.

Commercial and Industrial Loans (Percent of Total Assets)

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than real estate) or unsecured, single-payment, or installment, divided by total assets.

Loans to Individuals (Percent of Total Assets)

Loans to individuals for household, family, and other personal expenditures divided by total assets.

Loans to Depository Institutions (Percent of Total Assets)

Loans to U.S. and foreign banks and other depository institutions divided by total assets.

Agricultural Loans (Percent of Total Assets)

Agricultural loans divided by total assets.

Other Loans and Leases (Percent of Total Assets)

Taxable and tax-exempt obligations (other than securities) of state and political subdivisions in the U.S., acceptances of other banks, all other loans, and lease financing receivables divided by total assets.

Net Loans and Leases (Percent of Total Assets)

Loans and leases net of unearned income, and the allowance for loan and lease losses divided by total assets.

Securities over 1 Year (Percent of Total Assets)

Debt securities with a remaining maturity of more than one year divided by total assets.

Mutual Funds and Equity Securities (Percent of Total Assets)

Investments in mutual funds and equity securities divided by total assets.

Subtotal (Percent of Total Assets)

The sum of net loans and lease financing receivables, debt securities with a remaining maturity over one year, and investments in mutual funds and equity securities divided by total assets.

Interest-Bearing Bank Balances (Percent of Total Assets)

Interest-bearing bank balances divided by total assets.

Federal Funds Sold and Reverse Repos (Percent of Total Assets)

Federal funds sold and securities

purchased under agreements to resell divided by total assets.

Debt Securities with Maturity of 1 Year or Less (Percent of Total Assets)

Debt securities with a remaining maturity of one year or less divided by total assets.

Trading Assets (Percent of Total Assets)

Assets held in trading accounts divided by total assets.

Total Earning Assets (Percent of Total Assets)

The sum of interest bearing balances due from depository institutions, investment securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income, and the allowance for loan and lease losses), and trading assets divided by total assets.

Non-Interest-Bearing Cash and Balances Due from Depository Institutions (Percent of Total Assets)

The sum of non-interest-bearing balances due from depository institutions and currency and coin divided by total assets.

Acceptances (Percent of Total Assets)

Customers' liabilities on acceptances outstanding divided by total assets.

Other Real Estate Owned (Percent of Total Assets)

Other real estate owned divided by total assets.

All Other Assets (Percent of Total Assets)

The sum of premises and fixed assets, investments in unconsolidated subsidiaries and associated companies,

intangible assets, and other assets divided by total assets.

#### Memoranda

Short-Term Investments (Percent of Total Assets)

The sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, debt securities with a remaining maturity of one year or less, divided by total assets.

U.S. Treasury Securities (Percent of Total Assets)

The amount of U.S. Treasury securities divided by total assets.

U.S. Agency Securities excluding Mortgage-Backed Securities (Percent of Total Assets)

The amount of U.S. government agency and corporation obligations, excluding Mortgage-Backed securities divided by total assets. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

Municipal Securities (Percent of Total Assets)

Obligations of state and political subdivisions in the United States divided by total assets.

Mortgage-Backed Securities (Percent of Total Assets)

The amount of pass-through and other mortgage-backed securities, including CMOs, REMICs, and stripped mortgage-backed securities, divided by total assets. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

Asset-Backed Securities (Percent of Total Assets)

The amount of asset-backed securities, other than mortgage-backed securities, divided by total assets. The

BHCPR includes data for this item only for report dates after December 31, 2000.

Other Debt Securities (Percent of Total Assets)

The sum of all other debt securities divided by total assets.

Real Estate Loans Secured by 1-4 Family (Percent of Total Assets)

Revolving and permanent loans secured by one- to four-family residential properties divided by total assets.

Revolving (Percent of Total Assets)

Revolving open-end lines of credit secured by one- to four-family residential properties divided by total assets.

Closed-End, Secured by First Liens (Percent of Total Assets)

Permanent loans secured by first liens on one- to four-family residential properties divided by total assets.

Closed-End, Secured by Junior Liens (Percent of Total Assets)

Permanent loans secured by junior (other than the first) liens on one- to four-family residential properties divided by total assets.

Commercial Real Estate Loans (Percent of Total Assets)

Loans secured by real estate including construction, land development and other land loans, and loans secured by multifamily residential properties and nonfarm nonresidential properties divided by total assets.

Construction and Land Development (Percent of Total Assets)

Loans secured by real estate made to finance the construction of new structures, additions, alterations, or demolitions to make way for new structures divided by total assets. Multifamily (Percent of Total Assets)

Loans secured by multifamily (five dwelling units or more) residential properties divided by total assets.

Nonfarm Nonresidential (Percent of Total Assets)

Real estate loans secured by business and industrial properties, hotels, motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, association buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties divided by total assets.

Real Estate Loans Secured by Farmland (Percent of Total Assets)

Loans secured by farmland and improvements thereon divided by total assets.

#### Loan Mix, Percent of Gross Loans and Leases

Real Estate Loans (Percent of Gross Loans and Leases)

Loans secured by real estate including construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm nonresidential properties divided by total loans and leases, net of unearned income.

Real Estate Loans Secured by 1-4 Family (Percent of Gross Loans and Leases)

Revolving and permanent loans secured by one- to four-family residential properties divided by total loans and leases, net of unearned income.

Revolving (Percent of Gross Loans and Leases)

Revolving open-end lines of credit secured by one- to four-family residential properties divided by total loans and leases, net of unearned income.

Closed-End (Percent of Gross Loans and Leases)

Permanent loans secured by liens (first and junior) on one- to four-family residential properties divided by total loans and leases, net of unearned income.

Commercial Real Estate Loans (Percent of Gross Loans and Leases)

Loans secured by real estate including construction and land development loans and loans secured by multifamily residential properties and nonfarm nonresidential properties divided by total loans and leases, net of unearned income.

Construction and Land Development (Percent of Gross Loans and Leases)

Loans secured by real estate made to finance the construction of new structures, additions, alterations, or demolitions to make way for new structures divided by total loans and leases, net of unearned income.

Multifamily (Percent of Gross Loans and Leases)

Loans secured by multifamily (five dwelling units or more) residential properties divided by total loans and leases, net of unearned income.

Nonfarm Nonresidential (Percent of Gross Loans and Leases)

Real estate loans secured by business

and industrial properties, hotels, motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, association buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties divided by total loans and leases, net of unearned income.

Real Estate Loans Secured by Farmland (Percent of Gross Loans and Leases)

Loans secured by farmland and improvements thereon divided by total loans and leases, net of unearned income.

Loans to Depository Institutions (Percent of Gross Loans and Leases)

Loans to all financial institutions (U.S. and non-U.S. addressees) divided by total loans and leases, net of unearned income.

Commercial and Industrial Loans (Percent of Gross Loans and Leases)

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than real estate) or unsecured, single-payment, or installment, divided by total loans and leases, net of unearned income.

Loans to Individuals (Percent of Gross Loans and Leases)

Loans to individuals for household, family, and other personal expenditures divided by total loans and leases, net of unearned income.

Credit Card Loans (Percent of Gross Loans and Leases)

Loans to individuals arising from bank credit cards divided by total loans and leases, net of unearned income. Prior to March 31, 2001, this item also included loans related to check credit plans.

Agricultural Loans (Percent of Gross Loans and Leases)

Loans to finance agricultural production and other loans to farmers divided by total loans and leases, net of unearned income.

Loans to Foreign Governments and Institutions (Percent of Gross Loans and Leases)

Loans to foreign governments and official institutions divided by total loans and leases, net of unearned income.

Other Loans and Leases (Percent of Gross Loans and Leases)

The sum of taxable and tax-exempt obligations (other than securities) of state and political subdivisions in the U.S., acceptances of other banks, all other loans, and lease financing receivables divided by total loans and leases, net of unearned income.

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5 Assets: 13,711,410 Peer: 1

LIQUIDITY AND FUNDING PAGE 8

		umm YYYY	_		mmm YYYY	_		УУУУ		У.	YYY	У	ууу
PERCENT OF TOTAL ASSETS	BHC	PEER 01	PCT	внс	PEER 01	PCT	BHC	PEER 01	PCT	внс	PEER 01	BHC	PEER 0
Short-Term Investments	7.62	6.06	69	6.51	5.06	74	6.37	5.65	69	7.08	5.42	9.89	5.3
Liquid Assets	28.38	22.74	72	26.95	22.54	74	27.39	22.42	73	28.47	23.12	30.02	23.9
Investment Securities	21.57	17.99	66	22.95	18.84	69	22.65	17.99	76	23.12	18.78	24.45	
Net Loans and Leases	62.26	62.99	37	65.71	63.29	51	65.48	63.60	47	64.47	61.78	62.82	
Net Lns, Ls & Stdby Ltrs of Credit	64.40	66.66	35	68.84	66.68	54	67.55	67.08	50	68.02	65.19	66.36	
Core Deposits	39.76	48.84	20	38.50	49.86	19	36.83	49.25	19	37.64	48.93	39.51	
Noncore Funding	45.10	34.50	82	48.15	35.21	85	48.92	34.64	85	49.40	35.12	48.74	
Time Deposits of \$100K or More	8.56	8.63	58	7.76	7.89	56	9.50	8.60	63	7.66	7.28	6.17	7.1
Foreign Deposits	15.97	3.16	88	17.89	4.09	88	18.49	3.94	88	19.75	4.19	18.08	
Fed Funds Purchased and Repos	14.60	8.41	80	15.91	8.78	85	14.75	7.77	85	14.33	8.70	16.26	
Net Fed Funds Purchased (Sold)	14.01	5.75	90	15.73	5.82	95	13.78	5.37	92	14.16	5.56	16.09	5.9
Commercial Paper	0.91	0.56	70	0.69	0.59	64	1.10	0.53	79	0.67	0.49	0.85	0.5
Oth Borrowings W/Rem Mat 1 Yr or Less	3.68	4.60	45	3.56	5.99	30	3.33	5.23	33	4.58	6.58	5.81	3.7
Carning Assets Repr in 1 Year	40.67	43.60	40	41.42	41.37	51	44.46	42.61	53	40.61	41.80	59.07	44.5
Int-Bearing Liab Repr in 1 Year	27.21	22.78	75	26.57	21.70	74	28.16	22.99	80	28.31	22.70	24.02	22.2
Long-Term Debt Repr in 1 Year	0.66	2.29	35	0.63	2.17	38	0.64	1.84	44	0.62	1.63	0.60	1.4
Net Assets Repriceable in 1 Year	12.81	17.28	37	14.22	16.49	45	15.65	16.88	53	11.68	16.31	34.45	19.6
OTHER LIQUIDITY AND FUNDING RATIOS:													
Net Noncore Funding Dependence	46.92	37.37	82	49,60	38.29	83	50.59	37.24	82	51.21	37.89	48.18	32.9
Net ST Noncore Funding Dependence	37.33	22.97	87	38.04	25.53	90	39.79	24.66	87	39.33	25.88	39.37	22.6
Short-Term Inv/ST Noncore Funding	20.34	23.52	56	16.94	18.28	66	16.00	21.20	55	17.89	18.73	23.77	21.7
Liq Asts-ST Noncore Fndg/Nonliq Asts	-12.66	-1.20	20	-15.73	-3.42	11	-17.15	-2.94	12	-15.53	-3.86	-16.60	1.1
Net Loans and Leases/Total Deposits	96.83	101.03	38	102.42	98.81	64	101.00	100.03	55	99.09	97.76	98.50	92.3
Net Loans and Leases/Core Deposits	156.58	135.96	77	170.67	133.30	88	177.79	136.43	88	171.29	130.42	158.98	120.3
Held-To-Mat Sec Appr(Depr)/Eq Cap	0.70	0.31	83	-0.88	-0.97	31	0.51	0.12	78	-0.71	-0.96	1.29	0.5
Avail-For-Sale Sec Appr(Depr)/Eq Cap	2.62	2.07	67	-6.94	-5.33	41	0.25	0.39	50	-5.96	-4.87	0.39	1.9
Struct Notes Appr(Depr)/Eq Cap	NA	0.00	NA	NA	-0.04	NA	NA	0.00	NA	NA.	-0.04	NA	0.0
PERCENT OF INVESTMENT SECURITIES:													
Held-To-Maturity Securities	19.18	6.54	80	20.04	8.19	79	18.33	9.84	74	21.58	8.56	15.87	9.9
Available-For-Sale Securities	80.82	93.46	19	79.96	91.81	20	81.67	90.16	25	78.42	90.64	84.13	89.1
.S. Treasury Securities	1.20	3.57	32	1.64	5.71	20	1.11	4.38	22	1.61	6.20	1.49	7.6
J.S. Agency Securities (excl MBS)	5.69	13.37	45	5.09	12.19	35	5.31	14.48	38	5.19	11.92	8.82	11.2
funicipal Securities	0.54	5.40	14	0.74	5.03	14	0.49	5.20	14	0.83	5.07	0.85	5.2
Nortgage-Backed Securities	89.04	59.63	91	87.42	56.56	96	87.64	54.93	95	87.05	54.84	83.59	
Asset-Backed Securities	0.00	2.47	19	NA	NA	NA	NA	NA	NA	07.05 NA	54.84 NA		58.1
Other Debt Securities	1.66	5.05	43	2.03	16.98	19	1.54	18.29	15	2.32	16.98	NA 3.18	N 14.3
futual Funds and Equity Securities	1.85	3.07	48	3.08	6.63	17	3.91	6.39	34	3.01	6.23	2.07	4.5
ebt Securities 1 Year or Less	18.69	10.84	77	20.68	8.08	85	17.94	10.92	77	21.44	9.45	26.85	10.9
Oebt Securities 1 To 5 Years	2.00	16.80	12	2.78	19.27	14	1.85	18.33	7	21.44	19.09		
Oebt Securities Over 5 Years	77.45	63.33	58	73.46	61.38	59	76.30	59.32	71	72.89		4.85	17.8
Pleaged Securities	85.09	53.45	91	90.33	53.51	96	90.54	55.45	96		59.48	66.23	62.5
Structured Notes, Fair Value	0.00	0.08	29	0.00	0.14	26	0.00	0.09	96 28	92.56 0.00	55.34 0.16	90.55 0.00	50.6 0.1
PERCENT CHANGE FROM PRIOR LIKE OTR:													
Chort-Term Investments	12.53	42.65	48	-31.80	16.87	25	-12.57	15.25	36	-31.19	6.75	-22.99	24 1
investment Securities	-9.54	4.02	25	-9.87	11.48	15	-4.84	5.62	32	-9.06			34.1
	-0.64	7.57	18	-0.90	8.07	23	-4.84 -4.95	7.85	32 4	-9.06 -8.41	14.30 3.03	-5.04 0.02	32.6 21.6
Core Deposits													

### **Liquidity and Funding**

BHCPR page 8 presents liquidity and funding ratios on a consolidated basis. These relate to growth rates of selected asset and liability categories from the prior year's like quarter, the composition of investment securities, the maturity distribution within the BHC's investment portfolio, and the extent of appreciation or depreciation of held-to-maturity and available-for-sale investment securities, U.S. agency and corporation obligations, and structured notes.

#### **Percent of Total Assets**

Short-Term Investments (Percent of Total Assets)

The sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, debt securities with a remaining maturity of one year or less, and acceptances of other banks divided by total assets.

Liquid Assets (Percent of Total Assets)

The sum of cash and balances due from depository institutions, U.S. Treasury securities, obligations of other U.S. government agencies and corporations, trading assets, and federal funds sold and securities purchased under agreements to resell divided by total assets.

Investment Securities (Percent of Total Assets)

The sum of the amortized cost of held-to-maturity debt securities and the fair value of available-for-sale debt and equity securities divided by total assets.

Net Loans and Leases (Percent of Total Assets)

Loans and lease financing receivables net of unearned income and the allowance for loan and lease losses divided by total assets. Net Loans and Leases Plus Standby Letters of Credit (Percent of Total Assets)

Loans and lease financing receivables net of unearned income and the allowance for loan and lease losses plus standby letters of credit divided by total assets.

Core Deposits (Percent of Total Assets)

The sum of demand deposits, deposit accounts that are subject to negotiable orders of withdrawal or automatic transfer from savings accounts), time deposits with balances (excluding brokered deposits) of less than \$100,000, MMDAs (money market deposit accounts), other savings accounts, and other non-interest-bearing deposits divided by total assets.

Noncore Funding (Percent of Total Assets)

The sum of time deposits with balances of \$100,000 or more, deposits in foreign offices and Edge or Agreement subsidiaries, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000 divided by total assets.

Time Deposits of \$100,000 or More (Percent of Total Assets)

Time deposits of \$100,000 or more divided by total assets.

Foreign Deposits (Percent of Total Assets)

Deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities divided by total assets.

Federal Funds Purchased and Repos (Percent of Total Assets)

Federal funds purchased and securi-

ties sold under agreements to repurchase divided by total assets.

Net Federal Funds Purchased (Sold) (Percent of Total Assets)

The difference between federal funds purchased and securities sold under agreements to repurchase in domestic offices of the bank holding company, of its Edge or Agreement subsidiaries, and in International Banking Facilities (a liability item) and federal funds sold and securities purchased under agreements to resell in domestic offices of the bank holding company, of its Edge or Agreement subsidiaries, and in International Banking Facilities (an asset item) divided by total assets.

Commercial Paper (Percent of Total Assets)

Commercial paper divided by total assets.

Other Borrowings with a Remaining Maturity of 1 Year or Less (Percent of Total Assets)

Other borrowings with a remaining maturity of one year or less divided by total assets.

Earning Assets Repriceable in 1 Year (Percent of Total Assets)

Earning assets that are repriceable within one year or mature within one year (in Schedule HC-H of the FR Y-9C) divided by total assets.

Interest-Bearing Liabilities Repriceable in 1 Year (Percent of Total Assets)

Interest-bearing deposit liabilities that reprice within one year or mature within one year divided by total assets.

Long-Term Debt Repriceable in 1 Year (Percent of Total Assets)

Long-term debt (other borrowed money with a remaining maturity of more than one year, or subordinated

notes and debentures) that has a repricing frequency of less than one year divided by total assets.

Net Assets Repriceable in 1 Year (Percent of Total Assets)

The difference between earning assets that are repriceable or that mature within one year and the sum of interest-bearing deposit liabilities that reprice or mature within one year and long-term debt that reprices within one year divided by total assets.

### Other Liquidity and Funding Ratios

Net Noncore Funding Dependence

The difference between noncore funding and short-term investments divided by long-term assets. (See the definitions of noncore funding and short-term investments above.)

"Long-term assets" refers to the sum of loans and leases (net of unearned income and the allowance for loan and lease losses), debt securities with a remaining maturity of over one year, equity securities, and real estate owned that were acquired in satisfaction of debts previously contracted

Net Short-Term Noncore Funding Dependence

The difference between short-term noncore funding and short-term investments divided by long-term assets. (Note: See the definitions of short-term investments and long-term assets above.)

"Short-term noncore funding" refers to the sum of federal funds purchased and securities sold under agreements to repurchase, commercial paper, and the following liability items that have a remaining maturity of one year or less: time deposits of \$100,000 or more, foreign deposits, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits under \$100,000.

Short-Term Investments/ Short-term Noncore Funding

Short-term investments divided by short-term noncore funding. (Note: See the definitions of short-term investments and short-term noncore funding above.)

Liquid Assets Less Short-term Noncore Funding/Nonliquid Assets

Liquid assets (the sum of cash and balances due from depository institutions, trading assets, federal funds sold and securities purchased under agreements to resell, and U.S. Treasury securities and obligations of other U.S. government agencies and corporations) less short-term noncore funding (as defined above) divided by total assets less liquid assets.

Net Loans and Leases/Total Deposits

Loans and lease financing receivables, net of unearned income and allowance for losses divided by total deposits.

Net Loans and Leases/Core Deposits

Loans and lease financing receivables, net of unearned income and allowance for losses, divided by core deposits.

Held-to-Maturity Securities Appreciation (Depreciation)/ Equity Capital)

The difference between the fair value and the amortized cost of held-tomaturity securities divided by total equity capital.

Available-for-Sale Securities Appreciation (Depreciation)/ Equity Capital

The difference between the fair value and the amortized cost of available-for-sale securities divided by total equity capital.

Structured Notes Appreciation (Depreciation)/Equity Capital

The difference between the fair value and the amortized cost of struc-

tured notes divided by total equity capital.

#### Percent of Investment Securities

Held-to-Maturity Securities (Percent of Investment Securities)

The amortized cost of debt securities, which the bank holding company has the positive intent and ability to hold to maturity, divided by total investment securities.

Available-for-Sale Securities (Percent of Investment Securities)

The fair value of equity and debt securities, available-for-sale divided by total investment securities.

U.S. Treasury Securities (Percent of Investment Securities)

The amount of U.S. Treasury securities divided by total investment securities.

U.S. Agency Securities excluding Mortgage-Backed Securities (Percent of Investment Securities)

The amount of U.S. government agency and corporation obligations, excluding Mortgage-Backed securities divided by total investment securities. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

Municipal Securities (Percent of Investment Securities)

Obligations of states and political subdivisions in the United States divided by total investment securities.

Mortgage-Backed Securities (Percent of Investment Securities)

The amount of pass-through and other mortgage-backed securities, including CMOs, REMICs, and stripped mortgage-backed securities, divided by total investment securities. For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data for this item only for report dates after December 31, 2000.

Asset-Backed Securities (Percent of Investment Securities)

The amount of asset-backed securities, other than mortgage-backed securities, divided by total investment securities. The BHCPR includes data for this item only for report dates after December 31, 2000.

Other Debt Securities (Percent of Investment Securities)

Other debt securities divided by total investment securities.

Mutual Funds and Equity Securities (Percent of Investment Securities)

Investments in mutual funds and equity securities divided by total investment securities.

Debt Securities 1 Year or Less (Percent of Investment Securities)

Debt securities with a remaining maturity of one year or less divided by total investment securities.

Debt Securities 1 to 5 Years (Percent of Investment Securities)

Debt securities with a remaining maturity of over one to five years divided by total investment securities.

Debt Securities over 5 Years (Percent of Investment Securities)

Debt securities with a remaining maturity over five years divided by total investment securities.

Pledged Securities (Percent of Investment Securities)

Pledged securities divided by total investment securities.

Structured Notes, Fair Value (Percent of Investment Securities)

The fair value of structured notes divided by total investment securities.

# Percent Change from Prior Like Quarter

This section presents the percentage change (from the previous like quarter) of short-term investments, investment securities, core deposits, and noncore funding. (See the description of Growth Rates on page 2-3.)

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5		DEA	IVEL	.VES AND	OFF-BAL	ANCE-	SHEET T	RANSACTI	ONS				PAGE 9
Assets: 13,711,410 Peer: 1													
(\$ IN THOUSANDS)	m	тт уууу		m	mm уууу			УУУУ		Y	YYY	У	УУУ
Loan Commitments		 3,874,15	_		 5,281,47			4,653,976		F 204 064			
Commit: Secured Commercial RE Loans		152.59								-	394,064	•	404,503
					166,51			171,44			188,902		197,557
Commit: Unsecured Real Estate Lns		41,51			16,60			32,56			22,274		27,457
Credit Card Lines		48,37	_		756,50			789,13			737,392		680,465
Securities Underwriting			•			0					0		0
Standby Letters of Credit		292,23			445,99			290,66			513,365		532,152
Commercial & Similar Ltrs of Credit		125,99			162,84			125,90			L58,995		386,409
Financial Assets Sold With Recourse		305,60	-		444,31			338,56			164,825		458,127
Securities Lent			0			0			0		0		0
Credit Derivatives (BHC as Guarantor)			0			0			0		0		0
Credit Derivatives (BHC as Beneficiary)			0			0			0		0		0
DERIVATIVE CONTRACTS:													
Interest Rate Futures & Forward Contr			0			0			0		0		0
Written Options Contracts (Int Rate)			0			0			0		0		0
Purchased Options Contracts (Int Rate)			0			0			0		0		0
Interest Rate Swaps			0		27,00	0			0		13,500		151,079
Futures and Forward Foreign Exchange		1,004,91	9		893,20	6	:	1,065,89	7	8	392,944		142,626
Written Options Contr (Foreign Exchang	e)		0			0			0		0		. 0
Purchased Options Contr (Foreign Exch)			0 .			0			0		0		0
Foreign Exchange Rate Swaps		20,01	6		21,81	4		21,51	8		23,027		532,040
Commodity & Other Futures & Forw Contr			0		·	D			0		0		0
Written Options Contr (Comm & Other)			0			0			0		0		0
Purchased Options Contr (Comm & Other)			0			0			0		0		0
Commodity & Other Swaps			0			0			0		0		0
PERCENT OF TOTAL ASSETS		PEER 01		BHC	PEER 01		внс	PEER 01		BHC	PEER 01	BHC	PEER 0
Loan Commitments	28.25	32.09		37.06	22.74								
Standby Letters of Credit	2.13				33.74		33.18	32.32		37.35	34.70	35.99	35.2
Commercial & Similar Letters of Credit	0.92	3.64		3.13	3.45	53	2.07	3.48		3.56	3.45	3.54	
Financial & Similar Letters of Credit				1.14	0.27		0.90	0.23		1.10	0.25	2.57	
rinancial Assets Sold With Recourse Securities Lent	2.23			3.12	2.74		2.41	2.46		3.22	2.14	3.05	
	0.00			0.00	2.79		0.00	2.45		0.00	2.46	0.00	
Credit Derivatives (BHC as Guarantor)	0.00	0.13		0.00	0.14		0.00	0.09		0.00	0.12	0.00	
Credit Derivatives (BHC as Beneficiary)	0.00	0.32		0.00	0.22		0.00	0.26		0.00	0.23	0.00	
Derivative Contracts	7.48	63.23		6.61		33	7.75	56.16		6.44	72.85	5.50	
Interest Rate Contracts	0.00	47.26	2	0.19	57.54	1	0.00	42.82		0.09	55.44	1.01	
Interest Rate Futures & Forward Contr	0.00	10.17		0.00	9.25	9	0.00	6.45		0.00	8.94	0.00	
Written Options Contr (Int Rate)	0.00	5.56		0.00	6.11		0.00	5.82		0.00	5.63	0.00	
Purchased Options Contr (Int Rate)	0.00	6.95		0.00	8.65	8	0.00	7.10		0.00	8.78	0.00	
Interest Rate Swaps	0.00	20.03	6	0.19	30.31	9	0.00	18.65	-	0.09	29.80	1.01	
Foreign Exchange Contracts	7.48	11.72		6.42	14.86	72	7.75	9.79		6.34	14.96	4.49	26.5
Futures & Forward Foreign Exch Contr	7.33	9.46		6.27	11.33	77	7.60	7.67	79	6.18	10.81	0.95	17.7
Written Options Contr (Foreign Exch)	0.00	0.48		0.00	0.93	28	0.00	0.44	30	0.00	1.09	0.00	2.2
Purchased Options Contr (Foreign Ex)	0.00	0.47	31	0.00	0.88	29	0.00	0.45	30	0.00	1.04	0.00	2.1
Foreign Exchange Rate Swaps	0.15	0.41	70	0.15	0.64	69	0.15	0.37	69	0.16	0.75	3.54	0.8
Equity,Commodity, & Other Deriv Contr	0.00	1.56	31	0.00	1.70	31	0.00	1.69	31	0.00	1.71	0.00	1.4
Commodity & Other Fut & Forward Contr	0.00	0.29	40	0.00	0.24	41	0.00	0.25	40	0.00	0.27	0.00	0.1
Written Options Contr (Comm & Other)	0.00	0.27	37	0.00	0.31	36	0.00	0.28	36	0.00	0.39	0.00	0.4
Purchased Options Contr (Comm & Oth)	0.00	0.29	35	0.00	0.37	34	0.00	0.30		0.00	0.41	0.00	
Commodity & Other Swaps	0.00	0.19	37	0.00	0.23	37	0.00	0.29	37	0.00	0.21	0.00	
PERCENT OF AVERAGE LOAMS AND LEASES:													
Loan Commitments	41.79	56.79	40	55.63	61.44	56	48.72	57.86	50	56.99	68.68	56.93	66.4

### **Derivatives and Off-Balance-Sheet Transactions**

BHCPR page 9 displays the dollar volume and proportion of consolidated assets accounted for by each type of derivative contact and off-balance-sheet transaction. Information on these activities is derived from Schedule HC-L of the FR Y-9C report form.

#### Loan Commitments

The unused portion of commitments that obligate the bank holding company to extend credit in the form of loans or participation in loans, lease financing receivables, or similar transactions. These include revolving open-end loans secured by residential and commercial real estate, construction and land development, credit card lines, securities underwriting, and other unused commitments and letters of credit.

### Commitments to Fund Loans Secured by Commercial Real Estate

The unused portion of commitments to extend credit to finance commercial and multifamily residential properties. When funded, these loans would be classified as real estate loans secured by multifamily residential or nonfarm nonresidential properties.

#### Commitments to Fund Real Estate Loans That are Unsecured

The unused portion of commitments to extend credit to finance commercial and residential real estate activities. When funded, these loans would not be classified as real estate loans.

#### Credit Card Lines

The unused portion of commitments to extend credit to individuals for household, family, and other personal expenditures and to commercial or industrial enterprises through credit cards.

#### Securities Underwriting

The unused portion of the consolidated bank holding company's takedown of securities underwriting transactions.

#### Standby Letters of Credit

Outstanding and unused standby letters of credit, including guarantees issued by foreign offices.

### Commercial and Similar Letters of Credit

Outstanding and unused amounts of issued or confirmed commercial letters of credit, travelers' letters of credit not issued for money or its equivalent, and all similar letters of credit, excluding standby letters of credit.

#### Financial Assets Sold with Recourse

The consolidated amount of the outstanding principal balance of mortgage loans and other assets that have been transferred with recourse or some other form of risk retention by the BHC in transactions recorded as sales in accordance with generally accepted accounting principles.

#### Securities Lent

The amount of securities lent against collateral or on an uncollateralized basis.

### Credit Derivatives (BHC as Guarantor)

The gross notional amount of credit derivatives for which the BHC or any of its consolidated subsidiaries has extended credit protection to other parties.

### Credit Derivatives (BHC as Beneficiary)

The gross notional amount of credit derivatives for which the BHC or any of its consolidated subsidiaries has obtained a guarantee against credit losses from other parties.

#### **Derivative Contracts**

### Interest Rate Futures and Forward Contracts

The notional amount or par value of

futures and forward contracts that commit the consolidated bank holding company to buy or sell financial instruments such as U.S. Treasury securities futures, forward rate agreements, and forward agreements on U.S. government securities.

### Written Options Contracts (Interest Rate)

The aggregate par value or notional amount of interest-bearing financial instruments which the bank holding company or its consolidated subsidiaries have obligated themselves to either purchase or sell under outstanding exchange-traded option contracts and over-the-counter option contracts for a fee or premium.

### Purchased Options Contracts (Interest Rate)

The aggregate par value or notional amount of interest-bearing financial instruments in which the bank holding company or its consolidated subsidiaries purchased, for a fee or premium, the right to either purchase or sell under outstanding exchange-traded option contracts and over-the-counter option contracts.

#### Interest Rate Swaps

The notional value of outstanding interest rate and basis swaps to hedge the bank holding company's or consolidated subsidiaries' interest rate risk, in an intermediary capacity, or to hold in inventory.

# Futures and Forward Foreign Exchange

The gross amount in U.S. dollars of futures and forward contracts to purchase foreign currencies and U.S. dollar exchange.

### Written Options Contracts (Foreign Exchange)

The gross amount of foreign currencies and U.S. dollar exchange which the bank holding company or its consolidated subsidiaries have obligated

themselves to either purchase or sell under outstanding exchange-traded and over-the-counter option contracts for a fee or premium.

# Purchased Options Contracts (Foreign Exchange)

The gross amount of foreign currency and U.S. dollar exchange in which the bank holding company or its consolidated subsidiaries purchased, for a fee or premium, the right to either purchase or sell under outstanding exchange-traded and overthe-counter option contracts.

#### Foreign Exchange Rate Swaps

The notional principal value in U.S. dollars of outstanding cross-currency interest rate swaps to hedge the bank holding company's or consolidated subsidiaries' foreign exchange rate risk.

### Commodity and Other Futures and Forward Contracts

The contract amount of futures and forward commodity contracts that obligate the bank holding company or its consolidated subsidiaries to purchase or sell equity securities or instruments based on equity indexes, agricultural products, precious or nonferrous metals, or other contracts other than an interest or foreign exchange rate contract.

### Written Options Contracts (Commodities and Other)

The contract amount of exchangetraded and over-the-counter equity derivative options, commodity options, and any other options (that are not interest or foreign exchange rate contracts) in which the bank holding company or its consolidated subsidiaries have obligated themselves to either purchase or sell an equity instrument, an equity index, or a commodity or product for a fee or premium.

### Purchased Options Contracts (Commodities and Other)

The notional amount or par value

of exchange-traded and over-thecounter equity derivative options, commodity options, and any other options (that are not interest or foreign exchange rate contracts) in which the bank holding company or its consolidated subsidiaries have purchased the right to buy or sell for a fee or premium.

#### Commodity and Other Swaps

The notional amount or par value of outstanding equity or equity index swaps, and all other swap agreements, other than interest or foreign exchange rate contracts.

#### **Percent of Total Assets**

Loan Commitments (Percent of Total Assets)

The unused portion of commitments that obligate the bank holding company to extend credit in the form of loans or participation in loans, lease financing receivables, or similar transactions divided by total assets.

Standby Letters of Credit (Percent of Total Assets)

Outstanding and unused standby letters of credit divided by total assets.

Commercial and Similar Letters of Credit (Percent of Total Assets)

Outstanding and unused amounts of issued and confirmed com mercial letters of credit, travelers' letters of credit not issued for money or its equivalent, and all similar letters of credit divided by total assets.

### Financial Assets Sold with Recourse (Percent of Total Assets)

Mortgage loans and other assets sold with recourse that have been reported as sales in accordance with generally accepted accounting principles divided by total assets.

Securities Lent (Percent of Total Assets)

Securities lent divided by total assets.

Credit Derivatives (BHC as Guarantor) (Percent of Total Assets)

The gross notional amount of credit derivatives in which the BHC or any of its consolidated subsidiaries has extended credit protection to other parties divided by total assets.

Credit Derivatives (BHC as Beneficiary) (Percent of Total Assets)

The gross notional amount of credit derivatives in which the BHC or any of its consolidated subsidiaries has obtained a guarantee against credit losses divided by total assets.

Derivative Contracts (Percent of Total Assets)

The sum of interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts on a consolidated basis divided by total assets.

Interest Rate Contracts (Percent of Total Assets)

The gross notional amount of interest rate contracts held for trading and for purposes other than trading divided by total assets. Interest rate contracts include single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options.

Interest Rate Futures and Forward Contracts (Percent of Total Assets)

Interest rate futures and forward contracts divided by total assets.

Written Options Contracts (Interest Rate) (Percent of Total Assets)

Written interest rate options contracts divided by total assets.

Purchased Options Contracts (Interest Rate) (Percent of Total Assets)

Purchased interest rate options contracts divided by total assets.

Interest Rate Swaps (Percent of Total Assets)

The notional value of interest rate swaps divided by total assets.

Foreign Exchange Contracts (Percent of Total Assets)

The gross notional amount of foreign exchange rate contracts held for trading and for purposes other than trading divided by total assets. Foreign exchange contracts include cross-currency interest rate swaps, forward foreign exchange contracts, and currency futures and currency options.

Futures and Forward Foreign Exchange Contracts (Percent of Total Assets)

Futures and forward contracts to purchase foreign currencies and U.S. dollar exchange divided by total assets.

Written Options Contracts (Foreign Exchange) (Percent of Total Assets)

Written options contracts on foreign currencies and U.S. dollar exchange divided by total assets. Purchased Options Contracts (Foreign Exchange) (Percent of Total Assets)

Purchased options contracts on foreign currencies and U.S. dollar exchange divided by total assets.

Foreign Exchange Rate Swaps (Percent of Total Assets)

The notional principal value in U.S. dollars of outstanding cross-currency interest rate swaps divided by total assets.

Equity, Commodity, and Other Derivative Contracts (Percent of Total Assets)

The gross notional amount of equity derivative contracts as well as commodity and other contracts that are held for trading and for purposes other than trading divided by total assets.

Commodity and Other Futures and Forward Contracts (Percent of Total Assets)

The contract amount of futures and forward equity derivative contracts and commodity and other contracts divided by total assets.

Written Options Contracts (Commodity and Other) (Percent of Total Assets)

Written options contracts on indi-

vidual stocks, stock index options, commodity options, and any other options (other than interest or foreign exchange rate contracts) divided by total assets.

Purchased Options Contracts (Commodity and Other) (Percent of Total Assets)

Purchased options contracts on individual stocks, stock index options, commodity options, and any other options (that are not interest or foreign exchange rate contracts) divided by total assets.

Commodity and Other Swaps (Percent of Total Assets)

The notional value of equity or equity index swaps and swaps other than interest rate swaps and foreign currency swaps divided by total assets.

### Percent of Average Loans and Leases

Loan Commitments (Percent of Average Loans and Leases)

Loan commitments divided by average loans and leases. (See page 3-13 for the definition of average loans and leases.)

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5		DERIVATIVE INSTRUMEN	TS		PAGE 1
Assets: 13,711,410 Peer: 1					
NOTIONAL AMOUNT (\$ IN THOUSANDS)	mmw AAAA	mmm YYYY	УУУУ	УУУУ	уууу
Derivative Contracts	1,024,935	942,020	1,087,415	929,471	825,74
Interest Rate Contracts	0	27,000	0	13,500	151,07
Foreign Exchange Contracts	1,024,935	915,020	1,087,415	915,971	674,66
Equity, Comm, & Other Contracts	0	0	0	0	•
Derivatives Position					
Futures and Forwards	1,004,919	893,206	1,065,897	892,944	142,62
Written Options	0	0	0	0	(
Exchange-Traded	0	0	0	0	(
Over-the-Counter	0	0	0	0	(
Purchased Options	0	0	0	0	(
Exchange-Traded	0	0	0	0	
Over-the-Counter	0	0	0	0	
Swaps	20,016	48,814	21,518	36,527	683,11
Held for Trading	943,016	721,037	905,641	686,651	394,97
Interest Rate Contracts	0	0	0	0	
Foreign Exchange Contracts	943,016	721,037	905,641	686,651	394.978
Equity, Comm, & Other Contracts	0	0	0	0	,
Non-Traded	81,919	220,983	181,774	242,820	430,76
Interest Rate Contracts	0	27,000	0	13,500	151,079
Foreign Exchange Contracts	81,919	193,983	181,774	229,320	279,68
Equity,Comm, & Other Contracts	0	155,505	0	0	275,000
Deriv Contr(excl Fut & FX LE 14 Days)	1,024,935	942,020	1,087,415	929,471	825,74
One Year or Less	1,024,935	915,020	1,087,415	915,971	825,74
Over 1 Year to 5 Years	1,024,555	27,000	1,007,413	13,500	023,74.
Over 5 Years	0	27,000	. 0	13,300	,
Gross Negative Fair Value (Abs Value)	22,057	10,044	14,953	9,066	18.40
Gross Positive Fair Value (ADS Value)	31.530	11,773	39,348	9,786	13,40.
Held for Trading	23,433	8,230	39,348 25,975	9,786	•
Non-Traded	8,097	3,543	13,373	9,242 544	10,288 3,493
Curr Credit Exposure on RBC Deriv Contr	31.530	11,748	39,348	9,786	13.78
Credit Losses on Derivative Contracts	0	0	33,348	0	13,76.
PAST DUE DERIVATIVE INSTRUMENTS					
FAIR VALUE:					
30-89 Days Past Due					
(Confidential prior to March 2001)	0	###,###,###	###,###,###	###,###,###	*** *** ***
90+ Days Past Due	0	***,***,*** 0	###,###,### O	###,###,### O	###,###,
IMPACT OF NONTRADED DERIV CONTRACTS:					
IMPACT OF NONTRADED DERIV CONTRACTS: Increase (Decr) in Interest Income	11	1	•	an an	1 24
	11	1	2	77	-1,347
Decrease (Incr) in Interest Expense	0	0	*	0	(
Net Incr (Decr) in Noninterest Alloc			0	•	1 24
Increase (Decrease) in Net Income	11	1	2	77	-1,34

#### **Derivative Instruments**

BHCPR page 10 provides the dollar amounts of derivative contracts, which are grouped according to underlying risk exposure (interest rate contracts, foreign exchange contracts, equity deriva-tive contracts, and commodity and other derivative contracts), financial technique used (futures, options, or swaps), and purpose (trading or hedging). Additional derivatives information includes the gross positive or negative fair values, current credit exposure of derivatives covered under the riskbased capital standards, maturity distribution, replacement costs of past due derivative instruments, and impact of non-traded derivative contracts on net income.

Trading revenues generated from the four types of derivative instruments are provided on BHCPR page 4 (Noninterest Income and Expenses).

#### **Derivative Contracts**

The gross notional amount or par value of derivative contracts, which include interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts.

#### Interest Rate Contracts

The gross notional amount or par value of contracts related to interest-bearing financial instruments or whose cash flows are determined by reference interest rates or other interest rate contracts. This line item includes single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floors, collars, and corridors.

#### Foreign Exchange Contracts

The gross notional amount or par value of contracts for the purchase of foreign-denominated currencies and U.S. dollar exchange in the forward market. This line item includes cross-currency interest rate swaps in which there is an exchange of principal,

forward foreign exchange contracts, currency futures, and currency options.

### Equity, Commodity, and Other Derivative Contracts

The gross notional amount or par value of contracts in which the return or a portion of the return is linked to the price of a specific equity or commodity or an index of prices of equity, precious metals, petroleum, lumber, or other products.

#### **Derivatives Position**

#### Futures and Forwards

The aggregate par value of contracts that represent agreements in which the buyer agrees to purchase and the seller agrees to deliver, at a specified future date, a specified instrument or commodity at a specified price or yield. While futures contracts are standardized and are traded on organized exchanges that act as the counterparty to each contract, forward contracts are not traded on organized exchanges and their contractual terms are not standardized.

#### Written Options

The aggregate par value of financial instruments or commodities that the BHC has obligated itself to either purchase or sell under exchange-traded option contracts, for compensation (such as a fee or premium). This line item includes the aggregate notional amount of written caps, floors, and swaptions as well as the written portion of collars and corridors.

#### Exchange-Traded

The aggregate par value of written options that are traded on organized exchanges.

#### Over-the-Counter

The aggregate par value of written options that are customized to meet

the specific needs of counterparties to the transaction.

#### **Purchased Options**

The aggregate par value of financial instruments or commodities in which the BHC has purchased, for a fee or premium, the right to either purchase or sell under an option contract. This line item includes the aggregate notional amount of purchased caps, floors, and swaptions as well as the purchased portion of collars and corridors.

#### Exchange-Traded

The aggregate par value of purchased options that are traded on organized exchanges.

#### Over-the-Counter

The aggregate par value of purchased options that are customized to meet the specific needs of counterparties to the transaction.

#### **Swaps**

The notional amount of the underlying principal (interest, foreign exchange or other income or expense) which forms the basis for transactions in which two parties agree to exchange payment streams for a specified period. This line item includes the notional amount of all outstanding interest rate and basis swaps, cross-currency interest rate swaps, equity or equity index swaps, and other swap agreements that are not reportable as either interest rate, foreign exchange, or equity derivative contracts. In cases where the BHC acts as an intermediary, this line item reflects both sides of the transaction.

#### Held for Trading

The gross notional amount or par value of derivative contracts (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts) that are held for trading purposes.

Besides derivative instruments used in dealing and other trading activities, this line item covers activities in which the BHC acquires or takes derivatives positions for sale in the near term or with the intent to resell (or repurchase) in order to profit from short-term price movements, accommodate customers' needs, or hedge trading activities.

### Interest Rate Contracts (Held for Trading)

The gross notional amount or par value of interest rate contracts held for trading, including single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floor, collars, and corridors.

### Foreign Exchange Contracts (Held for Trading)

The gross notional amount of foreign exchange contracts held for trading, including cross-currency interest rate swaps, forward foreign exchange contracts, currency futures, and currency options.

Equity, Commodity, and Other Derivative Contracts (Held for Trading)

The gross notional amount of equity, commodity, and other derivative contracts that are held for trading.

#### Non-Traded

The gross notional amount or par value of derivative contracts held for purposes other than trading, including interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts.

### Interest Rate Contracts (Non-Traded)

The gross notional amount or par value of interest rate contracts held for purposes other than trading, including single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floor, collars, and corridors.

### Foreign Exchange Contracts (Non-Traded)

The gross notional amount of foreign exchange contracts held for purposes other than trading, including cross-currency interest rate swaps, forward foreign exchange contracts, currency futures, and currency options.

Equity, Commodity, and Other Derivative Contracts (Non-Traded)

The gross notional amount of equity, commodity, and other derivative contracts held for purposes other than trading.

Derivative Contracts (Excluding Futures and Foreign Exchange of 14 Days or Less)

The notional principal amounts of derivative contracts subject to risk-based capital requirements, excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts. Also excluded are single currency interest rate swaps in which payments are made based upon two floating rate indices (so-called floating/floating or basis swaps).

#### One Year or Less

The notional amount or par value of derivative contracts subject to risk-based capital requirements (excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts) that have a remaining maturity of one year or less.

#### Over 1 Year to 5 Years

The notional amount or par value of derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity of over one year through five years.

#### Over 5 Years

The notional amount or par value of derivative contracts subject to riskbased capital requirements (excluding futures contracts) that have a remaining maturity of over five years.

Gross Negative Fair Value (Absolute Value)

The total fair value of derivative contracts with negative fair values. (The absolute value is displayed for this item.)

Gross Positive Fair Value

The total fair value of derivative contracts with positive fair values.

Held for Trading (Gross Positive Fair Value)

The total fair value of derivative contracts held for trading that have a positive fair value.

Non-Traded (Gross Positive Fair Value)

The total fair value of derivatives held for purposes other than trading that have a positive fair value.

Current Credit Exposure on Risk-Based Capital Derivative Contracts

The current credit exposure (or the sum of positive fair values) of derivative contracts that are covered by the risk-based capital standards after considering any legally enforceable bilateral netting agreements. Also called the replacement cost, the current credit exposure equals zero when the market value of a derivative contract is negative or zero. For contracts subject to legally enforceable bilateral netting arrangements (involving a single counterparty), the Federal Reserve Board's risk-based capital guidelines allow positive mark-to-market values to be offset by negative mark-to-market values, thus resulting in a net current exposure with a minimum value of zero.

#### Credit Losses on Off-Balance-Sheet Derivative Contracts

The year-to-date credit losses incurred on derivative contracts regardless of whether the loss is charged directly to income (e.g., trad-

ing revenue) or the allowance for credit losses on derivatives.

#### Past Due Derivative Instruments

#### 30-89 Days Past Due

The positive replacement cost (i.e., mark-to-market value) of interest rate, foreign exchange rate, and other equity contracts on which the required payment (by the counterparty of the bank holding company or its consolidated subsidiaries) is due and unpaid for 30–89 days. This item is confidential prior to March 31, 2001.

#### 90+ Days Past Due

The positive replacement cost (i.e., mark-to-market value) of interest rate, foreign exchange rate, and other contracts on which the required payment (by the counterparty of the bank

holding company or its consolidated subsidiaries) is due and unpaid for 90 days or more.

### Impact of Non-traded Derivative Contracts

#### Increase (Decrease) in Interest Income

The increase (or decrease) in interest income (reported in the Consolidated Income Statement, Schedule HI) resulting from derivatives used to hedge or adjust interest income from assets.

#### Decrease (Increase) in Interest Expense

The decrease (or increase) in interest expense (reported in the Consolidated Income Statement, Schedule HI) resulting from derivative transactions used to hedge or adjust interest expense from liabilities.

#### Net Increase (Decrease) in Non-Interest Allocation

The increase (decrease) in net noninterest income (reported in the Consolidated Income Statement, Schedule HI) resulting from derivatives used to hedge or adjust noninterest income from assets or noninterest expense from liabilities.

#### Increase (Decrease) in Net Income

The sum of the increase (decrease) in interest income, the decrease (increase) in interest expense, and increase (decrease) in non-interest allocations generated from derivatives used to hedge or adjust income from assets or expenses from liabilities. Such amounts may result, for example, from periodic net settlements for swaps or other off-balance-sheet instruments accounted for on the hedge or accrual basis.

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5				DER:	[VATIVES	ANAL	YSIS					1	PAGE 11
Assets: 13,711,410 Peer: 1		mm YYYY			пт уууу			УУУУ		УУУУ		Y	ууу
PERCENT OF NOTIONAL AMOUNT	внс	PEER 01	_	внс	PEER 01		внс	PEER 01		внс	PEER 01	внс	PEER 0
Interest Rate Contracts	0.00	86.14	1	2.87	85.02	1	0.00	83.22	1	1.45	84.10	18.30	85.4
Foreign Exchange Contracts	100.00	10.39	98	97.13	11.80	98	100.00	11.79	98	98.55	11.96	81.70	12.7
Equity, Comm, & Other Contracts	0.00	0.61	31	0.00	0.57	31	0.00	1.12	31	0.00	0.55	0.00	0.2
Futures and Forwards	98.05	36.03	95	94.82	28.61	93	98.02	30.50	95	96.07	29.14	17.27	34.6
Written Options	0.00	5.24	14	0.00	5.06	12	0.00	5.18	14	0.00	4.23	0.00	5.5
Exchange-Traded	0.00	0.49	36	0.00	0.36	33	0.00	0.29	34	0.00	0.29	0.00	0.4
Over-The-Counter	0.00	4.36	15	0.00	4.36	16	0.00	4.36	16	0.00	3.62	0.00	4.5
Purchased Options	0.00	7.99	11	0.00	8.40	8	0.00	10.06	8	0.00	9.20	0.00	9.9
Exchange-Traded	0.00	0.66	33	0.00	0.69	31	0.00	0.70	31	0.00	0.62	0.00	0.6
Over-The-Counter	0.00	6.89	13	0.00	6.82	10	0.00	8.63	11	0.00	8.06	0.00	8.6
Swaps	1.95	47.17	13	5.18	52.26	11	1.98	50.31	11	3,93	51.25	82.73	41.3
Held for Trading	92.01	40.20	80	76.54	36.48	70	83.28	37.90	74	73.88	36.44	47.83	37.4
Interest Rate Contracts	0.00	25.15	18	0.00	21.25	19	0.00	22.04	19	0.00	21.39	0.00	21.9
Foreign Exchange Contracts	92.01	8.69	95	76.54	9.11	93	83.28	9.17	93	73.88	9.43	47.83	10.9
Equity, Comm, & Other Contracts	0.00	0.38	36	0.00	0.29	36	0.00	0.43	36	0.00	0.27	0.00	0.1
Non-Traded	7.99	59.80	19	23.46	63.52	29	16.72	62.10	25	26.12	62.47	52.17	61.5
Interest Rate Contracts	0.00	56.62	1	2.87	59.42	17	0.00	56.67	2	1.45	58.51	18.30	59.6
Foreign Exchange Contracts	7.99	0.77	93	20.59	1.42	95	16.72	1.39	93	24.67	1.37	33.87	0.7
Equity, Comm, & Other Contracts	0.00	0.01		0.00	0.02	40	0.00	0.02	41	0.00	0.02	0.00	0.0
Deriv Contr (excl Fut & FX LE 14 Days)	100.00	85.82	80	100.00	85.92	88	100.00	85.74	88	100.00	86.28	100.00	85.1
One Year or Less	100.00	42.39	92	97.13	30.83	93	100.00	38.73	96	98.55	30.84	100.00	40.2
Over 1 Year to 5 Years	0.00	27.44	7	2.87	38.81	11	0.00	28.97	6	1.45	34.30	0.00	29.8
Over 5 Years	0.00	10.25	9	0.00	10.09	10	0.00	10.06	10	0.00	10.72	0.00	7.4
Gross Negative Fair Value (Abs Val)	2.15	1.06	86	1.07	1.00	54	1.38	0.95	75	0.98	1.03	2.23	0.8
Gross Positive Fair Value	3.08	1.39	85	1.25	0.93	79	3.62	1.22	88	1.05	0.99	1.67	1.1
PERCENT OF TIER 1 CAPITAL:													
Gross Negative Fair Value, Abs Val (X)	0.02	0.16	50	0.01	0.16	30	0.01	0.13	46	0.01	0.18	0.02	0.1
Gross Positive Fair Value (X)	0.02	0.19	40	0.01	0.15	41	0.03	0.15	57	0.01	0.17	0.01	0.2
Held for Trading (X)	0.02	0.15	61	0.01	0.13	51	0.02	0.12	66	0.01	0.15	0.01	0.1
Non-Traded (X)	0.01	0.02	43	0.00	0.01	33	0.01	0.02	47	0.00	0.01	0.00	0.0
Current Credit Exposure (X)	0.02	0.11	41	0.01	0.09	40	0.03	0.09	58	0.01		0.01	0.1
Credit Losses on Derivative Contracts	0.00	0.00	49	0.00	0.00	50	0.00	0.00	49	0.00	0.00	0.00	0.0
PAST DUE DERIVATIVE INSTRUMENTS FAIR VALUE:													
30-89 Days Past Due													
(Confidential prior to March 2001)	0.00	0.00	46	###.##	0.00	##	###.##	0.00	##	###.##	0.00	###.##	0.0
90+ Days Past Due	0.00	0.00	46	0.00	0.00	50	0.00	0.00	49	0.00	0.00	0.00	0.0
OTHER RATIOS:													
Current Credit Exposure/Risk Wtd Asts	0.31	0.79	50	0.10	0.65	45	0.37	0.64	60	0.09	0.68	0.12	1.0
IMPACT OF NONTRADED DERIV CONTRACTS:													
Incr (Decr) in Interest Inc/Net Inc	0.03	0.18	71	0.00	0.05	63	0.00	0.09	60	0.06		-1.26	0.9
Decr (Incr) in Int Expense/Net Inc	0.00	0.25	39	0.00	0.48	40	0.00	0.60	39	0.00		0.00	1.1
Net Incr (Decr) Nonint Alloc/Net Inc	0.00	0.47	40	0.00	0.00	45	0.00	0.08	50	0.00	0.32	0.00	-0.1
Incr (Decr) in Net Income/Net Inc	0.03	1.54	33	0.00	1.11	38	0.00	0.66	44	0.06	2.11	-1.26	1.8

### **Derivatives Analysis**

BHCPR page 11 presents dollar amounts of derivatives-related items displayed on BHCPR page 10 as a percent of the gross notional amount of derivative contracts, Tier 1 capital, and net income.

#### Percent of Notional Amount

Interest Rate Contracts (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts divided by the total notional amount of derivative contracts.

Foreign Exchange Contracts (Percent of Notional Amount)

The gross notional amount or par value of foreign exchange contracts divided by the total notional amount of derivative contracts.

Equity, Commodity and Other Contracts (Percent of Notional Amount)

The gross notional amount or par value of equity, commodity, and other derivative contracts divided by the total notional amount of derivative contracts.

Futures and Forwards (Percent of Notional Amount)

The aggregate par value of futures and forward contracts divided by the total notional amount of derivative contracts.

Written Options (Percent of Notional Amount)

The aggregate par value of written options divided by the total notional amount of derivative contracts.

Exchange-Traded (Written Options) (Percent of Notional Amount)

The aggregate par value of exchangetraded written options divided by the total notional amount of derivative contracts.

Over-the-Counter (Written Options) (Percent of Notional Amount)

The aggregate par value of written options that are customized to meet the specific needs of counterparties to the transaction divided by the total notional amount of derivative contracts.

Purchased Options (Percent of Notional Amount)

The aggregate par value of purchased options divided by the total notional amount of derivative contracts.

Exchange-Traded (Purchased Options) (Percent of Notional Amount)

The aggregate par value of exchangetraded purchased options divided by the total notional amount of derivative contracts.

Over-the-Counter (Purchased Options) (Percent of Notional Amount)

The aggregate par value of purchased options that are customized to meet the specific needs of counterparties to the transaction divided by the total notional amount of derivative contracts.

Swaps (Percent of Notional Amount)

The notional amount of swaps divided by the total notional amount of derivative contracts.

Held for Trading (Percent of Notional Amount)

The gross notional amount or par value of derivative contracts (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts) that are held for trading purposes divided by the total notional amount of derivative contracts.

Interest Rate Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts held for trading divided by the total notional amount of derivative contracts.

Foreign Exchange Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount of foreign exchange contracts held for trading divided by the total notional amount of derivative contracts.

Equity, Commodity, and Other Derivative Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount of equity, commodity, and other derivative contracts that are held for trading divided by the total notional amount of derivative contracts.

Non-Traded (Percent of Notional Amount)

The gross notional amount or par value of derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Interest Rate Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Foreign Exchange Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount of foreign exchange contracts held for

purposes other than trading divided by the total notional amount of derivative contracts.

Equity, Commodity, and Other Derivative Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount of equity, commodity, and other derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Derivative Contracts (excluding futures and foreign exchange of 14 days or less) (Percent of Notional Amount)

The notional principal amounts of derivative contracts subject to risk-based capital requirements, excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts, divided by the total notional amount of derivative contracts.

One Year or Less (Percent of Notional Amount)

The notional amount or par value of derivative contracts subject to risk-based capital requirements that have a remaining maturity of one year (excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts) or less divided by the total notional amount of derivative contracts.

Over 1 Year to 5 Years (Percent of Notional Amount)

The notional amount or par value of derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity of over one year through five years divided by the total notional amount of derivative contracts.

Over 5 Years (Percent of Notional Amount)

The notional amount or par value of

derivative contracts subject to riskbased capital requirements (excluding futures contracts) that have a remaining maturity over five years divided by the total notional amount of derivative contracts.

Gross Negative Fair Value (Absolute Value) (Percent of Notional Amount)

The total fair value of derivative contracts with negative fair values (absolute value) divided by the total notional amount of derivative contracts.

Gross Positive Fair Value (Percent of Notional Amount)

The total fair value of derivative contracts with positive fair values divided by the total notional amount of derivative contracts.

#### Percent of Tier 1 Capital

Gross Negative Fair Value (Absolute Value) (Percent of Tier 1 Capital) (X)

The absolute value of the total negative fair value of all derivative contracts divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Gross Positive Fair Value (Percent of Tier 1 Capital) (X)

The total positive fair value of all derivative contracts divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Held for Trading (Gross Positive Fair Value) (Percent of Tier 1 Capital) (X)

The total positive fair value of all derivative contracts held for trading divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100)

Non-Traded (Gross Positive Fair Value) (Percent of Tier 1 Capital) (X)

The total positive fair value of all derivative contracts held for purposes other than trading divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Current Credit Exposure on Risk-Based Capital Derivative Contracts (Percent of Tier 1 Capital) (X)

The current credit exposure of derivatives covered under the risk-based capital standards divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Credit Losses on Derivatives (Percent of Tier 1 Capital)

Year-to-date credit losses incurred on derivative contracts divided by Tier 1 capital.

#### Past Due Derivative Instruments

30–89 Days Past Due (Percent of Tier 1 Capital)

The positive replacement cost of derivative contracts on which the required payment is due and unpaid for 30–89 days or more divided by Tier 1 capital. This item is confidential prior to March 2001.

90+ Days Past Due (Percent of Tier 1 Capital)

The positive replacement cost of derivative contracts on which the required payment is due and unpaid for 90 days or more divided by Tier 1 capital.

#### Other Ratios

Current Credit Exposure/ Risk-Weighted Assets

The current credit exposure of derivatives covered by the risk-based

capital standards divided by risk-weighted assets.

Impact of Non-Traded Derivative Contracts

Increase (Decrease) in Interest Income/ Net Income

The increase (or decrease) in interest income generated from derivatives held for purposes other than trading divided by net income.

Decrease (Increase) in Interest Expense/Net Income

The increase (or decrease) in interest expense generated from derivatives held for purposes other than trading divided by net income.

Net Increase (Decrease) in Non-Interest Allocation/Net Income

The increase (or decrease) in net non-interest income generated from derivatives held for purposes other than trading divided by net income. Increase (Decrease) in Net Income/ Net Income

The increase (or decrease) in net income generated from derivatives held for purposes other than trading divided by net income.

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5 Assets: 13,711,410 Peer: 1			AL	LOWANCE	AND NET	LOAN	AND LE	ASE LOSSE	S			1	PAGE 12
CHANGE: ALLOWANCE FOR LOAN AND LEASE LOSSES EXCLUDING ATTR (\$000)		nm yyyy			mm AAAA			уууу			YYY		ууу
Beginning Balance		246,24			194,20	_		194,205			211,276		174,362
guara guardin Yanana		105,42	_		16,07	•		110,781			103,267		82,005
Gross Credit Losses Recoveries		7,71			4.78	-		21,405			29,440		16,336
		97,71			11,29			89,376			73,827		65,669
Net Credit Losses		97,71	U		11,29	9		89,376	'		13,621		65,669
Provision for Loan and Lease Losses		52,46			13,52			142,853			60,915		84,014
Adjustments		-1,20			-1,01			-1,435			-4,159		18,569
Ending Balance		199,80	0		195,40	9		246,247	'		194,205	:	211,276
Memo: Alloc Transfer Risk Reserve (ATRE	.)		0			0		0	1		0		0
ANALYSIS RATIOS	BHC	PEER 01	PCT	BHC	PEER 01	PCT	BHC	PEER 01	PCT	BHC	PEER 01	BHC	PEER 01
 Provision for Ln&Ls Losses/Avg Assets	1.52	0.36	98	0.38	0.26	77	1.02	0.32	93	0.42	0.27	0.56	0.27
Provision for Ln&Ls Losses/Avg Lns&Ls	2.26	0.58		0.57	0.40		1.50	0.51	92	0.64	0.42	0.88	0.4
Provision for Ln&Ls Losses/Net Losses	53.70	123.96		119.67			159.83	120.69	82	82.51	110.13	127.94	107.1
Ln&Ls Allowance/Total Loans & Leases	2.29	1.45	95	2.04	1.42	91	2.61	1.44	98	2.04	1.44	2.19	1.5
Ln&Ls Allowance/Net Ln&Ls Losses (X)	0.51	3.85		4.32	5.00		2.76	4.57	27	2,63	4.57	3.22	5.4
ALLL/Nonaccrual Assets	184.58	236.93	_	148.24	279.85		137.99	253.23	12	133.69	298.84	160.20	329.1
Ln&Ls Allow/90+ Days PD+Nonaccr Ln&Ls	167.43	167.94		126.15		_	124.84		20	118.60	210.08	138.38	
Gross Ln&Ls Losses/Avg Loans & Leases	4.55	0.59	98	0.68	0.48	77	1.16	0.54	87	1.09	0.53	0.86	0.5
Recoveries/Avg Loans and Leases	0.33	0.11		0.20	0.12		0.22	0.11	90	0.31	0.13	0.17	0.1
Net Losses/Avg Loans and Leases	4.22	0.47		0.48	0.36		0.94	0.43	87	0.78	0.40	0.69	0.4
Recoveries/Prior Year-End Losses	6.97	5.85		4.63	6.11		20.73	26.20	38	35.90	29.44	29.63	31.8
Earnings Coverage of Net Losses (X)	1.16	9.78		6.85			3.62	10.83		3.89	11.74	3.78	10.7
NET LOAN AND LEASE LOSSES BY TYPE													
Real Estate Loans	1.31	0.09	98	0.51	0.06	98	0.46	0.08	95	0.27	0.06	0.09	0.0
RE Loans Secured By 1-4 Family	0.23	0.09		0.31	0.08		0.18	0.00	83	0.27	0.08	0.10	0.0
Revolving	0.00	0.12		0.00	0.10		0.00		12	0.00	0.10	0.00	0.1
Closed-End	0.25	0.12		0.32	0.08		0.20		85	0.31	0.08	0.11	0.0
Commercial Real Estate Loans	3.57	0.07		1.08	0.03		1.19	0.03	98	0.31	0.01	0.10	-0.0
Construction and Land Dev	0.00	0.03		0.00	0.01		0.19	0.02	96	0.40	0.01	-0.03	-0.0
Multifamily	0.00	0.03		0.00	0.00		0.00		46	0.00	0.00	0.00	0.0
Nonfarm Nonresidential	5.09	0.02		1.48	0.00		1.59	0.01	98	0.29	0.02	0.14	-0.0
RE Loans Secured by Farmland	0.00	0.03		0.00			0.00		50	0.00	0.03	0.00	0.0
Commercial and Industrial Loans	6.43	0.67	96	0.42	0.36	59	1.33	0.56	88	1.11	0.41	1.05	0.3
Loans to Depository Institutions	0.08	-0.01		-1.12	-0.01		6.01			0.24	0.03	8.25	0.3
modus to pehository institutions	0.08	-0.01	30	-1.12	-0.01	3	0.01	0.10	55	0.24	0.03	0.23	V.2
Loans to Individuals	2.81	1.41	91	1.55	1.40	65	2.02	1.32	78	2.15	1.42	2.34	1.7
Credit Card Loans	92.26	3.84	95	1.65	3.31	27	1.61	3.84	18	3.02	5.25	3.57	4.9
Agricultural Loans	0.41	0.25	80	-2.95	-0.02	1	-0.68	0.18	1	-1.60	0.20	-0.27	0.1
Loans to Foreign Governments & Inst	0.00	0.00	50	0.00	-0.08	50	0.00	-0.08	53	0.00	0.02	0.00	0.1
Other Loans and Leases	20.89	0.45	98	0.00	0.21	22	0.16	0.26	10	1.15	0.32	0.08	0.2

### Allowance and Net Loan and Lease Losses

BHCPR page 12 provides information on loan and lease losses as well as provisions and the allowance for loan and lease losses. Data on this page are derived primarily from Schedule HI-B of the FR Y-9C.

The first section itemizes the dollar amounts of each source of change in the valuation reserve. The second section presents ratios that relate to the allowance for loan and lease losses, provision for loan and lease losses, charge-offs, and recoveries. The last section displays net charge-offs (annualized) as a percentage of various loan categories.

#### Change: Allowance for Loan and Lease Losses, Excluding Allocated Transfer Risk Reserve (\$000)

Beginning Balance

The balance of the allowance for loan and lease losses at the end of the previous calendar year after the effect of all corrections and adjustments that were made in amended reports.

#### Gross Loan and Lease Losses

Loan and lease losses charged against the allowance for loan and lease losses.

#### Recoveries

Recoveries credited to the allowance for loan and lease losses.

#### Net Loan and Lease Losses

Gross loan and lease losses minus recoveries.

#### Provision for Loan and Lease Losses

The year-to-date provision for loan and lease losses.

#### Adjustments

All other allowable adjustments during the reporting period.

#### **Ending Balance**

The sum of the beginning allowance for loan and lease losses, the provision for loan and lease losses, and adjustments minus net loan and lease losses.

### Memo: Allocated Transfer Risk Reserve (ATRR)

The required reserve for allocated transfer risk as specified in Section 905(a) of the International Lending Supervision Act of 1983, in the agency regulations implementing the Act (Subpart D of Federal Reserve Regulation K, Part 351 of the FDIC's Rules and Regulations, and Part 20 of the Comptroller of the Currency's Regulations), and in any guidelines, letters, or instructions issued by the agencies.

#### **Analysis Ratios**

Provision for Loan and Lease Losses/ Average Assets

Provision for loan and lease losses divided by (four-point) average assets. (See the definition of average assets on page 3-13.)

#### Provision for Loan and Lease Losses/ Average Loans and Leases

Provision for loan and lease losses divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

#### Provision for Loan and Lease Losses/ Net Losses

Provision for loan and lease losses divided by net loan and lease losses.

### Loan and Lease Allowance/Total Loans and Leases

The allowance for loan and lease losses divided by loans and leases net of unearned income.

### Loan and Lease Allowance/Net Loan and Lease Losses (X)

The allowance for loan and lease losses divided by net loan and lease losses (annualized). If recoveries exceed gross loan and lease losses, the BHCPR displays an "NA" in lieu of the ratio value or the percentile rank. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

#### Allowance for Loan and Lease Losses/ Nonaccrual Assets

The allowance for loan and lease losses divided by the aggregate amount of nonaccrual assets.

Loan and Lease Allowance/90 Days and over Past Due and Nonaccrual Loans and Leases

The allowance for loan and lease losses divided by the loans and leases on which payment is due and unpaid for 90 days or more or that are placed in nonaccrual status.

### Gross Loan and Lease Losses/Average Loans and Leases

Loans and lease losses charged against the allowance for loan and lease losses (annualized) divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

#### Recoveries/Average Loans and Leases

Loan recoveries in the current year (annualized) divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

#### Net Losses/Average Loans and Leases

Gross loan and lease losses less recoveries divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

#### Recoveries/Prior Year-End Losses

Recoveries in the current year divided by gross loan and lease losses of the preceding calendar year.

#### Earnings Coverage of Net Losses (X)

The sum of income before taxes, minority interest, and extraordinary items and the provision for possible loan and lease losses divided by net loan and lease losses. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

#### Net Loan and Lease Losses by Type

(Net Losses, Percent of) Real Estate Loans

Net losses (gross charge-offs minus recoveries) on real estate loans divided by real estate loans, gross of unearned income.

(Net Losses, Percent of) Real Estate Loans Secured by 1–4 Family

Net losses on real estate loans secured by one- to four-family residential properties divided by real estate loans secured by one- to four-family residential properties, gross of unearned income.

#### (Net Losses, Percent of) Revolving

Net losses on revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

(Net Losses, Percent of) Closed-End

Net losses on other real estate loans secured by first and junior liens on one- to four-family residential properties divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

#### (Net Losses, Percent of) Commercial Real Estate Loans

Net losses on construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm non-residential properties divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

### (Net Losses, Percent of) Construction and Land Development

Net losses on construction and land development loans divided by the outstanding balance of construction and land development loans, gross of unearned income.

#### (Net Losses, Percent of) Multifamily

Net losses on real estate loans secured by multifamily (five dwelling units or more) residential properties divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

#### (Net Losses, Percent of) Nonfarm Nonresidential

Net losses on real estate loans secured by nonfarm nonresidential properties divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

(Net Losses, Percent of) Real Estate Loans Secured by Farmland

Net losses on real estate loans secured by farmland divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

(Net Losses, Percent of) Commercial and Industrial Loans

Net losses on commercial and industrial loans divided by commercial and industrial loans, gross of unearned income.

(Net Losses, Percent of)
Loans to Depository Institutions

Net losses on loans to depository institutions divided by loans to depository institutions, gross of unearned income.

(Net Losses, Percent of) Loans to Individuals

Net losses on consolidated loans to individuals divided by loans to individuals, gross of unearned income.

(Net Losses, Percent of) Credit Card Loans

Net losses on credit cards divided by the outstanding balance of credit card loans, gross of unearned income.

(Net Losses, Percent of) Agricultural Loans

Net losses on agricultural loans divided by agricultural loans, gross of unearned income.

(Net Losses, Percent of) Loans to Foreign Governments and Institutions

Net losses on loans to foreign governments and official institutions divided by loans to foreign governments and official institutions, gross of unearned income.

(Net Losses, Percent of) Other Loans and Leases

Net losses on other loans and leases divided by other loans and leases, gross of unearned income.

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1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5 Assets: 13,711,410 Peer: 1				PAST	DUE AND	NON	ACCRUAL	ASSETS					PAGE 13
30+ DAYS PD & NONACCRUAL ASSETS (\$000)		mm yyyy	_		mm yyyy	_		уууу			уууу		ууу
30-89 Days Past Due Loans & Leases		82,168	3		#,###,##	#		###,###,###			###,###	###,###,###	
90 Days and Over Past Due Loans and Lease		11,086			23,07			18,793			18,493		20,798
Nonaccrual Loans and Leases		108,246			131,82			178,458			145,260		131,885
Total PD & Nonaccrual Loans & Leases		201,500	)	##	#,###,##	#	##	#,###,###		###,	###,###	###,	###,###
Restructured 30-89 Days Past Due		(	,		#,###,##			#,###,###			###,###		###,###
Restructured 90+ Days Past Due		123			#,###,##			#,###,###			###,###		###,###
Restructured Nonaccrual		9,870			#,###,##			#,###,###			###,###		###,###
Total Restr Loans & Leases, Incl Above		9,993	3	##	#,###,##	#	##	#,###,###		###,	###,###	###,	###,###
Restr Loans and Leases in Compliance		2,591	L		9,78	7		7,794			4,241		45,463
Real Estate Acquired (Reacquired)		11,336	5		4,63	3		4,526			4,576		5,648
OTHER ASSETS:													
30-89 Days Past Due		(		##	#,###,##		##	#,###,###		###,	###,###	###,	###,###
90+ Days Past Due		. (				0		0			0		0
Nonaccrual		(				0		0			0		0
Total Other Assets PD & Nonaccrual		(	)	##	#,###,##	#	##	#,###,###		###,	###,###	###,	###,###
PERCENT OF LOANS AND LEASES		PEER 01		BHC	PEER 01			PEER 01		BHC	PEER 01		PEER 01
30-89 Days PD Loans & Leases	0.94	1.04		###.##			###.##	1.10		###.##		###.##	1.15
90+ Days PD Loans and Leases	0.13		38	0.24			0.20			0.19		0.22	
Nonaccrual Loans and Leases	1.24			1.38			1.89			1.53		1.37	
90+ Days PD and Nonaccrual Lns&Ls	1.37	0.97	80	1.62	0.79	91	2.09	0.92	95	1.72	0.75	1.58	0.77
30-89 Days PD Restructured	0.00	0.00	44	###.##	0.00	##	###.##	0.00	##	###.##	0.00	###.##	0.00
90+ Days PD Restructured	0.00	0.00	96	###.##	0.00	##	###.##	0.00	##	###.##	0.00	###.##	0.00
Nonaccrual Restructured	0.11	0.00	98	###.##	0.00	##	###.##	0.00	##	###.##	0.00	###.##	0.00
PERCENT OF LNS&LS + OTHER ASSETS 30+ DAYS PAST DUE AND NONACCRUAL													
30-89 Days Past Due Assets	0.94	1.05	48	###.##	0.94	##	###.##	1.11	##	###.##	0.95	###.##	1.16
90+ Days Past Due Assets	0.13	0.20	37	0.24	0.19	64	0.20	0.20	52	0.19	0.18	0.22	0.21
Nonaccrual Assets	1.24	0.75	85	1.38	0.58	93	1.89	0.70	95	1.53	0.55	1.37	0.56
30+ Days PD & Nonaccrual Assets	2.31	2.06	66	###.##	1.75	##	###.##	2.07	##	###.##	1.74	### - ##	2.01
PERCENT OF TOTAL ASSETS													
90+ Days PD and Nonaccrual Assets	0.87	0.61	80	1.09	0.49	95	1.41	0.59	98	1.13	0.46	1.02	0.49
90+ PD & Nonaccrual Assets + OREO	0.95	0.66	80	1.12	0.54	95	1.44	0.64	98	1.17		1.05	0.54
RESTRUCTURED & MONACCRUAL LNS&LS + REAL ESTATE ACQUIRED AS PERCENT OF:													
Total Assets	0.89	0.51	87	###.##	0.40	##	###.##	0.49	##	###.##	0.38	###.##	0.38
Allowance for Loan & Lease Losses	61.21	55.32	59	###.##	45.38	##	###.##	52.63	##	###.##	42.65	###.##	40.27
Equity Cap + ALLL	7.78	5.76	74	###.##	4.71	##	###.##	5.57	##	###.##	4.49	###.##	4.34
Tier 1 Cap + ALLL	8.18	6.51	72	###.##	5.20	##	###.##	6.16	##	###.##	4.95	###.##	4.88
	1.40			###.##			###.##	0.78		###.##		###.##	0.63

Note: 30-89 Days Past Due amounts and ratios are confidential prior to March 2001.

#### Past Due and Nonaccrual Assets

BHCPR page 13 provides the dollar volume of loans and leases that are 30 to 89 days past due, 90 days or more past due, in nonaccrual status, or restructured. At the bottom of this report page, the sum of loans and leases that are 90 days or more past due and in nonaccrual status, restructured loans and leases, and real estate acquired in satisfaction of debt previously contracted is compared to total assets, allowance for loan and lease losses, equity capital plus the allowance for loan and lease losses, Tier 1 capital plus the allowance for loan and lease losses, and loans and leases plus real estate acquired in satisfaction of debt previously contracted.

Information provided on this report page is derived from Schedule HC-N of the FR Y-9C.

Information on loans and leases 30 to 89 days past due is not included on public reports for dates prior to March 31, 2001.

# 30 Days and over Past Due and Nonaccrual Assets (\$000)

30 to 89 Days Past Due Loans and Leases

Loans and lease financing receivables on which either interest or principal is unpaid for 30 to 89 days and that are not required to be carried in nonaccrual status.

### 90 Days and over Past Due Loans and Leases

Loans and lease financing receivables on which either interest or principal is unpaid for 90 days or more, and that are not required to be carried in nonaccrual status.

#### Nonaccrual Loans and Leases

Loans and lease financing receivables that are required to be reported on a nonaccrual basis because (a) they are maintained on a cash basis due to a deterioration in the financial position of the borrower, (b) payment in full of interest or principal is not expected, or (c) principal or interest has been in default for 90 days or longer, unless the obligation is both well secured and in the process of collection.

### Total Past Due and Nonaccrual Loans and Leases

Loans and lease financing receivables that are 30 to 89 days and still accruing, 90 days or more past due and still accruing, and carried in non-accrual status.

#### Restructured Loans and Leases, 30 to 89 Days Past Due

Restructured or renegotiated loans and leases classified as 30 to 89 days past due. This item excludes restructured loans that are secured by one-to four-family residential properties and restructured loans to individuals for household, family, and other personal expenditures.

# Restructured Loans and Leases, 90 Days and over Past Due

Restructured or renegotiated loans and leases classified as 90 days or more past due. This item excludes restructured loans that are secured by one- to four-family residential properties and restructured loans to individuals for household, family, and other personal expenditures.

#### Restructured Loans and Leases, Nonaccrual

Restructured or renegotiated loans and leases in nonaccrual status. This item excludes restructured loans that are secured by one- to four-family residential properties and restructured loans to individuals for household, family, and other personal expenditures.

#### Total Restructured Loans and Leases, Included Above

Restructured loans and lease financing receivables that are 30 days or more past due or in nonaccrual sta-

tus. This item excludes restructured loans that are secured by one- to four-family residential properties and restructured loans to individuals for household, family and other personal expenditures.

# Restructured Loans and Leases in Compliance

Loans and lease financing receivables that have been restructured or renegotiated because of a deterioration in the financial position of the obligor, but remain in compliance with the modified terms of the restructuring.

#### Real Estate Acquired (REACQ)

Real estate acquired in satisfaction of debts previously contracted. This item includes investments, loans, sales contracts, and other assets based on properties, which are considered sold or transferred, where there exists a likelihood that the properties will have to be taken over by the BHC or its subsidiaries and properties sold or transferred for which someone other than the BHC or its subsidiaries takes title for the convenience of the BHC or its subsidiaries.

#### Other Assets

#### 30 to 89 Days Past Due

Assets (other than loans and leases, real estate owned, or other repossessed assets) including placements and debt securities on which interest or principal is due and unpaid for 30 to 89 days.

#### 90 Days and over Past Due

Assets (other than loans and leases, real estate owned, or other repossessed assets) including placements and debt securities on which interest or principal is due and unpaid for 90 days or more.

#### Nonaccrual

Assets (other than loans and leases.

real estate owned, or other repossessed assets) including placements and debt securities that are in nonaccrual status.

Total Other Assets 30 Days and over Past Due and Nonaccrual

Assets (other than loans and leases, real estate owned or other repossessed assets) including placements and debt securities that are 30 days or more past due or in nonaccrual status.

#### Percent of Loans and Leases

30 to 89 Days Past Due Loans and Leases (Percent of Loans and Leases)

Loans and leases on which interest or principal is due and unpaid for 30 to 89 days divided by loans and leases, net of unearned income.

90 Days and over Past Due Loans and Leases (Percent of Loans and Leases)

Loans and leases on which interest or principal is due and unpaid for 90 days or more divided by loans and leases, net of unearned income.

Nonaccrual Loans and Leases (Percent of Loans and Leases)

Loans and leases that are in nonaccrual status divided by loans and leases, net of unearned income.

90 Days and over Past Due and Nonaccrual Loans and Leases (Percent of Loans and Leases)

The sum of loans and leases on which interest or principal is due and unpaid for 90 days or more and loans and leases in nonaccrual status divided by loans and leases, net of unearned income.

30 to 89 Days Past Due Restructured Loans and Leases (Percent of Loans and Leases)

Restructured or renegotiated loans and leases that are 30 to 89 days past due divided by loans and leases, net of unearned income.

90 Days and over Past Due Restructured Loans and Leases (Percent of Loans and Leases)

Restructured or renegotiated loans and leases that are 90 days or more past due divided by loans and leases, net of unearned income.

Nonaccrual Restructured Loans and Leases (Percent of Loans and Leases)

Restructured or renegotiated loans

and leases that are in nonaccrual status divided by loans and leases, net of unearned income.

#### **Percent of Loans and Leases** Plus Other Assets 30 Days and over Past Due and Nonaccrual

30 to 89 Days Past Due Assets (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets on which interest or principal is due and unpaid for 30 to 89 days divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

90 Days and over Past Due Assets (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets on which interest or principal is due and unpaid for 90 days or more divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

Nonaccrual Assets (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets

that are in nonaccrual status divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

30 Days and over Past Due and Nonaccrual Assets (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets on which interest or principal is due and unpaid for 30 days or more or that are in nonaccrual status divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

#### **Percent of Total Assets**

90 Days and over Past Due and Nonaccrual Assets (Percent of Total Assets)

Loans and leases and other assets on which interest or principal is due and unpaid for 90 days or more or which are carried in nonaccrual status divided by total assets.

90 Days and over Past Due and Nonaccrual Assets Plus Other Real Estate Owned (Percent of Total Assets)

The sum of loans and leases and other assets on which interest or principal is due and unpaid for 90 days or more or which are carried in nonaccrual status and other real estate owned divided by total assets.

#### Restructured and Nonaccrual **Loans and Leases Plus Real** Estate Acquired as a Percent of

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Total Assets

The sum of restructured loans and

leases that are 90 days or more past due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by total assets.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of)

Allowance for Loan and Lease Losses

The sum of restructured loans and leases that are 90 days or more past due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the allowance for loan and lease losses.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Equity Capital Plus Allowance for Loan and Lease Losses

The sum of restructured loans and leases that are 90 days or more past due or in compliance with modified

terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the sum of equity capital and the allowance for loan and lease losses.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of)

Tier 1 Capital Plus Allowance for Loan and Lease Losses

The sum of restructured loans and leases that are 90 days or more past due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the sum of Tier 1 capital and the allowance for loan and lease losses.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Loans and Leases Plus Real Estate Acquired

The sum of restructured loans and leases that are 90 days or more past

due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the sum of loans and leases, net of unearned income, and real estate acquired in satisfaction of debt previously contracted.

PAST DUE AND NONACCRUAL LOANS AND LEASES PAGE 13A

30+ DAYS PAST DUE AND NONACCRUAL		www YYYY			mmm YYYY			УУУУ		Y	УУУ		УУУ
LNS&LS AS A PERCENT OF LOAN TYPE	внс	PEER 01		внс	PEER 01		внс	PEER 01	PCT	BHC	PEER 01	внс	PEER 01
Real Estate - 30-89 Days PD	1.19	0.99	70	###.##	0.87	##	###.##	1.05	##	###.##	0.90	###.##	1.13
- 90+ Days Past Due	0.09	0.15	40	0.16	0.15	58	0.11	0.17	41	0.13	0.14	0.11	0.18
- Nonaccrual	1.48	0.53	91	0.93	0.49	88	2.01	0.51	95	1.10	0.50	1.06	0.63
Coml & Indl - 30-89 Days PD	0.39	0.99	14	###.##	0.82	##	###.##	0.85	##	###.##	0.73	###.##	0.87
- 90+ Days Past Due	0.11	0.11	52	0.19	0.10	85	0.20	0.13	72	0.16	0.08	0.24	0.10
- Nonaccrual	1.25	1.35	47	2.68	0.95	95	2.85	1.29	96	2.91	0.89	1.96	0.72
Individuals - 30-89 Days PD	2.18	1.71	70	###.##	1.67	##	###.##	2.10	##	###.##	1.87	###.##	2.16
- 90+ Days Past Due	0.44	0.43	59	0.81	0.47	79	0.64	0.47	76	0.56	0.53	0.85	0.57
- Nonaccrual	0.25	0.19	74	0.10	0.23	48	0.27	0.19	77	0.08	0.20	0.76	0.23
Dep Inst Lns - 30-89 Days PD	0.00	0.04	42	###.##	0.06	##	###.##	0.08	##	###.##	0.05	###.##	0.10
- 90+ Days Past Due	0.00	0.00	48	0.00	0.01	44	0.00	0.00	46	0.00	0.01	0.00	0.00
- Nonaccrual	1.79	0.18	90	0.00	0.13	39	0.00	0.17	39	0.00	0.05	0.00	0.06
Agricultural - 30-89 Days PD	2.10	1.11	78	###.##	1.29	##	###.##	0.85	##	###.##	0.52	###.##	0.65
- 90+ Days Past Due	0.10	0.05	69	0.00	0.14	29	0.06	0.12	63	0.00	0.07	0.00	0.08
- Nonaccrual	0.08	1.31	29	0.16	1.12	32	0.30	1.25	30	0.15	1.12	0.42	0.92
Foreign Govts- 30-89 Days PD	0.00	0.02	41	###.##	0.05	##	###.##	0.35	##	###.##	0.39	###.##	0.39
- 90+ Days Past Due	0.00	0.02	43	0.00	0.41	41	0.00	0.00	48	0.00	0.00	0.00	0.00
- Nonaccrual	0.00	0.10	39	0.00	0.21	38	0.00	0.10	40	0.00	0.18	0.00	0.78
Other Lns&Ls - 30-89 Days PD	0.27	0.92	29	###.##	0.68	##	###.##	0.84	##	###.##	0.61	###.##	0.76
- 90+ Days Past Due	0.19	0.11	72	0.39	0.09	91	0.33	0.08	88	0.35	0.07	0.05	0.08
- Nonaccrual	0.30	0.39	50	0.63	0.24	88	0.26	0.33	55	0.67	0.21	1.27	0.21
MEMORANDA:													
1-4 Family - 30-89 Days PD	0.63	1.08	31	###.##	0.94	##	###.##	1.29	##	###.##	1.12	###.##	1.27
- 90+ Days Past Due	0.11	0.22	40	0.17	0.21	54	0.10	0.22	40	0.16	0.22	0.18	0.23
- Nonaccrual	0.53	0.46	65	0.82	0.47	85	0.61	0.45	72	1.15	0.50	1.47	0.52
Revolving - 30-89 Days PD	0.52	0.70	41	###.##	0.59	##	###.##	0.79	##	###.##	0.63	###.##	1.05
- 90+ Days Past Due	0.11	0.12	55	0.01	0.12	22	0.13	0.11	63	0.00	0.10	0.05	0.16
- Nonaccrual	0.16	0.20	53	0.08	0.15	45	0.24	0.17	67	0.10	0.15	0.55	0.19
Closed-End - 30-89 Days PD	0.64	1.16	27	###.##	1.01	##	###.##	1.40	##	###.##	1.22	###.##	1.34
- 90+ Days Past Due	0.11	0.24	42	0.19	0.24	56	0.09	0.25	41	0.18	0.25	0.20	0.25
- Nonaccrual	0.57	0.50	65	0.91	0.52	83	0.65	0.50	74	1.29	0.55	1.58	0.57
Commercial RE - 30-89 Days PD	0.45	0.79	27	###.##	0.79	##	###.##	0.75	##	###.##	0.69	###.##	0.95
- 90+ Days Past Due	0.00	0.07	11	0.16	0.07	80	0.00	0.07	22	0.14	0.06	0.04	0.09
- Nonaccrual	3.75	0.62	98	1.35	0.57	88	5.16	0.53	98	1.41	0.57	0.68	0.75
Const & Dev - 30-89 Days PD	0.49	1.07	33	###.##	1.18	##	###.##	1.01	##	###.##	0.84	###.##	1.32
- 90+ Days Past Due	0.00	0.10	20	0.00	0.10	19	0.00	0.08	20	0.00	0.06	0.15	0.10
- Nonaccrual	2.03	0.56	90	0.26	0.55	47	2.08	0.48	91	0.32	0.46	1.01	0.62
Multifamily - 30-89 Days PD	0.00	0.61	9	###.##	0.54	##	###.##	0.49	##	###.##	0.57	###.##	0.81
- 90+ Days Past Due	0.00	0.04	32	0.00	0.04	31	0.00	0.07	29	0.00	0.04	0.00	0.07
- Nonaccrual	0.00	0.26	16	0.19	0.28	49	0.00	0.23	14	0.21	0.32	0.00	0.57
Nonfarm Nres- 30-89 Days PD	0.46	0.73	29	###.##	0.71	##	###.##	0.66	##	###.##	0.66	###.##	0.88
- 90+ Days Past Due	0.00	0.06	14	0.21	0.07	86	0.00	0.05	32	0.19	0.06	0.00	0.09
- Nonaccrual	4.60	0.65	98	1.76	0.62	93	6.46	0.55	98	1.83	0.71	0.60	0.84
Farmland - 30-89 Days PD	0.00	1.96	10	###.##	1.21	##	###.##	0.69	##	###.##	0.66	###.##	1.19
- 90+ Days Past Due	0.00	0.14	29	0.00	0.16	26	0.00	0.09	30	0.00	0.14	0.00	0.17
- Nonaccrual	5.49	1.57	89	4.10	1.10	88	6.71	1.26	96	4.07	1.18	0.00	1.08
Credit Card - 30-89 Days PD	29.14	2.33		###.##	1.69	##	###.##	1.70	##	###.##	1.73	###.##	2.29
- 90+ Days Past Due	6.98	1.14	93	0.99	0.75	62	0.82	0.71	56	0.92	0.77	0.95	1.15

Note: 30-89 Days Past Due amounts and ratios are confidential prior to March 2001.

### Past Due and Nonaccrual Loans and Leases, by Loan Type

BHCPR page 13A presents the proportion accounted for by specific categories of consolidated loans and leases that are 30 to 89 days past due, 90 days or more past due, or in nonaccrual status relative to the balance of each loan type before deducting unearned income. Data presented in this report page are derived from Schedule HC-N of the FR Y-9C.

Information on loans 30–89 days past due is not included on public reports for dates prior to March 31, 2001.

#### 30 Days and over Past Due and Nonaccrual Loans and Leases as a Percent of Loan Type

Real Estate Loans—30 to 89 Days Past Due (Percent of Real Estate Loans)

Real estate loans on which interest or principal is due and unpaid for 30 to 89 days divided by real estate loans, gross of unearned income.

Real Estate Loans—90 Days and over Past Due

(Percent of Real Estate Loans)

Real estate loans on which interest or principal is due and unpaid for 90 days or more divided by real estate loans, gross of unearned income.

Real Estate Loans—Nonaccrual (Percent of Real Estate Loans)

Real estate loans that are in nonaccrual status divided by real estate loans, gross of unearned income.

Commercial and Industrial Loans— 30 to 89 Days Past Due (Percent of Commercial and Industrial Loans)

Commercial and industrial loans on which interest or principal is due and unpaid for 30 to 89 days divided by commercial and industrial loans, gross of unearned income.

Commercial and Industrial Loans— 90 Days and over Past Due (Percent of Commercial and Industrial Loans)

Commercial and industrial loans on which interest or principal is due and unpaid for 90 days or more divided by commercial and industrial loans, gross of unearned income.

Commercial and Industrial Loans— Nonaccrual (Percent of Commercial and Industrial

Loans)

Commercial and industrial loans that are in nonaccrual status divided.

that are in nonaccrual status divided by commercial and industrial loans, gross of unearned income.

Loans to Individuals—30 to 89 Days Past Due (Percent of Loans to Individuals)

Loans to individuals on which interest or principal is due and unpaid for 30 to 89 days divided by total loans to inividuals, gross of unearned income.

Loans to Individuals—90 Days and over Past Due (Percent of Loans to Individuals)

Loans to individuals on which interest or principal is due and unpaid for 90 days or more divided by total loans to individuals, gross of unearned income.

Loans to Individuals—Nonaccrual (Percent of Loans to Individuals)

Loans to individuals that are in nonaccrual status divided by loans to individuals, gross of unearned income.

Loans to Depository Institutions— 30 to 89 Days Past Due (Percent of Loans to Depository Institutions)

Loans to depository institutions on which interest or principal is due and unpaid for 30 to 89 days divided by loans to depository institutions, gross of unearned income. Loans to Depository Institutions— 90 Days and over Past Due (Percent of Loans to Depository Institutions)

Loans to depository institutions on which interest or principal is due and unpaid for 90 days or more divided by loans to depository institutions, gross of unearned income.

Loans to Depository Institutions— Nonaccrual (Percent of Loans to Depository Institutions)

Loans to depository institutions that are in nonaccrual status divided by loans to depository institutions, gross of unearned income.

Agricultural Loans—30 to 89 Days Past Due (Percent of Agricultural Loans)

Agricultural loans on which interest or principal is due and unpaid for 30 to 89 days divided by agricultural loans, gross of unearned income.

Agricultural Loans—90 Days and over Past Due (Percent of Agricultural Loans)

Agricultural loans on which interest or principal is due and unpaid for 90 days or more divided by agricultural loans, gross of unearned income.

Agricultural Loans—Nonaccrual (Percent of Agricultural Loans)

Agricultural loans that are in non-accrual status divided by agricultural loans, gross of unearned income.

Loans to Foreign Governments and Institutions—30 to 89 Days Past Due (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions on which inter-

est or principal is due and unpaid for 30 to 89 days divided by loans to foreign governments and official institutions, gross of unearned income.

Loans to Foreign Governments and Institutions—90 Days and over Past Due (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions on which interest or principal is due and unpaid for 90 days or more divided by loans to foreign governments and official institutions, gross of unearned income.

Loans to Foreign Governments and Institutions—Nonaccrual (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions that are in non-accrual status divided by loans to foreign governments and official institutions, gross of unearned income.

Other Loans and Leases—30 to 89 Days Past Due

(Percent of Other Loans and Leases)

Other loans and leases on which interest or principal is due and unpaid for 30 to 89 days divided by other loans and leases, net of unearned income.

Other Loans and Leases—90 Days and over Past Due

(Percent of Other Loans and Leases)

Other loans and leases on which interest or principal is due and unpaid for 90 days or more divided by other loans and leases, net of unearned income.

Other Loans and Leases—Nonaccrual (Percent of Other Loans and Leases)

Other loans and leases in non-accrual status divided by other loans and leases, net of unearned income.

#### Memoranda

Real Estate Loans Secured by 1–4 Family—30 to 89 Days Past Due (Percent of Real Estate Loans Secured by 1–4 Family)

Real estate loans secured by one- to four-family residential properties that are 30 to 89 days past due divided by real estate loans secured by one- to four-family residential properties, gross of unearned income.

Real Estate Loans Secured by 1-4 Family—90 Days and over Past Due (Percent of Real Estate Loans Secured by 1-4 Family)

Real estate loans secured by one- to four-family residential properties that are 90 days or more past due divided by real estate loans secured by oneto four-family residential properties, gross of unearned income.

Real Estate Loans Secured by 1–4 Family—Nonaccrual (Percent of Real Estate Loans Secured by 1–4 Family)

Real estate loans secured by one- to four-family residential properties that are in nonaccrual status divided by real estate loans secured by one- to four-family residential properties, gross of unearned income.

Revolving—30 to 89 Days Past Due (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit that are 30 to 89 days past due divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

Revolving—90 Days and over Past Due (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Revolving open-end real estate loans secured by one- to four-family residential properties and extended

under lines of credit that are 90 days or more past due divided by the outstanding balance of revolving openend real estate loans secured by oneto four-family residential properties, gross of unearned income.

Revolving—Nonaccrual (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Nonaccrual revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

Closed-End—30 to 89 Days Past Due (Percent of Closed-End 1–4 Family)

Other real estate loans secured by first and junior liens on one- to fourfamily residential properties that are 30 to 89 days past due divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

Closed-End—90 Days and over Past Due (Percent of Closed-End 1–4 Family)

Other real estate loans secured by first and junior liens on one- to four-family residential properties that are 90 days or more past due divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

Closed-End—Nonaccrual (Percent of ClosedEnd 1–4 Family)

Other real estate loans secured by first and junior liens on one- to fourfamily residential properties that are in nonaccrual status divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

Commercial Real Estate Loans— 30 to 89 Days Past Due (Percent of Commercial Real Estate Loans)

Commercial real estate loans consisting of construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm non-residential properties that are 30 to 89 days past due divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Commercial Real Estate Loans— 90 Days and over Past Due (Percent of Commercial Real Estate Loans)

Commercial real estate loans consisting of construction and land development loans, and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties that are 90 days or more past due divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Commercial Real Estate Loans— Nonaccrual (Percent of Commercial Real Estate Loans)

Nonaccrual commercial real estate loans consisting of construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Construction and Land Development— 30 to 89 Days Past Due (Percent of Construction and Land Development Loans)

Construction and land development loans that are 30 to 89 days past due divided by the outstanding balance of construction and land development loans, gross of unearned income. Construction and Land Development— 90 Days and over Past Due (Percent of Construction and Land Development Loans)

Construction and land development loans that are 90 days or more past due divided by the outstanding balance of construction and land development loans, gross of unearned income.

Construction and Land Development— Nonaccrual (Percent of Construction and Land Development Loans)

Construction and land development loans in nonaccrual status divided by the outstanding balance of construction and land development loans, gross of unearned income.

Multifamily—30 to 89 Days Past Due (Percent of Multifamily Real Estate Loans)

Real estate loans secured by multifamily residential properties that are 30 to 89 days past due divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

Multifamily—90 Days and over Past Due (Percent of Multifamily Real Estate Loans)

Real estate loans secured by multifamily residential properties that are 90 days or more past due divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

Multifamily—Nonaccrual (Percent of Multifamily Real Estate Loans)

Nonaccrual real estate loans secured by multifamily residential properties divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income. Nonfarm Nonresidential—30 to 89 Days Past Due (Percent of Nonfarm Nonresidential Loans)

Real estate loans secured by nonfarm nonresidential properties that are 30 to 89 days past due divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Nonfarm Nonresidential—90 Days and over Past Due (Percent of Nonfarm Nonresidential Loans)

Real estate loans secured by nonfarm nonresidential properties that are 90 days or more past due divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Nonfarm Nonresidential—Nonaccrual (Percent of Nonfarm Nonresidential Loans)

Nonaccrual real estate loans secured by nonfarm nonresidential properties divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Real Estate Loans Secured by Farmland—30 to 89 Days Past Due (Percent of Real Estate Loans Secured by Farmland)

Real estate loans secured by farmland that are 30 to 89 days past due divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

Real Estate Loans Secured by Farmland—90 Days and over Past Due (Percent of Real Estate Loans Secured by Farmland)

Real estate loans secured by farmland that are 90 days or more past due divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

Real Estate Loans Secured by Farmland—Nonaccrual (Percent of Real Estate Loans Secured by Farmland)

Nonaccrual real estate loans secured by farmland divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

Credit Card Loans—30 to 89 Days Past Due (Percent of Credit Card Loans)

Credit card loans on which interest

or principal is due and unpaid for 30 to 89 days divided by the outstanding balance of credit card loans, gross of unearned income.

Credit Card Loans—90 Days and over Past Due (Percent of Credit Card Loans)

Credit card loans on which interest or principal is due and unpaid for 90 days or more divided by the outstanding balance of credit card loans, gross of unearned income. Credit Card Loans—Nonaccrual (Percent of Credit Card Loans)

Nonaccrual credit card loans divided by the outstanding balance of credit card loans, gross of unearnedincome.

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1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5 Assets: 13,711,410 Peer: 1		RISK-B	ASED CAPI	TAL							1	PAGE 14
RISK-BASED CAPITAL (\$000)	шшш УУУУ		mmm yy	уу			ууу		ΥΣ	/YY	Y	YYY
FIER 1 CAPITAL:								-				
Total Equity Capital	1,371,942		1,225	,907		1	,301,356	5	1.2	212,330	1.:	185,594
Net Unrealized Gains(Losses) on AFS Secs	21,745		-50	,695			2,235			-43,065		1,738
Less: Net Unrealized Loss on AFS Eq Secs	1,262		2	,319			238	3		2,905		125
Accum Net Gains (Losses) on Cash Flow Hedg	0			0			(	)		0		NA
Less: Nonqualifying Perpetual Pref Stock	0			0			(	)		0		0
Qualifying Minority Interest	4,295			,269			104,536	5	1	L04,435	1	107,394
Less: Disallowed Goodwill and Oth Intang	158,120		173	,305			163,867		1	175,828	:	L86,154
Less: Disallowed Servicing Assts and PCCR	0			0			(			0		726
Less: Disallowed Deferred Tax Assets	0			0			(			0		0
Other Addiths To (Deduct From) Tier 1 Cap	100,000			NA			NA			NA		NA
Fier 1 Capital	1,295,110		1,205	, 247		1	,239,552	2	1,1	181,097	1,:	L04,245
TIER 2 CAPITAL:												
Qualifying Sub Debt & Redeemable Pref Stk	172,159		195	,862			172,142		1	L95,8 <b>42</b>		95,041
Cumulative PPS Includible in Tier 2	0			0			(	-		0		0
ALLL Includible in Tier 2	127,003		141	,749			132,977		1	L43,920	1	L47,149
Unrlzd Gains on AFS Eq Sec Incl in Tier 2	0			0			(			0		0
Other Tier 2 Capital Components	0			0			(	)		0		0
Allowable Tier 2 Capital (Limited to Amount of Tier 1 Capital)	299,162		227	,611			305,119	,	-	339,762	,	100
(Bimited to Amount of fiel I capital)	299,102		337	, 611			305,113	,	-	39,764	4	242,190
TIER 3 CAPITAL:	0			0			(	•		0		0
Total RB Capital Before Deductions	1,594,272		1,542			1	,544,671		1,5	20,859	1,3	346,435
Less: Deductions for RBC	3,531			,405			3,446			3,221		2,541
FOTAL RISK-BASED CAPITAL	1,590,741		1,539	,453		1	,541,225	5	1,5	517,638	1,3	343,894
RISK-WEIGHTED ASSETS (\$000):												
Total On-B/S RWA	8,772,907		9,478	,711		9	,211,004	1	9,4	125,051	9,6	64,336
Fotal Off-B/S Items & Deriv Cr Eq RWA	1,387,349		1,879			1	,442,411	L	2,1	108,257	2,1	126,921
Risk-Weighted Assets	10,160,255		11,339	,		10	,638,149	9	11,5	13,616	11,7	771,931
Market Risk Equivalent Assets	0			0			(			0		0
Risk-Weighted Assets Before Deductions	10,160,255		11,339				,638,149		11,5	13,616	11,7	771,931
Less: Excess Allow for Loan & Lease Losses	72,797		53	,660			113,270			50,285		64,127
ess: Alloc Transfer Risk Reserve	0			0						0		0
Total Risk-Weighted Assets	10,087,458		11,286				,524,879			63,331		707,804
Average Total Assets for Leverage Ratio	13,687,684		14,028	,224		13	,623,913	3	14,1	183,508	14,7	741,915
MEMORANDA:												
Mortgage Servicing Assets	16,656		15	,328			16,195	5		15,211		11,752
Purchased Credit Card Relationships & NMSA	0			0			0	)		0		673
All Other Identifiable Intangible Assets	26,220		30	,565			27,230	)		31,652		36,002
APITAL RATIOS BH	C PEER 01	PCT B	ic peer	01 PC	ст в	HC I	PEER 01	PCT	BHC	PEER 01	внс	PEER 0
	.46 7.34	88 8	3.59 7	.13 8	83	9.10	7.36	85	8.33	7.09	7.49	7.1
ier 1 RBC Ratio 12	.84 8.98	93 10	.68 8	.74 8	87 1	1.78	8.98	90	10.30	8.72	9.43	9.0
Otal Risk-Based Capital Ratio 15	.77 11.88	96 13	.64 11	.49		4.64	11.76	95	13.24	11.50	11.48	11.9
	.27 7.06			.71 8		8.91		85	8.13	6.63	7.31	6.7
	.77 6.20			.51 8		8.02	6.07		7.07	5.39	6.55	5.8

## **Risk-Based Capital**

BHCPR page 14 presents the risk-based capital ratios and the components of total risk-based capital and risk-weighted assets for bank holding companies. In addition, this page provides additional information on risk-weighted assets.

For a complete description of the Federal Reserve Board's risk-based capital adequacy guidelines for bank holding companies, please refer to Appendices A and E of Regulation Y, 12 C.F.R. 225. Risk-based capital data provided on this page are derived primarily from Schedule HC-R of the FR Y-9C report form.

### Risk-Based Capital (\$000)

## Tier 1 Capital

**Total Equity Capital** 

The sum of perpetual preferred stock and related surplus, common stock and related surplus, retained earnings, accumulated other comprehensive income, and other equity capital components.

Net Unrealized Gains (Losses) on AFS Securities

The amount of net unrealized holding gains (losses) on available-for-sale securities included in accumulated other comprehensive income. In computing tier 1 capital, this amount is added back to equity capital if it represents a loss or negative value and deducted from equity capital if it represents a gain or positive value.

Less: Net Unrealized Loss on AFS Eq Secs

The amount of any net unrealized holding loss on available-for-sale equity securities included in accumulated other comprehensive income. This item is displayed as a positive value.

Accumulated Net Gains (Losses) on Cash Flow Hedges

The amount of accumulated net gains (losses) on cash flow hedges included in accumulated other comprehensive income. In computing tier 1 capital, this amount is added back to equity capital if it represents a loss or negative value and deducted from equity capital if it represents a gain or positive value. This item is available only for report dates after December 31, 1998.

Less: Nonqualifying Perpetual Preferred Stock

The amount of perpetual preferred stock that does not qualify for inclusion in Tier 1 capital based on the Federal Reserve's capital guidelines for bank holding companies.

Qualifying Minority Interest

The portion of minority interests in consolidated subsidiaries that is eligible for inclusion in Tier 1 capital.

Less: Disallowed Goodwill and Other Intangibles

The amounts of Goodwill and other intangible assets that do not qualify for inclusion in Tier 1 capital.

Less: Disallowed Servicing Assets and Purchased Credit Card Relationships

The portion of servicing assets and purchased credit card relationships that does not qualify for inclusion in Tier 1 capital.

Less: Disallowed Deferred Tax Assets

The amount of net deferred tax assets that does not qualify for inclusion in Tier 1 capital.

Other Additions to (Deductions from) Tier 1 Capital

The amount of any other additions to, or deductions from, Tier 1 capital.

For purposes of this item, bank holding companies are to report as a deduction from Tier 1 capital 50 percent of the aggregate amount of investments in banking and finance subsidiaries that are not consolidated for accounting or regulatory report purposes.

Tier 1 Capital

The sum of total equity capital, qualifying minority interests in consolidated subsidiaries, and other additions to (deductions from) Tier 1 Capital less net unrealized gains (losses) on available-for-sale securities, net unrealized loss on available-for-sale equity securities, accumulated net gains (losses) on cash flow hedges, nonqualifying perpetual preferred stock, disallowed goodwill and other intangible assets, disallowed servicing assets and purchased credit card relationships, and deferred tax assets.

### Tier 2 Capital

Qualifying Subordinated Debt and Redeemable Preferred Stock

The portion of qualifying limited-life capital instruments that is includible in Tier 2 capital.

Cumulative Perpetual Preferred Stock Includible in Tier 2 Capital

The amount of outstanding cumulative perpetual preferred stock, including any amounts received in excess of par or stated value, includible in Tier 2 Capital.

Allowance for Loan and Lease Losses Includible in Tier 2 Capital

The portion of the bank holding company's allowance for loan and lease losses that is includible in Tier 2 capital. The amount cannot exceed 1.25 percent of the company's gross risk-weighted assets.

Unrealized Gains on Available-For-Sale Equity Securities Includible in Tier 2 Capital

The pretax net unrealized holding gain, if any, on available-for-sale equity securities that is includible in Tier 2 capital. The amount cannot exceed 45 percent of the bank holding company's pretax net unrealized holding gain on available-for-sale equity securities with readily determinable fair values.

### Other Tier 2 Capital Components

The amount of any other items that qualify for inclusion in Tier 2 capital.

### Allowable Tier 2 Capital

The amount of allowable Tier 2 capital. The maximum amount of Tier 2 capital that is allowable in a bank holding company's qualifying total capital is 100 percent of Tier 1 capital.

### Tier 3 Capital

The amount of the bank holding company's Tier 3 capital allocated for market risk. This item is only applicable to bank holding company's that are subject to the market risk capital requirement and may not be used to support credit risk. The sum of Tier 3 capital and allowable Tier 2 capital may not exceed Tier 1 capital.

## Total Risk-Based Capital Before Deductions

The sum of Tier 1 capital and allowable Tier 2 capital plus Tier 3 Capital, where applicable.

### Less: Deductions for Risk-Based Capital

The amount of any intentional reciprocol cross-holdings of banking organizations' capital instruments, and any other deductions for total risk-based capital as determined by the Federal Reserve or the capital guidelines.

#### Total Risk-Based Capital

The sum of Tier 1. Tier 2. and Tier 3

capital, where applicable, less deductions for total risk-based capital.

### **Risk-Weighted Assets**

Total On-Balance-Sheet Risk-Weighted Assets

The sum of gross on-balance-sheet assets that are risk-weighted at 20 percent, 50 percent, or 100 percent.

Total Off-Balance-Sheet Items and Derivatives Credit Equivalent Risk-Weighted Assets

Credit equivalent amounts of off-balance sheet and derivative items that are risk-weighted at 20 percent, 50 percent, or 100 percent.

### Risk-Weighted Assets

The sum of on-balance-sheet risk-weighted assets and off-balance-sheet items and derivatives credit equivalent risk-weighted assets.

#### Market Risk Equivalent Assets

The amount of the bank holding company's measure for market risk (as computed using its internal model) multiplied by 12.5. See the Federal Reserve's capital guidelines for specific instructions on the calculation of the market risk measure.

### Risk-Weighted Assets Before Deductions

The sum of risk-weighted assets and market risk equivalent assets.

Less: Excess Allowance for Loan and Lease Losses

The excess amount of the allowance for loan and lease losses over 1.25 percent of gross risk-weighted assets.

### Less: Allocated Transfer Risk Reserve

The amount of any allocated transfer risk reserve the bank holding company is required to establish and maintain as specified in Section 905(a) of the International Lending Supervision Act of 1983, in the Federal Reserve's regulation implementing

the Act (Subpart D of Federal Reserve Regulation K), and in any guidelines, letters, or instructions issued by the Federal Reserve.

### Total Risk-Weighted Assets

Risk-weighted assets before deductions less the excess allowance for loan and lease losses and any allocated transfer risk reserve.

# Average Total Assets for Leverage Capital Purposes

Average total assets less disallowed goodwill and other disallowed intangible assets, disallowed servicing assets and purchased credit card relationships, disallowed deferred tax assets, and other deductions from assets for leverage capital purposes.

#### Memoranda

Mortgage Servicing Assets

The unamortized cost of acquiring contracts to service loans secured by real estate.

### Purchased Credit Card Relationships and Nonmortgage Servicing Assets

The sum of unamortized amount of purchased credit card relationships arising from the purchase of credit card receivables along with the right to provide credit card services to those customers and nonmortgage servicing assets arising from servicing contracts on financial assets other than loans secured by real estate.

#### All Other Identifiable Intangible Assets

The unamortized amount of other specifically identifiable intangible assets, including core deposit intangibles, favorable leasehold rights, and organization costs.

### **Capital Ratios**

#### Tier 1 Leverage Ratio

Tier 1 capital divided by average total assets for leverage capital purposes.

Tier 1 Risk-Based Capital Ratio

Tier 1 capital divided by total risk-weighted assets.

Total Risk-Based Capital Ratio

Total risk-based capital divided by total risk-weighted assets.

Tangible Tier 1 Leverage Ratio

Tier 1 capital, net of intangible assets, divided by average assets for the latest quarter, net of intangible assets.

Tangible Common Equity Capital/ Tangible Assets

Equity capital minus the sum of perpetual preferred stock (net of related treasury stock) and intangible assets, divided by total assets, net of intangible assets.

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RICHMOND VA FR Dist: 5 Assets: 13,711,410 Peer: 1													
INSURANCE ACTIVITIES (\$000)		mm yyyy	_										
Total Insurance-Related Assets			0										
Reinsurance Recoverables (P&C)			0										
Separate Account Assets (L/H)			0										
Claims and Claims Adj Exp Reserves (P&C)			0										
Unearned Premiums (P&C) Policyholder Benef Contracthold Funds (L/)	1)		0										
Separate Account Liabilities (L/H)			0										
Insurance-Related Net Income			0										
Insurance Commissions & Fees (excl Prem	)		0										
Premiums			0										
Ins Benefits, Losses, Expenses			0										
		PEER 01											
		0.06											
Reinsurance Recov (P&C)/Total Assets													
Separate Acct Assets (L&H)/Total Assets Insurance-Related Net Inc/Total Net Inc													
Insur Comm&Fees (excl Prem)/Nonint Inc													
		0.00											
Insur Benef, Losses, Exp/Tot Overhd Exp	0.00	0.11	. 31										
Insur Benef, Losses, Exp/Insur Comm&Fee	NA	11.32	NA.										
FOREIGN ACTIVITIES (\$000)	mmm vvvv			www AAAA			уууу			уууу		Y	УУУ
Total Foreign Loans and Leases		1,434,36	0		2,238,79	8		1,987,486		2,	284,022	2,3	
Dool Ectate Leans		277,61			719,61			654,399	1		730,053	7	725,650
Commercial and Industrial Loans		502,04			762,37			659,743		,	772,539		961,114
Loans to Dep Inst & Other Banks Accept Loans to Foreign Govts and Inst		209,52 13,98			240,92 28			215,908			243,205 478		48,091 278
Loans to Individuals		281,09			279.39	1		659,743 215,908 669 264,933 19,685 114,453 57,696			478 283,486 24,725		276 633
Agricultural Loans		28			279,39 23,00	1		19,685			24,725		33,343
Other Foreign Loans		94,32			153,75	6		114,453			164,785	:	228,704
Lease Financing Receivables		55,48			59,44	8					64,751	1	112,706
Debt Securities		40,57			60,79			40,174			72,210		111,299
Interest-Bearing Bank Balances Fotal Selected Foreign Assets		410,79 1,885,73			224,38 2,544,74			40,174 188,042 2,237,103			276,952 654,614		<b>41</b> 8,071 917,823
Total Foreign Deposits		2,189,94			2.549.57	6	:	2.593.356		2.	851.527	2.	715.284
Interest-Bearing Deposits		1,655,56			1,974,26	6		2,004,313		2,	238,875	2,0	026,132
Non-Interest-Bearing Deposits		534,37	4		575,31	0		589,043			851,527 238,875 612,652		689,152
											PEER 01		
Yield: Foreign Loans		3.72			3.75						3.72		3.9
		5.50	68	4.71	5.54	9	5.69	6.07	29	4.36	4.95	5.58	5.3
NET LOSSES AS % OF FOREIGN LNS&LS BY TYPE		1 07		0.06	0.00		0.00	0.05	<b>5</b> 0	0.10			
		5.30									1.44 4.62		
		0.00						-0.08					
Leases		0.16			0.30						0.76		
GROWTH RATES:													
											36.00		
											141.76 106.84	4.58 0.72	
	4 4 4 4												

## **Insurance and Foreign Activities**

BHCPR page 15 provides information about a bank holding company's insurance activities and activities in foreign offices, Edge Act subsidiaries, or International Banking Facilities (IBFs).

#### **Insurance Activities**

Total Insurance-Related Assets

The amount of total consolidated assets that are specific to insurance activities of the bank holding company.

Reinsurance Recoverables (Property and Casualty)

Reinsurance recoverables from unaffiliated reinsurers.

Separate Account Assets (Life and Health)

All assets qualifying under GAAP for separate account summary total presentation in the insurer's balance sheet.

Claims and Claims Adjustment Expense Reserves (Property and Casualty)

The liability for unpaid claims and claims adjustment expense reserves, gross of reinsurance, which represents the estimated ultimate cost of settling claims, net of estimated recoveries, and including all costs expected to be incurred in connection with the settlement of unpaid claims.

Unearned Premiums (Property and Casualty)

The reserve for unearned premiums. Unearned premiums represent the unexpired portion of policy premiums.

Policyholder Benefits and Contractholder Funds (Life and Health)

The liability for future policy ben-

efits, which represents the present value of future policy benefits to be paid to or on behalf of policyholders and related expenses less the present value of future net premiums. This item also includes contractholder funds that represent receipts from the issuance of universal life, corporate owned life insurance, pension investment and certain deferred annuity contracts.

Separate Account Liabilities (Life and Health)

Liabilities qualifying under GAAP for separate account summary presentation in the insurer's balance sheet.

Insurance-Related Net Income

Consolidated net income attributable to insurance-related activities of the bank holding company.

Insurance Commissions and Fees (Excluding Premiums)

Income from insurance agency and brokerage operations; service charges, commissions and fees from the sale of insurance and related services; and management fees from separate accounts, deferred annuities and universal life products. In addition, it includes the bank holding company's proportionate share in the income or loss of unconsolidated subsidiaries, associated companies, and joint ventures that are principally engaged in insurance underwriting, reinsurance, or insurance sales activities.

#### **Premiums**

The amount of premiums earned by property-casualty insurers and the amount of insurance premiums written by life and health insurers.

Insurance Benefits, Losses, and Expenses

Current and future insurance benefits, interest credited to contractholders, policyholder dividends, amortization of deferred acquisition cost, claims and claims adjustment expenses and any other operating expenses, excluding salaries and overhead expenses.

### **Analysis Ratios**

Insurance Assets/Total Assets

The amount of total consolidated assets that are specific to insurance activities divided by consolidated assets of the bank holding company.

Reinsurance Recoverables (Property and Casualty)/Total Assets

Reinsurance recoverables from unaffiliated reinsurers divided by consolidated assets of the bank holding company.

Separate Account Assets (Life and Health)/Total Assets

All assets qualifying under GAAP for separate account summary total presentation in the insurer's balance sheet divided by consolidated assets of the bank holding company.

Insurance-Related Net Income/Total Net Income

Consolidated net income attributable to insurance-related activities divided by total net income of the bank holding company.

Insurance Commissions and Fees (Excluding Premiums)/Non-Interest Income

Income from insurance agency and brokerage operations; service charges, commissions and fees from the sale of insurance and related services; and management fees from separate accounts, deferred annuities and universal life products and the bank holding company's proportionate share in the income or loss of unconsolidated subsidiaries, associated companies, and joint ventures that are principally engaged in insurance underwriting, reinsurance, or

insurance sales activities divided by total non-interest income.

#### Premiums/Non-Interest Income

The amount of premiums earned by property-casualty insurers and the amount of insurance premiums written by life and health insurers divided by total non-interest income.

## Insurance Benefits, Losses, and Expenses/Total Overhead Expense

Current and future insurance benefits, interest credited to contractholders, policyholder dividends, amortization of deferred acquisition costs, claims and claims adjustment expenses and any other operating expenses, excluding salaries and overhead expenses divided by total overhead expense.

### Insurance Benefits, Losses, and Expenses/Insurance Commissions and Fees

Current and future insurance benefits, interest credited to contract-holders, policyholder dividends, amortization of deferred acquisition cost, claims and claims adjustment expenses and any other operating expenses, excluding salaries and overhead expenses divided by insurance commissions and fees including premiums.

### **Foreign Activities**

### Total Foreign Loans

The sum of real estate loans to non-U.S. addresses, commercial and industrial loans to non-U.S. addressees, loans to non-U.S. depository institutions, loans to foreign governments and official institutions, loans to individuals in foreign offices, or agricultural other loans in foreign offices, and foreign lease financing receivables. (Note: This total represents the loan and lease balance before deducting unearned income.)

#### Real Estate Loans

Loans secured by real estate to non-

U.S. addressees. Prior to March 31, 2001, this item reflects consolidated real estate loans minus domestic real estate loans.

#### Commercial and Industrial Loans

Loans for commercial and industrial purposes to non-U.S. addressees (domicile), which are sole proprietorships, partnerships, corporations, and other business enterprises.

### Loans to Depository Institutions

Loans to U.S. and foreign branches of banks chartered and headquartered in a foreign country.

## Loans to Foreign Governments and Institutions

Loans to governments in foreign countries, to their official institutions, and to international and regional institutions.

#### Loans to Individuals

Consolidated loans to individuals minus domestic loans to individuals.

#### Agricultural Loans

Consolidated agricultural loans minus domestic agricultural loans.

#### Other Foreign Loans

Consolidated other loans minus domestic other loans.

### Lease Financing Receivables

Outstanding receivable balances related to direct financing and leases on property acquired for leasing to non-U.S. addressees.

#### **Debt Securities**

Debt securities issued by non-U.S. chartered corporations, foreign governments, or special international organizations. These securities are valued at amortized cost if classified as held-to-maturity or at fair value if classified as available-for-sale.

#### Interest-Bearing Bank Balances

Total interest-bearing balances due

from depository institutions and foreign central banks that are held in the BHC's foreign offices, Edge or Agreement subsidiaries, IBFs, or consolidated subsidiaries located outside the fifty states of the United States and the District of Columbia.

### Total Selected Foreign Assets

The sum of foreign loans and leases, foreign debt securities, and interest-bearing balances in foreign offices, Edge or Agreement subsidiaries, and IBFs.

### Total Foreign Deposits

Foreign interest-bearing and noninterest-bearing deposits.

### Interest-Bearing Deposits

Interest-bearing deposits in foreign offices, Edge or Agreement subsidiaries, and IBFs.

### Non-Interest-Bearing Deposits

Non-interest-bearing deposits in foreign offices, Edge or Agreement subsidiaries, and IBFs.

#### **Analysis Ratios**

Yield: Foreign Loans

Interest and fee income on loans in foreign offices, Edge or Agreement subsidiaries, and IBFs divided by average foreign loans.

#### Cost: Interest-Bearing Deposits

Interest expense on foreign deposits divided by (four-point) average foreign interest-bearing deposits.

Net Losses as a Percent of Foreign Loans and Leases by Type

#### (Net Losses as a Percent of) Real Estate Loans

Charge-offs less recoveries on real estate loans to non-U.S. addressees (annualized) divided by real estate loans to non-U.S. addressees.

(Net Losses as a Percent of) Commercial and Industrial Loans

Charge-offs less recoveries on commercial and industrial loans to non-U.S. addressees (annualized) divided by commercial and industrial loans to non-U.S. addressees.

(Net Losses as a Percent of)
Foreign Governments and Institutions

Charge-offs less recoveries on loans

to foreign governments and institutions (annualized) divided by loans to foreign governments and institutions.

(Net Losses as a Percent of) Leases

Charge-offs less recoveries on lease financing receivables to non-U.S. addressees (annualized) divided by lease financing receivables to non-U.S. addressees.

#### **Growth Rates**

This section presents the percentage changes for foreign loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), selected foreign assets, and foreign deposits. (See the description of Growth Rates on page 2-3.)

PAGE 16 1234567 SAMPLE BANK HOLDING COMPANY PARENT COMPANY INCOME STATEMENT FR Dist: 5 RICHMOND VA 13,711,410 PERCENT CHANGE OPERATING INCOME (\$000) mmm yyyy ттт уууу УУУУ уууу УУУУ -----95,465 Income From Bank Subsidiaries 24.019 23.096 95.481 91.664 4.0 -12.0 82,795 85,600 Dividends 20,949 20,749 83,945 1.0 -19.8 3,070 Interest 2,347 11,536 8,869 9,865 30.8 156.1 0 0 0 0 0 NA Management and Service Fees NA Other Income 0 0 0 NA NA 7,433 1,761 255 Income From Nonbank Subsidiaries 581 566 NA 7,176 261 Interest 64 66 257 255 -3.0 NA 0 0 Management and Service Fees 0 0 0 NA NA Other Income 0 0 0 NA NA 0 Income From Subsidiary BHCs 0 0 0 NA NΑ Dividends 0 0 0 0 0 NA NA Interest 0 0 0 0 0 NA NA 0 Management and Service Fees 0 NA NA Other Income 24.600 23,662 102,914 93,425 95.720 4.0 -9.9 Total Income From Subsidiaries -1,149 105 -509 7,009 -316 Securities Gains (Losses) NA NA Other Operating Income 831 723 900 4,730 72.1 24.282 Total Operating Income 24,490 103,305 105,164 97,219 -0.9 -12.7 OPERATING EXPENSES (\$000) 0 Personnel Expenses 487 232 690 1.197 109.9 122.4 21,506 5,312 18,845 183.3 Interest Expense 4,684 22,244 13.4 Other Expenses 2,908 2,559 9,229 10,090 9,118 13.6 145.4 0 Provision for Loan and Lease Losses 0 0 Provision for Allocated Transfer Risk 0 0 NA Total Operating Expenses 8,707 7,475 30,735 29,625 32,559 16.5 165.5 75,539 Income (Loss) Before Taxes 15.575 17,015 72.570 64,660 -8.5 -36.5 NA NA Applicable Income Taxes (Credit) -1,862 -1,260 -5,032 -1,192 -6,070 Extraordinary Items 0 NA NA 17,437 18,275 77,602 76,731 70,730 Income Before Undist Inc of Subs -4.6 -30.3 Equity in Undistributed Inc of Subs 16,240 21,490 36,059 56,226 36,234 -24.4 111.2 40,038 Bank Subsidiaries 15,883 20.931 51.209 30,854 -24.1 451.5 Nonbank Subsidiaries 357 559 -3,979 5,017 5,380 -92.6 -36.1 Subsidiary BHCs NA NA 39,765 33.677 113,661 132,957 106,964 Net Income (Loss) -15.33.0 MEMORANDA 36,832 123,983 Bank Net Income 41,680 134,004 116,454 -11.6 27.1 Nonbank Net Income 874 1,059 3,197 6,517 5,380 -17.5 -81.8 Subsidiary BHCs' Net Income 0 0 0 NA NA

## Parent Company Income Statement (\$000)

BHCPR page 16 presents the parent company income statement (Schedule PI of the FR Y-9LP) and shows dollar balances and growth rates of operating income and operating expense items. Operating income items consist of income flows from the bank, nonbank, and bank holding company subsidiaries and include dividends, interest income, management and service fees, and other income. Operating expenses include personnel expenses, interest expense, provision for loan and lease losses, and other expenses. Dollar values and growth rates of bank, nonbank, and subsidiary BHCs' net income are also presented in the memoranda section.

The last two columns on the right provide one- and five-year percent changes for each parent company income and expense category. (See the description of Growth Rates on page 2-3.)

### **Operating Income**

### Income from Bank Subsidiaries

Total income (dividend income, interest income, management and service fees, and other income) from direct investments in and transactions with direct and indirect bank subsidiaries and associated banks, excluding equity in undistributed income.

#### Dividends (From Bank Subsidiaries)

Dividend income declared or paid to the bank holding company by bank subsidiaries and associated banks.

### Interest (From Bank Subsidiaries)

Interest income to the bank holding company on extensions of credit to, and paid or payable by, bank subsidiaries and associated banks.

## Management and Service Fees (From Bank Subsidiaries)

Management and service fees to the bank holding company in connection

with services rendered to, and paid or payable by, bank subsidiaries and associated banks.

## Other Income (From Bank Subsidiaries)

All other income to the bank holding company that relates to transactions with, and paid or payable by, bank subsidiaries and associated banks.

#### Income from Nonbank Subsidiaries

Total income (dividend income, interest income, management and service fees, and other income) from direct investments in and transactions with direct and indirect nonbank subsidiaries and associated nonbank companies, excluding equity in undistributed income and income from banks, subsidiaries of banks, and Edge Act and Agreement subsidiaries.

### Dividends (From Nonbank Subsidiaries)

Dividend income declared or paid to the bank holding company by nonbank subsidiaries and associated nonbank companies.

### Interest (From Nonbank Subsidiaries)

Interest income to the bank holding company on extensions of credit to, and paid or payable by, nonbank subsidiaries and associated nonbank companies.

# Management and Service Fees (From Nonbank Subsidiaries)

Management and service fees to the bank holding company in connection with services rendered to, and paid or payable by, nonbank subsidiaries and associated nonbank companies.

### Other Income (From Nonbank Subsidiaries)

All other income to the bank holding company that relates to transactions with, and paid or payable by, nonbank subsidiaries and associated nonbank companies.

### Income from Subsidiary BHCs

Total income (dividend income, interest income, management and service fees, and other income) from direct investments in and transactions with direct and indirect subsidiary bank holding companies and associated bank holding companies, excluding equity in undistributed income.

### Dividends (From Subsidiary BHCs)

Dividend income declared or paid to the bank holding company by bank holding company subsidiaries and associated bank holding companies.

### Interest (From Subsidiary BHCs)

Interest income to the bank holding company on extensions of credit to, and paid or payable by, bank holding company subsidiaries and associated bank holding companies.

## Management and Service Fees (From Subsidiary BHCs)

Management and service fees to the bank holding company in connection with services rendered to, and paid or payable by, bank holding company subsidiaries and associated bank holding companies.

### Other Income (From Subsidiary BHCs)

All other income to the bank holding company that relates to transactions with, and paid or payable by, bank holding company subsidiaries and associated bank holding companies.

### Total Income from Subsidiaries

The sum of dividend income, interest income, management and service fees, and other income received from bank, nonbank, and bank holding company subsidiaries.

### Securities Gains (Losses)

The net gain or loss realized from the sale, exchange, redemption, or retirement of securities.

### Other Operating Income

All other operating income, excluding income from subsidiaries and associated companies.

### **Total Operating Income**

The sum of total income from subsidiaries, securities gains (losses), and other operating income.

### **Operating Expenses**

### Personnel Expenses

Expenses on salaries, wages of officers and employees, pensions, and employee benefits.

### Interest Expense

Interest expense on all debt instruments issued by the bank holding company.

#### Other Expenses

All other operating expenses of the bank holding company including amortization of intangible assets.

#### Provision for Loan & Lease Losses

The year-to-date provision for loan and lease losses.

### Provision for Allocated Transfer Risk

The provision for allocated transfer risk reserve as specified in Section 905(a) of the International Lending Supervision Act of 1983, in the agency regulations implementing the Act (Subpart D of Federal Reserve Regulation K, Part 351 of the FDIC's Rules

and Regulations, and Part 20 of the Comptroller of the Currency's Regulations), and in any guidelines, letters, or instructions issued by the agencies.

### **Total Operating Expenses**

The sum of personnel expenses, interest expense, other expenses, and the provision for loan and lease losses, including the provision for allocated transfer risk.

### Income (Loss) before Taxes

Total operating income minus total operating expenses.

### Applicable Income Taxes (Credit)

The estimated amount of current and deferred income taxes, federal, state, and local (estimated or accrued) on a parent company only basis.

### Extraordinary Items

The net amount of extraordinary items less applicable taxes including non-operating items.

## Income before Undistributed Income of Subsidiaries

The sum of income before taxes and extraordinary items minus applicable income taxes.

## (Equity in Undistributed Income of) Subsidiaries

The parent company's equity in the undistributed income of bank, non-bank, and bank holding company subsidiaries less applicable taxes.

#### (Equity in Undistributed Income of) Bank Subsidiaries

The parent company's equity in the undistributed income of bank subsidiaries, Edge Act and Agreement subsidiaries, and associated banks less applicable taxes.

### (Equity in Undistributed Income of) Nonbank Subsidiaries

The parent company's equity in the undistributed income of nonbank subsidiaries and associated nonbank companies less applicable taxes.

### (Equity in Undistributed Income of) Subsidiary BHCs

The parent company's equity in the undistributed income of bank holding company subsidiaries and associated bank holding companies less applicable taxes.

### Net Income (Loss)

Income (loss) before undistributed income of subsidiaries and associated companies plus equity in undistributed income of subsidiaries and associated companies.

### Memoranda

#### Bank Net Income

Dividends from bank subsidiaries and associated banks plus equity in undistributed income of bank subsidiaries, Edge Act and Agreement subsidiaries, and associated banks.

### Nonbank Net Income

Dividends from nonbank subsidiaries and associated nonbank companies plus equity in undistributed income of nonbank subsidiaries and associated nonbank companies.

### Subsidiary BHCs' Net Income

Dividends from subsidiary bank holding companies plus equity in undistributed income of subsidiary bank holding companies.

	E BANK HOLDING C			PARENT COMPA	NY BALAN	ICE SHEET				I	PAGE 17
RICHMOND		Dist: 5									
Assets: 13	,711,410	Peer: 1									
			% OF		% OF		% OF			PERCENT	
ASSETS (\$000)		www AAAA	TOTAL	www AAAA	TOTAL	УУУУ	TOTAL	YYYY	УУУУ	1-YR	5-YR
			83.7	1 207 460	84.7	1,367,396	82.2	1.294.599	1,260,503	9.3	63.4
Investment in		1,428,386	77.7	1,307,468	77.5	1,367,396	75.9	1,182,187	1,140,131	10.8	51.
	Preferred Stock	1,325,925		1,197,047	77.5	1,262,946	6.3	112,412	120,372	-7.2	N.
	er Fair Value	102,461	6.0 0.0	110,421	0.0	104,450	0.0	112,412	120,372	NA	N.
	Notes, & Bonds	0	0.0	0	0.0	0	0.0	0	0	NA NA	N.
Other Recei		-		59,036	3.8	54,854	3.3	58,812	78,913	-6.4	-70.
	Nonbank Subs	55,274	3.2	58,962	3.8	54,854	3.3	58,534	78,913	-6.4	-63.
	Preferred Stock	55,200 0	0.0	0 0	0.0	34,643	0.0	30,334	78,302	NA	
	er Fair Value	0	0.0	0	0.0	0	0.0	266	0	NA NA	~100.
,	Notes, & Bonds	-		74	0.0	•	0.0	12	11	0.0	N.
Other Recei		74	0.0			11		0	0	NA	N.
Investment In		0	0.0	0	0.0	0	0.0	0	0	NA NA	N.
	Preferred Stock	0	0.0	0		0	0.0	0	0	NA NA	N.
	er Fair Value	0	0.0	0	0.0	0	0.0	0	0	NA NA	N.
	Notes, & Bonds		0.0	•		0	***	0	0	NA NA	N.
Other Recei		0	0.0	0	0.0	0	0.0	U	U	NA	N
	ING INV IN SUBS:					•		0	712	NA	-100.
Net Loans a	nd Leases	0	0.0	0	0.0	0	0.0	0 553	2,650	NA +++++	-100. -27.
Securities		20,111	1.2	533	0.0	698	0.0		-,		
	ed (Rev Repos)	0	0.0	0	0.0	0	0.0	0	0	NA	N.
	Affil Dep Inst	194,167	11.4	155,680	10.1	234,380	14.1	158,364	175,474	24.7	144.
	Unrel Dep Inst	0	0.0	0	0.0	0	0.0	0	0	NA	N.
	urn, Fix & Equip		0.0	0	0.0	0	0.0	0	0	NA	N.
Intangible		0	0.0	0	0.0	0	0.0	0	0	NA	
Other Asset		8,202	0.5	21,913	1.4	7,253	0.4	13,696	9,166	-62.6	-54.
	Subs & Rel Inst	0	0.0	0	0.0	0	0.0	0	0	NA	N.
Total Assets		1,706,140	100.0	1,544,630	100.0	1,664,581	100.0	1,526,024	1,527,418	10.5	42.
LIABILITIES A											
Deposits		0	0.0	0	0.0	0	0.0	0	0	NA	N.
Securities So	1d (Repos)	0	0.0	0	0.0	0	0.0	0	ō	NA	N.
Commercial Pa		125,119	7.3	97,712	6.3	154,664	9.3	97,319	127,311	28.1	68.
	ngs 1 Yr or Less		0.0	0	0.0	0	0.0	0	0	NA.	
	th Mat Over 1 Yr		5.3	90,000	5.8	90,000	5.4	90,000	90,000	0.0	50.
	Notes and Deb	. 30,000	0.0	0,000	0.0	0	0.0	0	0	NA.	N.
Other Liabili		13.505	0.8	25,437	1.7	15,114	0.9	22.928	21.066	-46.9	-31.
Bal Due to Su		105,574	6.2	105,574	6.8	103,447	6.2	103,447	103,447	0.0	N.
Total Lia		334,198	19.6	318,723	20.6	363,225	21.8	313,694	341,824	4.9	116.
TOTAL LIA	DITICIES	334,190	19.0	310,143	40.0	303,223	21.0	313,034	341,324	4.5	110.
Equity Capita	1	1,371,942	80.4	1,225,907	79.4	1,301,356	78.2	1,212,330	1,185,594	11.9	31.
	ofd Stk (Inc Sur)		0.0	1,223,307	0.0	0	0.0	0	0	NA	
Common Stoc		806	0.1	806	0.1	806	0.1	806	805	0.0	-99.
Common Surp		346,412	20.3	345,863	22.4	346,045	20.8	345,851	342,932	0.2	55.
Retained Ea		1,015,868	59.5	945,696	61.2	969,477	58.2	919,136	843,638	7.4	37.
	omprehensive Inc		1.3	-50,695	-3.3	2,235	0.1	-43,065	1,738	NA	
	Capital Compon		-0.8	-15,763	-1.0	-17,207	-1.0	-10,398	-3,519	NA	
	d Equity Capital		100.0	1,544,630		1,664,581		1,526,024	1,527,418	10.5	
MEMORANDA:											
	dv Fr Bank Subs	0	0.0	0	0.0	0	0.0	0	0	NA	N
			6.2	105,574	6.8	103,447	6.2	103,447	103,447	0.0	
	dv Fr Nonbk Subs		0.0	105,574	0.0	103,447	0.0	103,447	103,447	NA	
	dv From Sub BHCs			-		0	0.0	0	0	NA NA	
Supord< D	ebt 1 Yr or Less	0	0.0	0	0.0	0	0.0	0	0	NA	N.

## **Parent Company Balance Sheet (\$000)**

BHCPR page 17 provides the principal categories of the parent company balance sheet as reported in Schedule PC and PC-A of the FR Y-9LP (see Appendix G). A parent company's investments in bank, nonbank, and bank holding company subsidiaries, as well as other assets, liability, and equity items are displayed as dollar values for five time-periods and as a percentage of parent company total assets for three time periods. In addition, the last two columns present one-year and five-year growth rates of the account balances. (See the discussion of Growth Rates on page 2-3.)

#### **Assets**

#### Investment in Bank Subsidiaries

The sum of equity investments in bank subsidiaries and associated banks and non-equity investments in and receivables due from bank subsidiaries and associated banks.

## Common and Preferred Stock (Bank Subsidiaries)

Investments in the common stock and preferred stock (including surplus) of bank subsidiaries and associated banks excluding unamortized goodwill or other intangible assets.

## Excess of Cost over Fair Value (Bank Subsidiaries)

The sum of unamortized goodwill and specifically identifiable intangible assets that are related to the acquisition of subsidiary banks and associated banks.

## Loans, Advances, Notes, and Bonds (Bank Subsidiaries)

All assets of the bank holding company that represent extensions of credit to directly or indirectly held bank subsidiaries and associated banks and investments in debt instruments issued by bank subsidiaries and associated banks.

Other Receivables (Bank Subsidiaries)

All other assets that represent claims of the bank holding company on bank subsidiaries and associated banks.

#### Investment in Nonbank Subsidiaries

The sum of equity investments in nonbank subsidiaries and associated nonbank companies and non-equity investments in and receivables due from nonbank subsidiaries and associated nonbank companies.

## Common and Preferred Stock (Nonbank Subsidiaries)

Investments in the common stock and preferred stock (including surplus) of nonbank subsidiaries and associated nonbank companies excluding unamortized goodwill or other intangible assets.

## Excess of Cost over Fair Value (Nonbank Subsidiaries)

The sum of unamortized goodwill and specifically identifiable intangible assets that are related to the acquisition of nonbank subsidiaries and associated nonbank companies.

## Loans, Advances, Notes, and Bonds (Nonbank Subsidiaries)

All assets of the bank holding company that represent extensions of credit to (directly or indirectly held) nonbank subsidiaries and associated nonbank companies, and investments in debt instruments issued by nonbank subsidiaries and associated nonbank companies.

# Other Receivables (Nonbank Subsidiaries)

All other assets that represent claims of the bank holding company on nonbank subsidiaries and associated nonbank companies.

### Investment in Subsidiary BHCs

The sum of equity investments in subsidiary bank holding companies and

non-equity investments in, and receivables due from, subsidiary and associated bank holding companies.

# Common and Preferred Stock (Subsidiary BHCs)

Investments in the common stock and preferred stock (including surplus) of bank holding company subsidiaries and associated bank holding companies excluding unamortized goodwill or other intangible assets.

## Excess of Cost over Fair Value (Subsidiary BHCs)

The sum of unamortized goodwill and specifically identifiable intangible assets that are related to the acquisition of subsidiary and associated bank holding companies.

# Loans, Advances, Notes, and Bonds (Subsidiary BHCs)

All assets of the bank holding company that represent extensions of credit to (directly or indirectly held) bank holding company subsidiaries and associated bank holding companies and investments in debt instruments issued by bank holding company subsidiaries, and associated bank holding companies.

## Other Receivables (Subsidiary BHCs)

All other assets that represent claims of the bank holding company on subsidiary and associated bank holding companies.

# **Assets Excluding Investment** in Subsidiaries

#### Net Loans and Leases

Extensions of credit, net of unearned income, resulting from either direct negotiation between the bank holding company and its customers or the purchase of such assets from others.

#### Securities

U.S. Treasury securities, obligations of other U.S. government agencies and corporations, obligations of other states and political subdivisions, and other debt and equity securities, excluding investments in subsidiaries and associated companies.

## Securities Purchased (Reverse Repos)

Securities purchased under agreements to resell other than securities purchased under resale agreements to maturity.

### Cash and Balances Due from Subsidiary or Affiliated Depository Institutions

All currency and coin, demand, time and savings balances, and other cash items due from or held with subsidiary or affiliated depository institutions.

# Cash and Balances Due from Unrelated Depository Institutions

All currency and coin, demand, time and savings balances, and other cash items due from or held with unrelated depository institutions.

## Premises, Furniture, Fixtures and Equipment

The book value, net of depreciation, of all premises, furniture, fixtures, and equipment.

### Intangible Assets

The sum of mortgage servicing assets, goodwill, and other identifiable intangible assets.

#### Other Assets

All other assets including income earned, but not collected, and deferred income taxes (debit balance).

## Balances Due from Subsidiaries and Related Institutions

All balances due from subsidiaries and related institutions, other than investments and receivables.

#### Total Assets

Total parent company assets, which include investments in subsidiaries, loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), securities, federal funds sold and securities purchased under agreements to resell, cash and due from depository institutions, premises, furniture and fixtures, intangible and other assets, and balances due from subsidiaries and affiliated BHCs.

### **Liabilities and Capital**

### **Deposits**

Deposits issued by the parent company.

### Securities Sold (Repos)

Securities sold under agreements to repurchase other than securities sold under repurchase agreements to maturity.

### Commercial Paper

Outstanding commercial paper issued by the bank holding company to unrelated parties.

### Other Borrowings with Maturity of 1 Year or Less

The amount of money borrowed by the bank holding company with a remaining maturity of one year or less.

#### Borrowings with Maturity over 1 Year

The amount of money borrowed by the bank holding company with a remaining maturity of more than one year.

### Subordinated Notes and Debentures

Subordinated debt issued by the bank holding company or its subsidiaries. This line item includes subordinated perpetual debt, limited-life preferred stock and related surplus, and outstanding equity contract and commitment notes that qualify as capital, as defined by the Federal

Reserve Board's capital adequacy guidelines.

#### Other Liabilities

All other liabilities including expenses accrued and unpaid and deferred income taxes (credit balance).

## Balances Due to Subsidiaries and Related Institutions

All balances due to subsidiaries and related institutions including shortand long-term borrowings, accrued interest payable, and taxes payable.

#### Total Liabilities

The sum of deposits, commercial paper and other borrowings with a remaining maturity of one year or less, other borrowed funds with a remaining maturity of greater than one year, subordinated notes and debentures, other liabilities, and balances due to other subsidiaries and related institutions.

### **Equity Capital**

The sum of perpetual preferred stock (including related surplus), common stock, common surplus, retained earnings, accumulated other comprehensive income, and other equity capital components minus treasury stock.

# Perpetual Preferred Stock (Including Surplus)

The aggregate par or stated value of all outstanding perpetual preferred stock including any amounts received in excess of its par or stated value.

#### Common Stock

The aggregate par or stated value of outstanding common stock.

#### Common Surplus

The net amount formally transferred to the surplus account including capital contributions and any amount received for common stock in excess of its par or stated value.

### Retained Earnings

The amount of retained earnings, including capital reserves, that result from the transfer of net income, declaration of dividends, transfers to surplus, or other appropriate entries.

## Accumulated Other Comprehensive Income

The amount of other comprehensive income in conformity with the requirements of FASB Statement No. 130, Reporting Comprehensive Income. Other comprehensive income includes net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, foreign currency translation adjustments, and minimum pension liability adjustments. From March 31, 1999 to December 31, 2000, this item includes net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) reported on cash flow hedges, and foreign currency translation adjustments. Prior to March 31, 1999, accumulated net gains (losses) on cash flow hedges were not reported on the FR Y-9LP and are not included in this item.

### Other Equity Capital Components

The amount of all other equity capital components, including unearned Employee Stock Ownership Plan (ESOP) shares and the carrying value, at cost, of Treasury Stock.

### Total Liabilities and Equity Capital

Total liabilities and equity capital as reported in Schedule PC of the FR Y-9LP.

#### Memoranda

Loans and Advances from Bank Subsidiaries

The amount of borrowings of the parent company from subsidiary

banks and associated banks and Edge Act and Agreement subsidiaries.

Loans and Advances from Nonbank Subsidiaries

The amount of borrowings of the parent company from nonbank subsidiaries and associated nonbank companies.

Loans and Advances from Subsidiary BHCs

The amount of borrowings of the parent company from bank holding company subsidiaries and associated bank holding companies.

Subordinated and Long-Term Debt Maturing in 1 Year or Less

The amount of liabilities (included in mandatory convertible securities, subordinated notes and debentures, and balances due to subsidiaries and related institutions) that are scheduled to mature within one year.

1234567 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR Dist: 5 Assets: 13,711,410 Peer: 1		PAREN'	r con	IPANY AN	ALYSIS -	PART	r I					1	PAGE 18
	BHC	mmm yyyy PEER 01		BHC	mmm yyyy		BHC	YYYY PEER 01	PCT	BHC Y	YYY PEER 01		YY PEER 0:
PROFITABILITY:													
Net Income/Avg Equity Capital	10.27	14.32	16	13.12	16.42	24	9.21	15.24	11	10.99	16.66	9.22	15.43
Bank Net Inc/Avg Eq Inv in Banks	10.54	14.18	20	12.81	14.87	34	9.41	14.05	20	10.44	15.72	9.97	14.72
Nonbk Net Inc/Avg Eq Inv in Nonbanks	6.35	5.56	50	7.21	13.63	38	5.48	8.53	43	10.21	11.80	3.69	10.06
Sub BHCs Net Inc/Avg Eq Inv in Sub BHCs	NA	11.47	NA	NA	15.17	NA	NA	14.00	NA	NA	13.01	NA	12.73
Bank Net Income/Parent Net Income	109.37	78.54	83	104.82		84	109.08	76.44	88	100.79	73.84	108.87	76.96
Nonbank Net Income/Parent Net Income	2.60	7.93	47	2.66	11.90	37	2.81	10.44	42	4.90	11.20	5.03	6.02
Sub BHCs Net Inc/Parent Net Income	NA	55.57	NA	NA	53.59	NA	NA	55.74	NA	NA	56.13	NA	57.90
LEVERAGE:													
Total Liabilities/Equity	24.36	38.16	41	26.00	40.72	50	27.91	37.72	46	25.88	39.82	28.83	41.5
Total Debt/Equity Capital	15.68	21.61	45	15.31	23.44	54	18.80	21.27	52	15.45	22.81	18.33	25.02
Total Debt/Eq Cap - Exc Over Fair Value	16.95	22.65	46	16.83	24.63	54	20.44	22.28	55	17.03	24.16	20.40	26.84
Long-Term Debt/Equity Capital	6.56	13.93	45	7.34	15.49	46	6.92	13.78	47	7.42	15.63	7.59	17.67
Short-Term Debt/Equity Capital	9.12	7.01	59	7.97	7.63	61	11.88	7.07	66	8.03	6.45	10.74	7.0
Current Portion of LT Debt/Equity	0.00	0.28	33	0.00	0.18	30	0.00	0.32	32	0.00	0.22	0.00	0.6
Exc Cost Over Fair Value/Equity Cap	7.47	2.27	82	9.01	1.95	83	8.03	2.37	80	9.27	1.99	10.15	2.3
Long-Term Debt/Consolidated LT Debt	20.87	19.44	66	15.66	21.60	48	18.49	20.54	61	15.29	23.90	25.42	28.28
DOUBLE LEVERAGE:													
Equity Investment in Subs/Equity	108.14	110.21	43	111.46	110.92	58	109.29	109.56	52	111.61	110.30	112.97	109.83
Total Investment in Subs/Equity	108.14		24	111.47	125.53	35	109.29	122.54	26	111.64	124.57	112.97	127.20
Equity Inv in Subs/Cons Eq Cap+Min Int	100.79	102.75	46	103.06	102.27	56	101.49	100.11	58	103.11	101.78	104.19	101.4
Total Inv in Subs/Cons Eq Cap+Min Int	100.80	115.76	22	103.06	115.65	30	101.49	112.60	31	103.13	115.08	104.19	117.1
OUBLE LEVERAGE PAYBACK:													
Equity Inv in Subs - Eq Cap/Net Inc (X)	0.83	0.68	55	0.88	0.61	66	1.06	0.70	68	1.06	0.64	1.44	0.69
Eq Inv in Subs - Eq Cap/Net Inc-Div (X)	1.45	1.66	50	1.34	1.54	57	2.11	1.60	72	1.80	1.50	2.84	1.79
COVERAGE ANALYSIS:													
Op Inc-Tax + Noncash/Oper Exp + Div	121.95	127.94	54	132.00	131.33	64	133.36	152.37	44	135.58	141.30	130.37	135.7
Cash Fl Fr Op+Noncash+Op Ex/Op Ex+Div	134.23	129.00	56	123.76	121.21	62	140.65	150.79	50	136.20	145.12	156.35	139.98
Adj Cash Fl/Op Exp+Repaid LT Debt+Div	108.57	101.54	59	109.55	93.93	69	109.15	110.72	58	109.35	105.81	105.60	104.89
Pretax Oper Inc + Int Exp/Int Expense	393.20	867.62	45	463.26	1774.12	50	437.44	1534.88	35	500.84	2446.21	390.69	926.97
Div + Int From Subs/Int Exp + Div	125.03	120.66	60	129.83	136.32	63	131.98	163.04	39	127.13	153.16	127.59	160.92
Fees+Other Inc From Subs/Sal + Oth Exp	0.00	25.00	25	0.00	27.87	23	0.00	27.65	22	0.00	28.06	0.00	27.05
Net Inc/Curr Port of LT Debt+Pfd Div(X)	NA	208.98	NA	NA	345.30	NA	NA	279.84	NA	NA	2277.94	NА	593.57
OTHER RATIOS:													
Net Assets Repr in 1 Yr/Total Assets	1.09	-1.44	66	0.49	-2.46	70	1.78	-1.62	73	0.71	-1.86	-0.12	-0.4
PAST DUE AND NONACCRUAL AS % OF LNS&LS:													
90+ Days Past Due	NA	0.02	NA	NA	0.00	NA	NA	0.00	NA	NA	0.00	0.00	0.00
Nonaccrual	NА	0.04	NA	NA	0.06	NA	NA	0.04	NA	NA	0.12	0.00	2.00
Total	NA	0.08	NA	NA	0.13	NA	NA	0.04	NA	NA	0.13	0.00	2.00
SUARANTEED LOANS AS % OF EQUITY CAP:													
To Bank Subsidiaries	0.00	0.06	45	0.00	0.01	45	0.00	0.12	44	0.00	0.01	0.00	0.00
To Nonbank Subsidiaries	0.00	0.60	41	0.00	1.15	41	0.00	0.36	42	0.00	0.65	0.00	0.49
To Subsidiary BHCs	0.00	0.00	49	0.00	0.00	49	0.00	0.00	49	0.00	0.00	0.00	0.00
Total	0.00	0.90	38	0.00	1.48	38	0.00	0.76	38	0.00	1.01	0.00	0.84
AS A % OF CONSOLIDATED BHC ASSETS:													
Nonbank Assets of Nonbank Subsidiaries	2.19	8.02	43	2.08	6.97	48	2.09	7.93	50	2.05	6.57	0.10	5.58
Combined Thrift Assets	1.39	0.28	88	1.31	0.26	88	1.33	0.20	90	1.28	0.29	0.00	0.25
Combined infilt Assets													

## Parent Company Analysis-Part I

BHCPR page 18 has six sections that present information on profitability, leverage, cash flow at the parent company level, and nonbank assets of nonbank subsidiaries. The first section provides profitability measures including the return on parent company equity, the return on equity investments by the parent company in bank, nonbank, or bank holding company subsidiaries, and the proportion of bank, nonbank, or bank holding company subsidiary income relative to parent net income. The second section presents leverage ratios indicating the degree of financial leverage in the capital structure, the reliance on long-term versus short-term debt, the degree of protection of creditors, and the extent to which a parent company acts as a financing vehicle for its subsidiaries. The third section presents four double leverage ratios that measure the extent to which the parent company uses debt to fund equity capital investments in subsidiaries. The double leverage payback period indicates the number of years required to eliminate the amount of double leverage based upon the current level of net income or retained earnings.

The fourth section contains coverage ratios that measure actual and potential earnings coverage of the parent company's cash requirements such as operating expenses, dividend payments to stockholders, and interest expenses.

The fifth section presents parent company ratios relating to net assets that are repriced within one year, loans and leases that are 90 days or more past due or in nonaccrual status, and the proportion of equity capital within subsidiaries accounted for by loans guaranteed by the parent.

The final section reports, as a percentage of consolidated BHC assets, the volume of nonbank assets of nonbank subsidiaries. Also shown in this section are thrift and foreign nonbank assets, each expressed as a

percentage of consolidated BHC assets.

### **Profitability**

Net Income/Average Equity Capital

Net income divided by average equity capital. Average equity capital is the cumulative sum of the quarterly average consolidated equity capital, excluding limited-life preferred stock (as reported in Schedule HC-K of the FR Y-9C report) for calendar quarters to date (four-point average). See page 2-3 for a description of the methods for calculating average balances.

Bank Net Income/Average Equity Investment in Bank Subsidiaries

The sum of dividends from bank subsidiaries and associated banks and equity in undistributed income of bank subsidiaries and associated banks divided by average equity investments in bank subsidiaries and associated banks.

Nonbank Net Income/Average Equity Investment in Nonbank Subsidiaries

The sum of dividends from nonbank subsidiaries and associated nonbank companies and equity in undistributed income of nonbank subsidiaries and associated nonbank companies divided by average equity investments in nonbank subsidiaries and associated nonbank companies.

Subsidiary BHCs' Net Income/Average Equity Investment in Subsidiary BHCs

The sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies divided by average equity investments in subsidiary bank holding companies.

Bank Net Income/Parent Net Income

The sum of dividends from banks

and equity in undistributed income of bank subsidiaries and associated banks divided by parent company net income.

Nonbank Net Income/Parent Net Income

The sum of dividends from non-bank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated nonbank companies divided by parent company net income.

Subsidiary BHCs' Net Income/ Parent Net Income

The sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies divided by parent company net income.

### Leverage

Total Liabilities/Equity

The sum of deposits, securities sold under agreements to repurchase, commercial paper, other borrowings with a remaining maturity of one year or less, other borrowed funds with a remaining maturity of greater than one year, subordinated notes and debentures (including limited-life preferred stock and related surplus), balances due to subsidiaries and other related institutions, and other liabilities divided by parent company equity capital.

### Total Debt/Equity Capital

The sum of commercial paper, other borrowings with a remaining maturity of one year or less, borrowed funds with a remaining maturity of greater than one year, and subordinated notes and debentures (including limited-life preferred stock and related surplus), divided by parent company equity capital.

## Total Debt/Equity Capital Less Excess of Cost over Fair Value

The sum of commercial paper, borrowings with a remaining maturity of one year or less, borrowed funds with a remaining maturity of greater than one year, and subordinated notes and debentures (including limited-life preferred stock and related surplus), divided by parent company equity capital minus the excess of cost over fair value (goodwill plus other intangible assets).

### Long-Term Debt/Equity Capital

The sum of other borrowed funds with a remaining maturity of greater than one year, and subordinated notes and debentures (including limited-life preferred stock and related surplus), divided by parent company equity capital.

### Short-Term Debt/Equity Capital

Commercial paper and borrowings with a remaining maturity of one year or less divided by parent company equity capital.

### Current Portion of Long-Term Debt/ Equity Capital

Amount of borrowings included in other borrowed funds with a remaining maturity of less than one year, and subordinated notes and debentures that are scheduled to mature within one year divided by parent company equity capital.

### Excess of Cost over Fair Value/ Equity Capital

The sum of goodwill and other intangible assets included in equity investments in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbank companies, and in subsidiary bank holding companies divided by parent company equity capital.

### Long-Term Debt/ Consolidated Long-Term Debt

Parent company long-term debt (the sum of other borrowed funds with a

remaining maturity of greater than one year, and subordinated notes and debentures (including limited-life preferred stock and related surplus) divided by consolidated long-term debt.

### Double Leverage

Equity Investment in Subsidiaries/ Equity Capital

Equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies divided by parent company equity capital.

### Total Investment in Subsidiaries/ Equity Capital

Total investments in and receivables due from subsidiaries and associated companies divided by parent company equity capital.

Equity Investment in Subsidiaries/ Consolidated Equity Capital + Minority Interest

Equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies divided by the sum of consolidated equity capital and cumulative preferred stock included in minority interest in consolidated subsidiaries.

Total Investment in Subsidiaries/ Subsidiaries/Consolidated Equity Capital + Minority Interest

Total investments in and receivables due from subsidiaries and associated companies divided by the sum of consolidated equity capital and cumulative preferred stock included in minority interest in consolidated subsidiaries.

### Double Leverage Payback

Equity Investment in Subsidiaries Less Equity Capital/Net Income (X)

The difference between equity invest-

ment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies and parent company equity capital divided by parent company net income. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Equity Investment in Subsidiaries Less Equity Capital/Net Income Less Dividends (X)

The difference between equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies and parent company equity capital divided by the difference between parent company net income and cash dividends declared. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

### **Coverage Analysis**

Operating Income Less Taxes Plus Noncash Items/Operating Expense Plus Dividends

Total operating income minus applicable income taxes (or plus tax benefit) plus noncash items included in operating expense all divided by the sum of total operating expense and dividends declared.

Cash Flow from Operations Plus Noncash Items Plus Operating Expense/Operating Expense Plus Dividends

The sum of cash flow provided by operating activities, total operating expense, and noncash items included in operating expense divided by the sum of total operating expense and cash dividends declared.

Adjusted Cash Flow/Operating Expense Plus Repaid Long-Term Debt Plus Dividends

The sum of total cash flow (from operating, financing, and investing activities), operating expense, non-cash items included in operating

expense, repaid long-term debt, and cash dividends declared divided by the sum of operating expenses, repaid long-term debt, and cash dividends declared.

Pretax Operating Income Plus Interest Expense/Interest Expense

Income before taxes and appropriate items plus interest expense divided by interest expense.

Dividends Plus Interest from Subsidiaries/Interest Expense Plus Dividends

Dividend and interest income from bank, nonbank, and bank holding company subsidiaries divided by the sum of interest expense and cash dividends declared.

Fees Plus Other Income from Subsidiaries/Salaries Plus Other Expenses

Management and service fees and other income from bank, nonbank, and bank holding company subsidiaries divided by salaries and employee benefits and other expenses.

Net Income/Current Portion of Long-Term Debt Plus Preferred Dividends (X)

Parent company net income divided by the sum of long-term debt that matures within one year and dividends declared on perpetual preferred and limited-life preferred stock. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

#### Other Ratios

Net Assets Repriceable in 1 Year/ Total Assets

The difference between current assets and the sum of short-term debt, long-term debt, and other debt that reprices within one year divided by total parent company assets.

Past Due and Nonaccrual Loans and Leases as Percent of Total Loans and Leases

90 Days and over Past Due (Percent of Loans and Leases)

Loans and leases that are 90 days and over past due divided by parent company loans and leases, net of unearned income.

Nonaccrual (Percent of Loans and Leases)

Loans and leases that are in nonaccrual status divided by parent company loans and leases, net of unearned income.

Total (Percent of Loans and Leases)

Loans and leases that are 90 days or more past due and are in nonaccrual status divided by parent company loans and leases, net of unearned income.

Guaranteed Loans as a Percent of Equity Capital

To Bank Subsidiaries (Percent of Equity Capital)

Guaranteed loans to bank subsidiaries divided by parent company equity capital.

To Nonbank Subsidiaries (Percent of Equity Capital)

Guaranteed loans to nonbank subsidiaries divided by parent company equity capital.

To Subsidiary BHCs (Percent of Equity Capital)

Guaranteed loans to subsidiary bank holding companies divided by parent company equity capital. Total (Percent of Equity Capital)

Total guaranteed loans to bank, non-bank, and bank holding company subsidiaries divided by parent company equity capital.

Nonbank Assets of Nonbank Subsidiaries (Percent of Consolidated BHC Assets)

Total combined nonbank assets of nonbank subsidiaries and their majority-owned direct and indirect subsidiaries divided by consolidated assets of the bank holding company.

Combined Thrift Assets (Percent of Consolidated BHC Assets)

Total combined assets of federal savings associations, federal savings banks and thrift subsidiaries (including any thrift institution filing the Thrift Financial Report) divided by consolidated assets of the bank holding company.

Combined Foreign Nonbank Subsidiary Assets (Percent of Consolidated BHC Assets)

Total combined foreign nonbank subsidiary assets divided by consolidated assets of the bank holding company.

234567 SAMPLE BANK HOLDING COMPANY IICHMOND VA FR Dist: 5 ISSETS: 13,711,410 Peer: 1		PARENT	CON	IPANY AN	ALYSIS -	PART	II ?					1	PAGE 19
AYOUT RATIOS - PARENT	внс	mmm yyyy PEER 01		внс	mmm yyyy PEER 01		внс	YYYY PEER 01			YYY PEER 01	внс У)	YYY PEER 0
iv Paid/Inc Before Undist Inc	82.37	70.70	63	74.10	71.80	50	72.77	59.66	68	71.21	65.63	74.62	72.5
ividends Paid/Net Income let Income - Dividends/Avg Equity	42.65 5.89	39.47 8.21	53 25	34.05 8.65	35.28 10.16	36 29	49.68 4.63	40.82 9.03	78 15	41.10 6.47	35.56 10.19	49.34 4.67	41.6 8.9
ERCENT OF DIVIDENDS PAID:													
Dividends From Bank Subs	145.85		70	153.23	93.69	78	148.65	132.16	56	151.53	124.53	162.19	116.1
Dividends From Nonbank Subs	3.60	7.48	70	3.69	9.27	76	12.71	7.09	82	2.75	9.31	0.00	10.2
Dividends From Subsidiary BHCs Dividends From All Subsidiaries	0.00 149.45		39 60	0.00 156.92	27.19 162.84	35 63	0.00 161.36	21.26 192.91	34 41	0.00 154.27	38.39 186.99	0.00 162.19	29.2 180.2
AYOUT RATIOS - SUBSIDIARIES:													
PERCENT OF BANK NET INCOME:													
Dividends From Bank Subs	56.88	52.91	60	49.78	45.49	54	67.71	81.89	44	61.79	64.02	73.51	68.2
Interest Income From Bank Subs	8.34	5.76	68	5.63	10.57	54	9.30	14.28	72	6.62	5.38	8.47	7.4
Mgt & Service Fees From Bank Subs	0.00	5.20	28	0.00	6.93	27	0.00	7.00	25	0.00	6.18	0.00	7.2
Other Income From Bank Subs	0.00	0.00	46	0.00	0.03	45	0.00	0.05	43	0.00	0.01	0.00	0.0
Operating Income From Bank Subs	65.21	73.51	54	55.41	144.38	41	77.01	131.80	38	68.40	79.77	81.98	90.8
PERCENT OF NONBANK NET INCOME:													
Dividends From Nonbank Subs	59.15	36.15	74	47.21	31.12	70	224.46	62.85	88	23.02	42.06	0.00	56.0
Interest Income From Nonbank Subs	7.32	26.33	55	6.23	28.88	44	8.04	34.94	50	4.00	27.36	4.74	50.5
Mgt & Serv Fees From Nonbank Subs Other Income From Nonbank Subs	0.00	2.93	34 45	0.00	5.33	33 43	0.00	4.71	32 44	0.00	6.14	0.00	6.1
Operating Inc From Nonbank Subs	66.48	82.05	58	53.45	72.48	48	0.00	0.04 108.81	82	27.02	0.03 91.56	0.00 4.74	1.9
PERCENT OF SUB BHCs' NET INCOME:	00.40	62.05	50	33.43	/2.40	40	232.50	108.81	84	27.02	91.56	4.74	130.1
Dividends From Subsidiary BHCs	NA	34.29	NA	NA	45.64	NA	NA	50.08	NA	NA	71.53	NA	69.0
Interest Inc From Subsidiary BHCs	NA		NA	NA.	2.12	NA	NA.	1.93	NA	NA	2.04	NA	1.7
Mgt & Serv Fees From Sub BHCs	NA	1.12	NA	NA	1.20	NA	NA	1.00	ŇA	NA	1.69	NA	2.2
Other Income From Subsidiary BHCs	NA	0.00	NA	NA	0.00	NA	NA	0.00	NA	NA	0.00	NA	0.0
Operating Income From Sub BHCs	NA	42.25	NA	NA	50.21	NA	NA	54.88	NA	NA	76.19	NA	75.0
EPENDENCE ON SUBSIDIARIES:													
PERCENT OF TOTAL OPERATING INCOME:													
Dividends From Bank Subsidiaries	86.27	45.14	73	84.72	43.39	73	81.26	54.08	66	78.73	52.11	88.05	49.6
Interest Income From Bank Subs	12.64	5.48	81	9.58	6.57	73	11.17	3.87	87	8.43	3.68	10.15	5.2
Mgt & Serv Fees From Bank Subs Other Income From Bank Subs	0.00	3.42 0.00	30 45	0.00	3.70 0.02	30 45	0.00	0.02	28	0.00	3.60	0.00	3.7
Operating Income From Bank Subs	98.92	60.21	85	94.31	61.89	72	92.43	63.63	<b>4</b> 3 66	87.16	0.01 61.24	0.00 98.20	0.0 65.0
Dividends From Nonbank Subs	2.13	2.62	72	2.04	1.83	75	6.95	3.00	84	1.43	2.85	0.00	3.2
Interest Income From Nonbank Subs	0.26	2.65	49	0.27	2.10	52	0.25	1.64	52	0.25	2.27	0.26	2.2
Mgt & Serv Fees From Nonbank Subs	0.00	0.20	34	0.00	0.19	35	0.00	0.15	34	0.00	0.31	0.00	0.2
Other Income From Nonbank Subs	0.00	0.00	45	0.00	0.02	43	0.00	0.01	43	0.00	0.01	0.00	0.0
Operating Inc From Nonbank Subs	2.39	6.10	50	2.31	6.57	49	7.20	5.64	74	1.67	6.97	0.26	8.3
Dividends From Subsidiary BHCs	0.00	8.78	38	0.00	8.64	36	0.00	10.18	34	0.00	15.11	0.00	12.9
Interest Inc From Subsidiary BHCs	0.00	0.17	44	0.00	0.24	40	0.00	0.20	42	0.00	0.20	0.00	0.1
Mgt & Serv Fees From Sub BHCs	0.00	0.03	45	0.00	0.03	45	0.00	0.01	45	0.00	0.13	0.00	0.0
Other Income From Subsidiary BHCs Operating Income From Sub BHCs	0.00	0.00 9.90	47 35	0.00	0.00 9.64	48 32	0.00	0.00 11.37	47 32	0.00	0.00 16.20	0.00	0.0 14.0
	****												
Loans and Adv From Subs/ST Debt	84.38	147.62	65	108.05	136.63	64	66.88	169.53	61	106.30	118.82	81.26	137.2
Loans and Adv From Subs/Total Debt	49.08	55.86	66	56.24	35.73	78	42.28	52.75	67	55.23	42.51	47.60	41.0

## Parent Company Analysis-Part II

BHCPR page 19 presents parent and subsidiary payout ratios, followed by ratios indicating the dependence of the parent on its bank, nonbank, and bank holding company subsidiaries. This dependence is based on specific payment flows such as dividends, interest, fees or other income, which are reported on the parent company income statement (Schedule PI of the FR Y-9LP). The last two ratios on this report page indicate the amount owed by the parent company to its subsidiaries relative to short-term or total debt.

### Payout Ratios-Parent

Dividends Paid/Income before Undistributed Income

Cash dividends declared divided by income before undistributed income of bank, nonbank, bank holding company subsidiaries, and associated banks, nonbanks, and companies.

Dividends Paid/Net Income

Cash dividends declared divided by parent company net income.

Net Income Less Dividends/ Average Equity Capital

The difference between net income and cash dividends declared divided by average equity capital. (See page 3-79 for the definition of average equity capital.)

#### Percent of Dividends Paid

Dividends from Bank Subsidiaries (Percent of Dividends Paid)

Dividend income from bank subsidiaries divided by cash dividends declared.

Dividends from Nonbank Subsidiaries (Percent of Dividends Paid)

Dividend income from nonbank sub-

sidiaries divided by cash dividends declared.

Dividends from Subsidiary BHCs (Percent of Dividends Paid)

Dividend income from subsidiary bank holding companies divided by cash dividends declared.

Dividends from All Subsidiaries (Percent of Dividends Paid)

Dividend income paid by bank, nonbank, and bank holding company subsidiaries to the parent company divided by cash dividends declared.

### Payout Ratios-Subsidiaries

Percent of Bank Net Income

Dividends from Bank Subsidiaries (Percent of Bank Net Income)

Dividend income from bank subsidiaries divided by the sum of dividends from bank subsidiaries and equity in the undistributed income of bank subsidiaries and associated companies.

Interest Income from Bank Subsidiaries (Percent of Bank Net Income)

Interest income from bank subsidiaries divided by the sum of dividends from bank subsidiaries and equity in the undistributed income of bank subsidiaries and associated companies.

Management and Service Fees from Bank Subsidiaries (Percent of Bank Net Income)

Management and service fees from bank subsidiaries divided by the sum of dividends from bank subsidiaries and equity in undistributed income of bank subsidiaries and associated companies.

Other Income from Bank Subsidiaries (Percent of Bank Net Income)

Other income from bank subsidiar-

ies divided by the sum of dividends from bank subsidiaries and equity in undistributed income of bank subsidiaries and associated companies.

Operating Income from Bank Subsidiaries (Percent of Bank Net Income)

Total income from bank subsidiaries and associated banks, excluding equity in undistributed income, divided by the sum of dividend income from bank subsidiaries, equity in undistributed income of bank subsidiaries and associated companies, interest income from bank subsidiaries, management and service fees from bank subsidiaries, and other income from bank subsidiaries.

#### Percent of Nonbank Net Income

Dividends from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Dividend income from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

Interest Income from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Interest income from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

Management and Service Fees from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Management and service fees from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

Other Income from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Other income from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

Operating Income from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Total income from nonbank subsidiaries and associated nonbank companies, excluding equity in undistributed income, divided by the sum of dividends from nonbank subsidiaries, equity in undistributed income of nonbank subsidiaries and associated companies, interest income, management and service fees from nonbank subsidiaries, and other operating income from nonbank subsidiaries.

Percent of Subsidiary BHCs' Net Income

Dividends from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Dividend income from subsidiary bank holding companies divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Interest Income from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Interest income from subsidiary bank holding companies divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Management and Service Fees from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Management and service fees from subsidiary bank holding companies

divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Other Income from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Other income from subsidiary bank holding companies divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Operating Income from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Total income from subsidiary bank holding companies, excluding equity in undistributed income, divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

### **Dependence on Subsidiaries**

Percent of Total Operating Income

Dividends from Bank Subsidiaries (Percent of Total Operating Income)

Dividend income from bank subsidiaries and associated banks divided by parent company total operating income.

Interest Income from Bank Subsidiaries (Percent of Total Operating Income)

Interest income from bank subsidiaries and associated banks divided by parent company total operating income.

Management and Service Fees from Bank Subsidiaries (Percent of Total Operating Income)

Management and service fees from bank subsidiaries and associated

banks divided by parent company total operating income.

Other Income from Bank Subsidiaries (Percent of Total Operating Income)

Other income from bank subsidiaries and associated banks divided by parent company total operating income.

Operating Income from Bank Subsidiaries (Percent of Total Operating Income)

Total income from bank subsidiaries and associated banks, excluding equity in undistributed income, divided by parent company total operating income.

Dividends from Nonbank Subsidiaries (Percent of Total Operating Income)

Dividend income from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Interest Income from Nonbank Subsidiaries (Percent of Total Operating Income)

Interest income from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Management and Service Fees from Nonbank Subsidiaries (Percent of Total Operating Income)

Management and service fees from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Other Income from Nonbank Subsidiaries (Percent of Total Operating Income)

Other income from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Operating Income from Nonbank Subsidiaries (Percent of Total Operating Income)

Total income from nonbank subsidiaries and associated nonbank

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companies, excluding equity in undistributed income, divided by total operating income.

Dividends from Subsidiary BHCs (Percent of Total Operating Income)

Dividend income from subsidiary bank holding companies divided by parent company total operating income.

Interest Income from Subsidiary BHCs (Percent of Total Operating Income)

Interest income from subsidiary bank holding companies divided by parent company total operating income.

Management and Service Fees from Subsidiary BHCs (Percent of Total Operating Income)

Management and service fees from

subsidiary bank holding companies divided by parent company total operating income.

Other Income from Subsidiary BHCs (Percent of Total Operating Income)

Other income from subsidiary bank holding companies divided by parent company total operating income.

Operating Income from Subsidiary BHCs

(Percent of Total Operating Income)

Total income from bank holding company subsidiaries, excluding equity in undistributed income, divided by total operating income.

Loans and Advances from Subsidiaries/ Short-Term Debt

Loans and advances from bank, nonbank, and bank holding company subsidiaries divided by borrowings with a remaining maturity of one year or less (commercial paper and other borrowings).

Loans and Advances from Subsidiaries/ Total Debt

Loans and advances from bank, non-bank, and bank holding company subsidiaries divided by the sum of borrowings with a remaining maturity of one year or less (commercial paper and other borrowings), other borrowed funds with a remaining maturity of more than one year and subordinated notes and debentures (including limited-life preferred stock and related surplus).

# Appendix A: Summary of Changes to the BHCPR

This appendix describes the significant changes to the *Bank Holding Company Performance Report* since the publication of the previous edition of the manual (dated March 1999).

## Summary of Changes to the March 2001 BHCPR

Revisions to the Bank Holding Company Performance Report (BHCPR) since the March 1999 version resulted primarily from modifications and additions to the FR Y-9C and LP reports (Consolidated Financial Statements for Bank Holding Companies and Parent Company Only Financial Statements for Large Bank Holding Companies, respectively). In addition, some changes were made to supplemental ratios displayed for bank holding companies that have elected subchapter S tax status. Major changes to BHCPR pages are detailed below.

### **BHCPR Report Format Changes**

BHCPR Page 1—Summary Ratios

- 1. The caption "Provision for Losses" has been changed to "Provision for Loan and Lease Losses" to reflect a change in reporting loss provisions on the FR Y-9C Report. The provision for allocated transfer risk is no longer included in this item.
- 2. This page now includes a line item for an adjusted return on average assets for bank holding companies that have elected subchapter S tax status. This item displays a return on average assets calculated after adjusting net income downward by 35 percent (an assumed federal income tax rate). This adjustment facilitates the comparison of returns at subchapter S bank holding companies with the returns at other bank holding companies.
- 3. The ratio of loans past due 30–89 days to total loans has been added to this page. This ratio is confidential prior to March 31, 2001 and is not included on publicly available reports for periods ending before that date.
- 4. A line item has been added for an adjusted dividend payout ratio for bank holding companies that have elected subchapter S tax status. This item adjusts both income and

dividends downward by 35 percent (an assumed federal income tax rate). This adjustment facilitates the comparison of dividend payout ratios at subchapter S bank holding companies with those at other bank holding companies.

### BHCPR Page 2—Income Statement-Revenues and Expenses

- The caption "Interest on Other Borrowings" has been changed to "Interest on Other Borrowings & Trad Liab." This change reflects a modification in the FR Y-9C to include interest on trading liabilities with interest on other borrowings.
- 2. The caption "Provision for Credit Losses" has been changed to "Provision for Loan and Lease Losses" to reflect a change in reporting loss provisions on the FR Y-9C Report.
- 3. The line item "Provision for Allocated Transfer Risk " has been omitted. This provision is no longer separately reported on the FR Y-9C report; it is now included in "Overhead Expense" on the BHCPR.
- 4. The categories of investment securities income have been changed to correspond to those reported on the FR Y-9C beginning March 31, 2001. The BHCPR includes investment securities income for the "U.S. Treasury and Agency Sec (excl MBS)," "Mortgage-Backed Securities," and "All Other Securities" subcategories only for report dates after December 31, 2000.

### BHCPR Page 3—Relative Income Statement and Margin Analysis

 The caption "Less: Provision for Credit Losses" has been changed to "Less: Provision for Loan and Lease Losses" to reflect a change in reporting loss provisions on the FR Y-9C Report.

- 2. The line item "Less: Provision for Allocated Transfer Risk " has been deleted. This provision is no longer separately reported on the FR Y-9C report; it is now included in the "Less: Overhead Expense" category on this BHCPR page.
- The yield on investment securities (TE) has been moved down the page and now precedes the yields on the components of securities.
- 4. The categories of yields on investment securities have been changed to correspond to securities income categories reported on the FR Y-9C beginning March 31, 2001. The BHCPR includes yields on the "U.S. Treasury and Agency Sec (excl MBS)," "Mortgage-Backed Securities," and "All Other Securities" subcategories only for report dates after December 31, 2000.
- 5. The caption on the cost of "Other Borrowed Funds" has been changed to "Other Borrowings & Trading Liab." This change reflects a modification in the FR Y-9C to include interest on trading liabilities with interest on other borrowings.
- 6. The line item for the cost of "Mortgages and Capitalized Leases" has been omitted. The cost of mortgages and capitalized leases is reflected in the cost of "Other Borrowings & Trading Liab" line item on the report.

# BHCPR Page 4—Non-Interest Income and Expense

- 1. The item for "Service Charges, Commissions, and Fees" has been replaced by "Service Charges on Dep Accts-Domestic." This reflects a change in reporting on the FR Y-9C.
- 2. Consistent with changes to the FR Y-9C report, new non-interest income categories have been added to the BHCPR for "Investment Banking Fees and Commis-

- sions," "Venture Capital Revenue," "Net Servicing Fees," "Net Securitization Income," "Insurance Commissions & Fees (incl Prem)," and "Net Gains (Losses) on Sales of Loans, OREO, Other Assets." The BHCPR includes data for these line items only for report dates after December 31, 2000.
- 3. An expense item has been added for "Amortization of Intangibles (incl goodwill)." This reflects a change in reporting on the FR Y-9C. The BHCPR includes data for this line item only for report dates after December 31, 2000.
- 4. The breakdown of trading revenue by type of derivative instrument has been deleted. In addition, trading revenue is no longer repeated in the memoranda section of this page.
- 5. This page now includes a memoranda item on assets under management in proprietary mutual funds and annuities. This reflects a change in reporting on the FR Y-9C. The BHCPR includes data for this line item only for report dates after December 31, 2000.
- 6. Information on quarterly sales of mutual funds and annuities by type and quarterly gross mutual fund and annuity redemptions is no longer being collected on the FR Y-9C report. Corresponding line items on the BHCPR have been deleted.
- 7. Analysis ratios have been added for the new non-interest income items listed above. These ratios calculate the portion of adjusted operating income accounted for by these components of non-interest income. The BHCPR includes data for these ratios only for report dates after December 31, 2000.

#### BHCPR Page 5—Assets

 The caption "Loans to Depository Institutions" has been changed to "Loans to Depository Instit & Oth Banks Accept." This reflects a change in reporting on the FR Y-9C that combined two items.

- 2. The caption "Less: Allow for Ln & Ls Losses & ATRR" has been changed to "Less: Allow for Ln & Ls Losses." Any allocated transfer risk reserve is now netted from loans reported in the preceding line items in accordance with reporting requirements for the FR Y-9C.
- 3. The caption "Securities Over 1 Year" has been changed to "Debt Securities Over 1 Year."
- 4. The caption "Equity Securities" has been changed to "Mutual Funds and Equity Securities" to more closely conform to the corresponding line item on the FR Y-9C report.
- 5. The line items detailing the subcategories of "RE Loans Secured by 1-4 Family" loans have been deleted from this page. Detail on these subcategories remains available on page 4, "Percent Composition of Assets and Loan Mix," of the BHCPR.
- 6. The categories of investment securities have been expanded to conform to reporting changes for the FR Y-9C. The BHCPR now includes line items for "U.S. Treasury Securities," "U.S. Agency Securities (excl MBS)," "Mortgage-Backed Securities," "Asset-Backed Securities," "Other Debt Securities," and "Mutual Funds and Equity Securities." For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data on the "U.S. Agency Securities (excl MBS)," "Mortgage-Backed Securities," and "Asset-Backed Securities" subcategories only for report dates after December 31, 2000. For Bank Holding Companies with more than \$1 billion in assets, the BHCPR includes data on "Asset-Backed Securities" only for report dates after December 31, 2000.
- 7. The line item for "Short Term Investments" has been deleted. Other detail on short term investments remains available on page 8, "Liquidity and Funding," of the BHCPR.

## BHCPR Page 6—Liabilities and Changes in Capital

- 1. The line items for "Equity Commitment Notes" and "Equity Contract Notes" have been deleted. These items are now included in "Subordinated Notes and Debentures" on this page. These changes reflect revised reporting requirements for the FR Y-9C.
- 2. "Minority Interest" has been separated from "Other Liabilities" and is now presented on the page following "Total Liabilities." This change follows revisions to the presentation of the balance sheet on the FR Y-9C report.
- 3. Consistent with FASB Statement No. 130, "Reporting Comprehensive Income," the line items for "Foreign Currency Translation Adjustments," "Net Unrealized G/L on AFS Sec," and "Accumulated Gains (Losses) on Cash Flow Hedges" have been combined in a new line item for "Accumulated Other Comprehensive Income." Historical data for this new line item reflects the aggregation of the components of "Accumulated Other Comprehensive Income."
- 4. A new line item for "Other Equity Capital Components" has been added. This change reflects revised reporting requirements for the FR Y-9C.
- 5. The caption "Equity Capital, Previous Year-end" has been changed to "Equity Capital, Previous Year-end as Amended" to reflect a change in reporting requirements for the FR Y-9C. In addition, the line item for "Prior Period Adjustments" has been deleted. These adjustments are now reflected in the amended beginning balance for equity capital.
- 6. "Accounting Restatements" have been moved up higher in the presentation of changes in equity capital to conform with a modification to the FR Y-9C report.
- 7. Consistent with FASB Statement No. 130, "Reporting Comprehen-

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sive Income," the line items for "Foreign Currency Translation and Other Adj," the "Chg in Net Unrlzd Gains (Losses) on Sec," and the "Chg in Accum Net Gains (Losses) on Cash Flow Hedges" have been combined in a new line item for "Change in Other Comprehensive Income. "Historical data for this new line item reflects the aggregation of the components of "Change in Other Comprehensive Income."

8. A new line item has been added for "Other Adjustments to Equity Capital." This change reflects revised reporting requirements for the FR Y-9C.

## BHCPR Page 7—Percent Composition of Assets and Loan Mix

- 1. The caption "Securities Over 1 Year" has been changed to "Debt Securities Over 1 Year."
- 2. The caption "Equity Securities" has been changed to "Mutual Funds and Equity Securities" to more closely conform to the corresponding line item on the FR Y-9C report.
- 3. The categories of investment securities in the Memoranda section have been expanded to conform to reporting changes for the FR Y-9C. The Memoranda section now includes line items for "U.S. Treasury Securities," "U.S. Agency Securities (excl MBS)," "Mortgage Backed Securities," "Asset-Backed Securities," and "Other Debt Securities." For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data on the "U.S. Agency Securities (excl MBS)," "Mortgage-Backed Securities," and "Asset Backed Securities" subcategories only for report dates after December 31, 2000. For Bank Holding Companies with more than \$1 billion in assets, the BHCPR includes data on "Asset-Backed Securities" only for report dates after December 31,

## BHCPR Page 8—Liquidity and Funding

- The line item for "U.S. Agency Sec Appr (Depr)/Eq Capital" has been deleted.
- 2. The categories of investment securities on this page have been expanded to conform to reporting changes for the FR Y-9C. The composition of investment securities section now includes line items for "U.S. Treasury Securities," "U.S. Agency Securities (excl MBS),' "Mortgage-Backed Securities," "Asset-Backed Securities," "Other Debt Securities," and "Mutual Funds and Equity Securities." For Bank Holding Companies with less than \$1 billion in assets, the BHCPR includes data on the "U.S. Agency Securities (excl MBS)," "Mortgage-Backed Securities," and "Asset-Backed Securities" subcategories only for report dates after December 31, 2000. For Bank Holding Companies with more than \$1 billion in assets, the BHCPR includes data on "Asset-Backed Securities" only for report dates after December 31, 2000.

## BHCPR Page 9—Derivatives and Off-Balance Sheet Transactions

- The title of this page has been changed from "Off-Balance Sheet Transactions" to "Derivatives and Off-Balance Sheet Transactions." This change reflects the reporting of derivatives as balance sheet items consistent with FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities."
- 2. The line items for securities borrowed and securities borrowed as a percent of total assets have been deleted. Under changes to the FR Y-9C, securities borrowed are now reported separately only by companies at which the item exceeds 25 percent of equity capital.

## BHCPR Page 10—Derivative Instruments

1. Under FASB Statement No. 133,

- "Accounting for Derivative Instruments and Hedging Activities," all derivative instruments must be marked to market. Accordingly, two items on this page that highlighted the portion of total derivatives marked to market are no longer relevant and have been deleted. In addition, items on the book value of past due derivatives have been removed since all derivatives are now recorded at fair value. The caption "Credit Losses on Off-BS Deriv Contracts" also has been changed to "Credit Losses on Deriv Contracts" since all derivatives are now reported on the balance sheet.
- 2. A line item for derivative instruments past due 30-89 days has been added to this page. This item is confidential prior to March 31, 2001 and is not included on publicly available reports for periods ending before that date.
- 3. "Net Unamortized Realized Gains (Losses) on Derivatives" are no longer being reported on the FR Y-9C. The corresponding line item on this page has been deleted.

## BHCPR Page 11—Derivatives Analysis

- 1. Under FASB Statement No. 133. "Accounting for Derivative Instruments and Hedging Activities," all derivative instruments must be marked to market. Accordingly, two ratios on this page that highlighted the portion of total derivatives marked to market are no longer relevant and have been deleted. In addition, items on the book value of past due derivatives have been removed since all derivatives are now recorded at fair value. The caption "Cr Losses on Off-BS Deriv Contracts" also has been changed to "Cr Losses on Deriv Contracts" since all derivatives are now reported on the balance sheet.
- 2. A line item for derivative instruments past due 30-89 days has been added to this page. This item is confidential prior to March 31,

- 2001 and is not included on publicly available reports for periods ending before that date.
- 3. "Net Unamortized Realized Gains (Losses) on Derivatives" are no longer being reported on the FR Y-9C. The ratio on this page that uses that item has been deleted.

## BHCPR Page 12—Allowance and Net Loan and Lease Losses

- 1. Captions referencing the "Provision for Credit Losses" have been changed to use the "Provision for Loan and Lease Losses" instead. This reflects a change in reporting loss provisions on the FR Y-9C Report. In addition, references to allowances on this page now reflect the allowance for loan and lease losses only.
- 2. Line items for "Foreign Currency Adjustments," "Adjustments due to Mergers and Absorptions," and "Other Adjustments" have been combined in a new "Adjustments" category. This change reflects revised reporting requirements for the FR Y-9C.
- 3. The memo item for the provision for allocated transfer risk has been replaced by a memo item displaying the allocated transfer risk reserve (ATRR). The provision for allocated transfer risk is no longer being reported as a separate item on the FR Y-9C.

### BHCPR Page 13—Past Due and Nonaccrual Assets

- 1. Beginning with the March 31, 2001 BHCPR, the nonconfidential version of this page is identical to the regulatory version of this page. However, data on 30-89 day past due items is not displayed on publicly available reports for dates before March 31, 2001.
- Captions and ratios on this page that use the "Allowance for Credit Losses" have been changed to use the allowance for loan and lease losses instead.

## BHCPR Page 13A—Past Due and Nonaccrual Loans and Leases

Beginning with the March 31, 2001 BHCPR, the nonconfidential version of this page is identical to the regulatory version of this page. However, data on 30-89 day past due items is not displayed on publicly available reports for dates before March 31, 2001.

### BHCPR Page 14—Risk-Based Capital

- 1. The presentation of the components of risk-based capital has been changed to conform to the presentation of schedule HC-R, "Regulatory Capital," of the FR Y-9C.
- 2. Beginning with the March 31, 2001 report date, this page displays risk-based capital ratios as reported by the bank holding company. Prior to March 31, 2001, these ratios were computed using data from the FR Y-9C report.

# BHCPR Page 15—Insurance and Foreign Activities

- 1. This page has been divided into two distinct components; the first addresses insurance activities while the second addresses foreign activities. Accordingly, the name of the page has been changed from "Foreign Activities" to "Insurance and Foreign Activities."
- 2. The top portion of the insurance activities section displays insurance-related balance sheet and income statement items from Schedules HC-I, "Insurance-Related Activities," and HI, "Consolidated Income Statement, " of the FR Y-9C report. The BHCPR includes data for these items only for report dates after December 31, 2000.
- 3. The lower portion of the insurance activities section displays several analysis ratios. These ratios display the proportion of insurance assets to total assets, insurance income to total net and noninterest income, and insurance

- expenses to total overhead. The BHCPR includes data for these items only for report dates after December 31, 2000.
- 4. The bottom portion of the page addresses foreign activities. Several items addressing foreign activities have been deleted from the FR Y-9C report. Accordingly, the information on foreign activities included in the BHCPR has been condensed. Specifically, line items for "Equity Securities,"
  "Total Foreign Securities," "Standby Letters of Credit," "Stdby LC/Total Loans and Ls," and yields on "Interest-Bearing Balances" and "Foreign Securities" have been deleted since items used to calculate them are no longer reported on the FR Y-9C report. In addition, the line item for "Total Foreign Loans" has been deleted.

## BHCPR Page 16—Parent Company Income Statement

1. The caption "Provision for Credit Losses" has been changed to "Provision for Loan and Lease Losses" to conform with a change to the FR Y-9LP report.

## BHCPR Page 17—Parent Company Balance Sheet

- 1. The line items for equity contract and equity commitment notes have been combined with the line item for subordinated notes and debentures on the FR Y-9LP. Consequently, the corresponding line items on the BHCPR have been deleted.
- 2. Consistent with FASB Statement No. 130, "Reporting Comprehensive Income," the line items for "Net Unrlzd G/L on AFS Sec" and "Accumulated Gains (Losses) on Cash Flow Hedges" are being combined in a new line item for "Accumulated Other Comprehensive Income." Historical data for this new line item reflects the aggregation of the components of "Accumulated Other Comprehensive Income."

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3. The line item "Less: Treasury Stock" has been deleted. It has been replaced by a new item for "Other Equity Capital Compon" that includes treasury stock and unearned ESOP shares. This change reflects revised reporting requirements for the FR Y-9LP report.

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## Appendix B: Sample Peer Group Average Report

This appendix presents sample pages of the Peer Group Average Report which is produced for Peer Groups 1 through 7 (refer to page 2-2 for a description of each peer group). Definitions of ratios contained in this report are, for the most part, identical to those that appear in individual BHCPRs and are found in Section 3 of this manual.

### month yyyy BANK HOLDING COMPANY PERFORMANCE REPORT

### PEER GROUP AVERAGE

#### PEER GROUP INFORMATION

The following pages contain a summary of the peer group financial data based on the FR Y-9C (Consolidated Financial Statements for Bank Holding Companies) and the FR Y-9LP (Parent Only Financial Statements for Bank Holding Companies). The contents closely parallel the individual Bank Holding Company Performance Report format. A description of each peer group is provided below.

Detailed information concerning the financial ratios are dound in "A User's Guide to the Bank Holding Company Performance Report."

Peer Group Number	Description
01	Consolidated assets equal to or greater than \$10 billion
02	Consolidated assets between \$3 billion and \$10 billion
03	Consolidated assets between \$1 billions and \$3 billion
04	Consolidated assets between \$500 million and \$1 billion
05	Consolidated assets between \$300 million and \$500 million
06	Consolidated assets between \$150 million and \$300 million
07*	Consolidated assets less than \$150 million

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Public versions of individual BHC reports are available on the FFIEC web site: www.ffiec.gov/nic/
For information on ordering individual or peer group reports or the User's Guide, contact the Board of Governors of the Federal Reserve System, Publications Services at (202) 452-3245.

### NOTE

This report, which is prepared by the Federal Reserve Board's Division of Banking Supervision and Regulation, is used by the Federal Reserve System in carrying out its supervisory responsibilities. All information contained herein was obtained from sources deemed reliable. However, no guarantee is given as to the accuracy of the data or of the calculations derived therefrom. The data and calculations in this report do not indicate approval or disapproval of any particular institution's performance and are not to be construed as a rating of any institution by the Federal Reserve System. Users are cautioned that any conclusions drawn from this report are their own and are not to be attributed to the Federal Reserve System. Questions regarding the contents of this report should be directed to the nearest Federal Reserve Bank.

\*Includes only bank holding companies with two or more bank subsidiaries and that have outstanding debt to the general public or are engaged in a nonbank activity involving financial leverage or engaged in credit extending activities.

#### BHCPR PEER GROUP DATA PAGE 1 PEER GROUP 01 SUMMARY RATIOS ттт уууу ттт уууу УУУУ уууу ------62 ----------61 61 59 59 Number of BHCs in Peer Group EARNINGS AND PROFITABILITY PERCENT OF AVERAGE ASSETS: 3.42 2.47 Net Interest Income (TE) 3.32 3.37 3.49 3.63 2.44 + Non-interest Income 2.44 2.47 2.24 3.56 0.32 -0.01 0.00 - Overhead Expense 3.50 3.51 3.57 3.68 0.27 0.27 0.36 0.26 - Provision for Losses 0.03 0.06 0.08 0.02 + Securities Gains (Losses) 0.00 0.00 + Other Tax Equiv Adjustments 0.00 0.00 1.92 2.06 1.97 2.13 1.98 = Pretax Net Oper Income (TE) 1.22 1.22 NA 1.33 Net Operating Income 1.20 1.27 1.24 Net Income 1.18 1.27 1.24 NA NA Net Income (Sub S Adjusted) NA NA PERCENT OF AVG EARNING ASSETS: 7.69 7.90 7.87 8.31 8.12 Interest Income (TE) Interest Expense 4.21 4.08 4.49 3.76 4.08 3.81 Net Interest Income (TE) 3.65 3.75 3.89 4.05 LOSSES, ALLOW, AND PAST DUE+NONACCR: 0.43 0.47 0.36 0.40 Net Ln&Ls Losses/Avg Loans & Leases 10.83 Earnings Coverage of Net Losses (X) 9.78 10.94 11.74 10.79 Ln&Ls Allowance/Total Loans & Leases 1.45 1.42 1.53 0.76 Nonaccr Lns&Ls+RE Acq/Lns&Ls+RE Acq 0.80 0.63 0.61 0.60 30-89 Days Past Due Loans and Leases 1.04 0.94 1.10 0.95 1.15 LIQUIDITY AND FUNDING: 37.89 Net Noncore Funding Dependence 37.37 38.29 37.24 32.90 Net ST Noncore Funding Dependence 22.97 25.53 24.66 25.88 22.63 Net Loans and Leases/Total Assets 62.99 63.29 63.60 61.78 61.82 CAPITALIZATION: 7.36 7.34 7.13 7.09 7.18 Tier 1 Leverage Ratio Equity Capital/Total Assets 8.22 7.68 8.09 7.58 7.96 7.79 40.82 7.93 35.55 Net Loans&Ls/Equity Capital (X) 7.65 8.06 7.63 Cash Dividends/Net Income Cash Dividends/Net Income (Sub S Adjusted) 39.47 35.28 41.63 NA 10.19 NA NA NA 9.03 NA 8.21 10.16 8.96 Retained Earnings/Avg Equity Cap PARENT COMPANY RATIOS: 7.01 7.63 Short-Term Debt/Equity Capital 7.01 7.07 6.45 Short-Term Debt/Equity Capital Long-Term Debt/Equity Capital Equity Investment in Subs/Equity Cap Cash FR Oper+Noncash+Op Exp/Op Exp+Div 13.78 109.56 15.63 17.67 15.49 13.93 110.30 109.56 109.83 110.21 110.92 129.00 150.79 145.12 139.98 Cash FR Oper+Noncash+Op Exp/Op Exp+Div 121.21

BHCPR PEER GROUP DATA PAGE 2
PEER GROUP 01

### RELATIVE INCOME STATEMENT AND MARGIN ANALYSIS

PERCENT OF AVERAGE ASSETS	mmm YYYY	mmm AAAA	YYYY	УУУУ	YYYY
Interest Income (TE)	7.17	7.05	7.44	6.88	7.24
Less: Interest Expense	3,82	3.64	4.02	3.36	3.63
Equals: Net Interest Income (TE)	3.32	3.37	3,42	3.49	3.63
Plus: Non-Interest Income	2.44	2.47	2.47	2.44	2.24
Equals: Adj Operating Income (TE)	5.70	5.81	5.87	5.97	5.88
Less: Overhead Expense	3.50	3.51	3.56	3.57	3.68
Less: Provision for Loan and Lease Losses	0.36	0.26	0.32	0.27	0.27
Plus: Realized G/L on HTM Sec	0.00	0.00	0.00	0.00	0.00
Plus: Realized G/L on AFS Sec	0.08	0.02	-0.01	0.03	0.06
Plus: Other Tax Equiv Adjustments	0.00	0.00	0.00	0.00	0.00
Equals: Pretax Net Oper Inc (TE)	1.92	2.06	1.97	2.13	1.98
Equals: Precax Net Oper Inc (1E)	1.92	2.00	1.37	2.13	1.50
Less: Applicable Income Taxes (TE)	0.70	0.76	0.71	0.78	0.71
Less: Minority Interest	0.02	0.02	0.02	0.02	0.01
Equals: Net Operating Income	1.20	1.27	1.22	1.33	1.24
Plus: Net Extraordinary Items	-0.01	0.00	0.00	0.00	0.00
Equals: Net Income	1.18	1.27	1.22	1.33	1.24
Memo: Net Income (Last Four Qtrs)	1.21	1.34	1.23	1.37	1.28
Memo. New Interine (Editor Four gold)					
MARGIN ANALYSIS:					
Avg Earning Assets / Avg Assets	90.57	89.67	89.89	89.41	89.27
Avg Int-Bearing Funds / Avg Assets	75.72	75.49	75.64	74.94	73.67
Int Income (TE) / Avg Earning Assets	7.90	7.87	8.31	7.69	8.12
Int Expense / Avg Earning Assets	4.21	4.08	4.49	3.76	4.08
Net Int Inc (TE) / Avg Earn Assets	3.65	3.75	3.81	3.89	4.05
YIELD OR COST:					
Total Loans and Leases (TE)	8.48	8.39	8.73	8.22	8.68
Interest-Bearing Bank Balances	6.51	6.33	7.59	6.66	7.73
Fed Funds Sold & Reverse Repos	5.82	5.69	6.41	5.15	6.17
Trading Assets	4.70	4.56	4.73	4.59	4.15
Total Earning Assets	7.83	7.82	8.25	7.63	8.06
Investment Securities (TE)	6.69	6.55	6.76	6.36	6.67
U.S. Treasury & Agency Sec (excl MBS)	7.88	NA	NA	NA	NA
Mortgage-Backed Securities	4.66	NA	NA	NA	N.A
All Other Securities	8.74	NA	NA	NA	N.F
Interest-Bearing Deposits	4.49	4.19	4.62	3.90	4.43
Time Deposits of \$100K or More	5.68	5.35	5.93	4.93	5.52
Time Deposits < \$100K	5.87	5.29	5.71	4.97	5.54
Other Domestic Deposits	3.06	2.90	3.16	2.66	3.07
Foreign Deposits	5.50	5.54	6.07	4.95	5.39
Fed Funds Purchased and Repos	5.62	5.59	6.25	5.06	5.47
Other Borrowed Funds & Trading Liab	5.77	5.72	6.04	5.12	5.24
All Interest-Bearing Funds	5.10	4.82	5.38	4.49	4.94

### BHCPR PEER GROUP DATA PEER GROUP 01

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NON-INTEREST INCOME AND EXPENSES

	mmm YYYY	mmm YYYY	<u> уууу</u>	УУУУ	УУУУ
Avg Personnel Exp Per Employee (\$000)	15	14	58	53	5(
Avg Assets per Employee (\$000)	3,548	3,463	3,430	3,090	2,88
ANALYSIS RATIOS					
Mutual Fund Fee Inc / Non-Int Income	4.62	6.36	5.50	5.16	4.69
Overhead Exp / NII + Non-Int Income	62.18	60.99	61.49	60.36	63.4
PERCENT OF AVERAGE ASSETS:					
Total Overhead Expense	3.50	3.51	3.56	3.57	3.6
Personnel Expense	1.78	1.76	1.77	1.77	1.8
Net Occupancy Expense	0.48	0.48	0.49	0.49	0.5
Other Operating Expenses	1.21	1.24	1.28	1.28	1.3
Overhead Less Non-Interest Income	1.07	1.00	1.06	1.10	1.4
PERCENT OF ADJUSTED OPERATING INCOME (TE):					
Total Overhead Expense	61.49	60.39	60.82	59.78	62.8
Personnel Expense	31.43	30.29	30.14	29.57	30.3
Net Occupancy Expense	8.51	8.30	8.43	8.22	8.6
Other Operating Expenses	21.16	21.06	21.75	21.27	23.3
Total Non-Interest Income	41.21	41.00	40.73	39.50	37.0
Fiduciary Activities Income	5.27	5.74	5.88	5.79	5.7
Serv Charges on Deposit Accts - Domestic		7.03	7.47	6.92	7.1
Trading Revenue	3.14	NA	NA	NA	N.
Investment Banking Fees & Commissions	4.13	NA	NA	NA	N.
Venture Capital Revenue	-0.14	NA	NA NA	AN AN	N.
Net Servicing Fees	1.58 0.54	NA NA	NA NA	NA NA	N.
Net Securitization Income Insurance Comm & Fees (Incl Premiums)	0.93	NA NA	NA NA	NA NA	N.
Net Gain (Loss) - Sales Loans, OREO, Oth		NA NA	NA NA	NA NA	N.
Other Non-Interest Income	10.43	23.24	22.91	22.19	20.0
Overhead Less Non-Interest Income	19.82	18.69	19.81	19.46	25.3
TAX RATIOS:					
Appl Inc Taxes/Pretax NOI (TE)	33.17	34.40	33.08	33.73	32.7
Appl Inc Tax+TE/Pretax NOI+TE	36.72	37.08	36.38	36.48	36.1

# BHCPR PEER GROUP DATA PEER GROUP 01

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PERCENT OF TOTAL ASSETS	mmm yyyy	mmm yyyy	УУУУ	УУУУ	УУУУ
Real Estate Loans	32.36	31.11	32.14	30.38	30.51
Commercial and Industrial Loans	15.78	16.41	16.04	15.76	15.71
Loans to Individuals	7.07	7.69	7.24	7.80	8.20
Loans to Depository Institutions	0.25	0.27	0.24	0.30	0.35
Agricultural Loans	0.23	0.24	0.23	0.25	0.31
Other Loans and Leases	5.38	5.42	5.56	5.18	4.88
Net Loans and Leases	62.99	63.29	63.60	61.78	61.82
Debt Securities Over 1 Year	14.48	15.55	14.31	15.42	15.48
Mutual Funds and Equity Securities	0.43	1.10	1.08	1.08	0.82
Subtotal	78.67	80.88	79.82	79.44	79.34
Interest-Bearing Bank Balances	0.98	0.50	0.76	0.60	0.78
Federal Funds Sold & Reverse Repos	2.45	2.37	2.39	2.43	1.82
Debt Securities 1 Year or Less	1.80	1.48	1.92	1.68	2.00
Frading Assets	1.85	1.76	1.83	1.75	1.58
Total Earning Assets	88.34	88.80	88.63	88.59	88.35
Non-Int Cash and Due From Dep Inst	3.11	3.28	3.58	3.61	4.15
Acceptances	0.06	0.07	0.06	0.07	0.11
Other Real Estate Owned	0.05	0.04	0.04	0.04	0.05
All Other Assets	8.40	7.78	7.58	7.44	6.95
MEMORANDA:					
Short-Term Investments	6.06	5.06	5.65	5.42	5.31
U.S. Treasury Securities	0.50	1.02	0.67	1.06	1.32
U.S. Agency Securities (excl MBS)	2.39	2.43	2.69	2.46	2.27
Municipal Securities	0.91	0.90	0.88	0.92	0.96
Mortgage-Backed Securities	10.47	10.57	9.82	10.45	11.19
Asset-Backed Securities	0.47	NA	NA	NA	N.F
Other Debt Securities	0.69	3.31	3.26	3.16	2.79
RE Loans Secured by 1-4 Family	16.95	16.62	17.09	16.78	17.94
Revolving	2.66	2.32	2.69	2.22	2.13
Closed-End, Sec by First Liens	11.96	12.16	11.88	12.39	13.86
Closed-End, Sec by Junior Liens	1.90	1.77	2.04	1.91	1.60
Commercial Real Estate Loans	13.40	12.44	13.09	11.88	11.04
Construction and Land Dev	3.26	2.80	2.99	2.53	2.07
Multifamily	1.16	1.10	1.14	1.09	1.04
Nonfarm Nonresidential	8.48	8.05	8.47	7.81	7.42
RE Loans Secured by Farmland	0.18	0.18	0.19	0.17	0.18
LOAN MIX, % OF GROSS LOANS & LEASES:					
Real Estate Loans	49.47	47.50	48.81	47.01	47.29
RE Loans Secured by 1-4 Family	26.33	25.71	26.34	26.18	28.01
Revolving	4.00	3.48	4.05	3.37	3.27
Closed-End	22.08	21.99	22.02	22.62	24.54
Commercial Real Estate Loans	20.09	18.67	19.49	18.02	16.76
Construction and Land Dev	4.82	4.14	4.39	3.77	3.14
Multifamily	1.78	1.68	1.74	1.71	1.58
Nonfarm Nonresidential	12.74	12.13	12.64	11.88	11.30
RE Loans Secured by Farmland	0.27	0.27	0.28	0.26	0.28
Loans to Depository Institutions	0.44	0.53	0.43	0.60	0.69
Commercial and Industrial Loans	26.01	27.50	26.24	26.84	26.73
Loans to Individuals	11.14	12.13	11.30	12.35	12.88
Credit Card Loans	1.12	1.87	1.84	2.09	2.40
Agricultural Loans	0.34	0.36	0.35	0.38	0.48
Loans to Foreign Govts and Inst	0.03	0.07	0.03	0.09	0.10
Other Loans and Leases	9.51	9.62	9.78	9.28	8.52

#### PAGE 5 BHCPR PEER GROUP DATA PEER GROUP 01 LIOUIDITY AND FUNDING PERCENT OF TOTAL ASSETS VVVV YYYY уууу mmm yyyy mmm yyyy 5.31 -----5.65 22.42 Short-Term Investments 5.06 5.42 23.12 22.74 22.54 23.96 Liquid Assets 22.42 17.99 63.60 67.08 49.25 34.64 8.60 3.94 7.77 5.37 0.53 12.12 18.78 61.78 65.19 48.93 35.12 7.28 4.19 8.70 5.56 0.49 18.84 Investment Securities 17.99 18.84 63.29 66.68 18.94 61.82 Net Loans and Leases 62.99 65.39 Net Lns, Ls & Stdby Ltrs of Credit 66.66 52.91 48.84 49.86 Core Deposits 31.22 34.50 35.21 Noncore Funding Time Deposits of \$100K or More 7.18 8.63 7.89 4.09 3.16 4.34 Foreign Deposits Fed Funds Purchased and Repos 8.41 8.78 8 51 5.75 0.56 Net Fed Funds Purchased (Sold) 5.82 5.99 0.59 0.52 Commercial Paper 5.23 42.61 22.99 6.58 3.71 Oth Borrowings W/Rem Mat 1 Yr or Less 4.60 43.60 5.99 Earning Assets Repr in 1 Year 41.37 41.80 44.52 Int-Bearing Liab Repr in 1 Year 22.78 21.70 22.70 22.26 Long-Term Debt Repr in 1 Year 2.29 2.17 1.84 1.63 1.48 16.88 16.31 17.28 Net Assets Repriceable in 1 Year 16.49 19.67 37.24 24.66 OTHER LIQUIDITY AND FUNDING RATIOS: 37.89 32.90 37.37 38.29 Net Noncore Funding Dependence 25.53 25.88 22.63 Net ST Noncore Funding Dependence 22.97 23.52 18.28 21.20 18.73 21.75 Short-Term Inv/ST Noncore Funding 21.20 -2.94 100.03 136.43 0.12 0.39 0.00 -1.20 101.03 135.96 Liq Asts-ST Noncore Fndg/Nonliq Asts -3.42 -3.86 1.11 97.76 130.42 -0.96 -4.87 -0.04 Net Loans and Leases/Total Deposits 98.81 92.35 Net Loans and Leases/Core Deposits 120.30 133.30 0.54 0.31 2.07 -0.97 Held-To-Mat Sec Appr(Depr)/Eq Cap -5.33 1.99 Avail-For-Sale Sec Appr(Depr)/Eq Cap 0.00 -0.04 0.01 Struct Notes Appr(Depr)/Eq Cap PERCENT OF INVESTMENT SECURITIES: 9.84 8.56 90.16 90.64 4.38 6.20 14.48 11.92 5.20 5.07 54.93 54.84 NA NA 18.29 16.98 6.39 6.23 9.95 Held-To-Maturity Securities 6.54 8.19 89.17 93.46 91.81 Available-For-Sale Securities 7.63 U.S. Treasury Securities 3.57 5.71 12.19 13.37 11.29 U.S. Agency Securities (excl MBS) Municipal Securities 5.40 5.03 5.26 56.56 Mortgage-Backed Securities 59.63 58.14 Asset-Backed Securities 2.47 NA NA 16.98 14.38 Other Debt Securities 5.05 3.07 Mutual Funds and Equity Securities 6.63 4.55 10.92 18.33 59.32 55.45 9.45 8.08 10.99 10.84 Debt Securities 1 Year or Less 19.09 59.48 55.34 Debt Securities 1 To 5 Years Debt Securities Over 5 Years 16.80 19.27 17.88 63.33 61.38 62.54 Pledged Securities 53.45 53.51 50.63 0.09 0.16 Structured Notes, Fair Value 0.08 0.14 0.18

# BHCPR PEER GROUP DATA PAGE 6 PEER GROUP 01

### ALLOWANCE AND NET LOAN AND LEASE LOSSES

ANALYSIS RATIOS	mmm YYYY	ттт уууу	УУУУ	УУУУ	YYYY
 Provision for Ln&Ls Losses/Avg Assets	0.36	0.26	0.32	0.27	0.27
Provision for Ln&Ls Losses/Avg Lns&Ls	0.58	0.40	0.51	0.42	0.43
Provision for Ln&Ls Losses/Net Losses	123.96	116.12	120.69	110.13	107.15
Ln&Ls Allowance/Total Loans & Leases	1.45	1.42	1.44	1.44	1.53
Ln&Ls Allowance/Net Ln&Ls Losses (X)	3.85	5.00	4.57	4.57	5.4
ALLL/Nonaccrual Assets	236.93	279.85	253.23	298.84	329.1
n&Ls Allow/90+ Days PD+Nonaccr Ln&Ls	167.94	199.67	174.77	210.08	217.2
Fross Ln&Ls Losses/Avg Loans & Leases	0.59	0.48	0.54	0.53	0.5
Recoveries/Avg Loans and Leases	0.11	0.12	0.11	0.13	0.1
Net Losses/Avg Loans and Leases	0.47	0.36	0.43	0.40	0.4
Recoveries/Prior Year-End Losses	5.85	6.11	26.20	29.44	31.8
Earnings Coverage of Net Losses (X)	9.78	10.94	10.83	11.74	10.7
NET LOAN AND LEASE LOSSES BY TYPE					
Real Estate Loans	0.09	0.06	0.08	0.06	0.0
RE Loans Secured By 1-4 Family	0.09	0.08	0.09	0.08	0.0
Revolving	0.12	0.10	0.11	0.10	0.1
Closed-End	0.07	0.08	0.09	0.08	0.0
Commercial Real Estate Loans	0.06	0.02	0.02	0.01	-0.0
Construction and Land Dev	0.03	0.01	0.02	0.01	-0.0
Multifamily	0.02	0.00	0.01	0.00	0.0
Nonfarm Nonresidential	0.05	0.02	0.02	0.02	-0.0
RE Loans Secured by Farmland	0.07	-0.06	0.03	0.03	0.0
Commercial and Industrial Loans	0.67	0.36	0.56	0.41	0.3
Loans to Depository Institutions	-0.01	-0.01	0.16	0.03	0.2
oans to Individuals	1.41	1.40	1.32	1.42	1.7
Credit Card Loans	3.84	3.31	3.84	5.25	4.9
gricultural Loans	0.25	-0.02	0.18	0.20	0.1
Loans to Foreign Governments & Inst	0.00	-0.08	-0.08	0.02	0.1
Other Loans and Leases	0.45	0.21	0.26	0.32	0.2

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		PEER GROUP DATA EER GROUP 01			PAGE			
PAST DUE AND NONACCRUAL ASSETS								
PERCENT OF LOANS AND LEASES	mmm yyyy	mmm yyyy	уууу	уууу	уууу			
30-89 Days PD Loans and Leases	1.04	0.94	1.10	0.95	1.15			
90+ Days PD Loans and Leases	0.19	0.19	0.20	0.18	0.21			
Nonaccrual Loans and Leases	0.75	0.57	0.70	0.55	0.53			
90+ Days PD and Nonaccrual Loans and Leases	0.97	0.79	0.92	0.75	0.77			
30-89 Days PD Restructured	0.00	0.00	0.00	0.00	0.00			
90+ Days PD Restructured	0.00	0.00	0.00	0.00	0.00			
Nonaccrual Restructured	0.00	0.00	0.00	0.00	0.00			
PERCENT OF LNS&LS + OTHER ASSETS 30+ DAYS PAST DUE AND NONACCRUAL								
30-89 Days Past Due Assets	1.05	0.94	1.11	0.95	1.16			
90+ Days Past Due Assets	0.20	0.19	0.20	0.18	0.21			
Nonaccrual Assets	0.75	0.58	0.70	0.55	0.56			
30+ Days PD & Nonaccrual Assets	2.06	1.75	2.07	1.74	2.01			
PERCENT OF TOTAL ASSETS								
90+ Days PD and Nonaccrual Assets	0.61	0.49	0.59	0.46	0.49			
90+ PD & Nonaccrual Assets + OREO	0.66	0.54	0.64	0.51	0.54			
RESTRUCTURED & NONACCRUAL LNS&LS + REAL ESTATE ACQUIRED AS PERCENT OF:								
Total Assets	0.51	0.40	0.49	0.38	0.38			
Allowance for Loan & Lease Losses	55.32	45.38	52.63	42.65	40.27			
Equity Cap + ALLL	5.76	4.71	5.57	4.49	4.34			
Tier 1 Cap + ALLL	6.51	5.20	6.16	4.95	4.88			
Loans & Leases + RE Acquired			0.78					

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LNS&LS AS A PERCENT OF LOAN TYPE	mmm YYYY	mmm YYYY	УУУУ	УУУУ	УУУУ
Real Estate - 30-89 Days PD	0.99	0.87	1.05	0.90	1.13
- 90+ Days Past Due	0.15	0.15	0.17	0.14	0.18
- Nonaccrual	0.53	0.49	0.51	0.50	0.63
Coml & Indl - 30-89 Days PD	0.99	0.82	0.85	0.73	0.87
- 90+ Days Past Due	0.11	0.10	0.13	0.08	0.10
- Nonaccrual	1.35	0.95	1.29	0.89	0.72
Individuals - 30-89 Days PD	1.71	1.67	2.10	1.87	2.16
- 90+ Days Past Due	0.43	0.47	0.47	0.53	0.57
- Nonaccrual	0.19	0.23	0.19	0.20	0.23
Dep Inst Lns - 30-89 Days PD	0.04	0.06	0.08	0.05	0.10
- 90+ Days Past Due	0.00	0.01	0.00	0.01	0.00
- Nonaccrual	0.18	0.13	0.17	0.05	0.06
Agricultural - 30-89 Days PD	1.11	1.29	0.85	0.52	0.65
- 90+ Days Past Due	0.05	0.14	0.12	0.07	0.08
- Nonaccrual	1.31	1.12	1.25	1.12	0.92
Foreign Govts- 30-89 Days PD	0.02	0.05	0.35	0.39	0.39
- 90+ Days Past Due	0.02	0.41	0.00	0.00	0.00
- Nonaccrual	0.10	0.21	0.10	0.18	0.78
Other Lns&Ls - 30-89 Days PD	0.92	0.68	0.84	0.61	0.76
- 90+ Days Past Due	0.11	0.09	0.08	0.07	0.08
- Nonaccrual	0.39	0.24	0.33	0.21	0.21
MEMORANDA:					
1-4 Family - 30-89 Days PD	1.08	0.94	1.29	1.12	1.27
- 90+ Days Past Due	0.22	0.21	0.22	0.22	0.23
- Nonaccrual	0.46	0.47	0.45	0.50	0.52
Revolving - 30-89 Days PD	0.70	0.59	0.79	0.63	1.05
- 90+ Days Past Due	0.12	0.12	0.11	0.10	0.16
- Nonaccrual	0.20	0.15	0.17	0.15	0.19
Closed-End - 30-89 Days PD	1.16	1.01	1.40	1.22	1.34
- 90+ Days Past Due	0.24	0.24	0.25	0.25	0.25
- Nonaccrual	0.50	0.52	0.50	0.55	0.57
Commercial RE - 30-89 Days PD	0.79	0.79	0.75	0.69	0.95
- 90+ Days Past Due	0.07	0.07	0.07	0.06	0.09
- Nonaccrual	0.62	0.57	0.53	0.57	0.75
Const & Dev - 30-89 Days PD	1.07	1.18	1.01	0.84	1.32
- 90+ Days Past Due	0.10	0.10	0.08	0.06	0.10
- Nonaccrual	0.56	0.55	0.48	0.46	0.62
Multifamily ~ 30-89 Days PD	0.61	0.54	0.49	0.57	0.81
- 90+ Days Past Due	0.04	0.04	0.07	0.04	0.07
- Nonaccrual	0.26	0.28	0.23	0.32	0.57
Nonfarm Nres- 30-89 Days PD	0.73	0.71	0.66	0.66	0.88
- 90+ Days Past Due	0.06	0.07	0.05	0.06	0.09
- Nonaccrual	0.65	0.62	0.55	0.71	0.84
Farmland - 30-89 Days PD	1.96	1.21	0.69	0.66	1.19
- 90+ Days Past Due	0.14	0.16	0.09	0.14	0.17
- Nonaccrual	1.57	1.10	1.26	1.18	1.08
Credit Card - 30-89 Days PD	2.33	1.69	1.70	1.73	2.29
- 90+ Days Past Due	1.14	0.75	0.71	0.77	1.15
- Nonaccrual	0.13	0.21	0.08	0.23	0.28

#### PAGE 8 BHCPR PEER GROUP DATA PEER GROUP 01 RISK-BASED CAPITAL AND DERIVATIVES AND OFF-BALANCE-SHEET TRANSACTIONS CAPITAL RATIOS mmm yyyy ттт уууу УУУУ YYYY VVVV 7.09 -----7.36 7.13 7.18 7.34 Tier 1 Leverage Ratio 8.98 8.74 8.72 9.08 Tier 1 RBC Ratio 11.76 11.50 11.94 Total Risk-Based Capital Ratio 11.88 11.49 7.06 7.06 6.07 6.71 6.63 6.76 Tangible Tier 1 Leverage Ratio 5.39 5.85 Tangible Common Eq Cap/Tan Assets 6.20 5.51 DERIVATIVES AND OFF-BALANCE-SHEET TRANSACTIONS PERCENT OF TOTAL ASSETS: 33.74 32.32 34.70 35.27 Loan Commitments 32.09 3.45 3.54 Standby Letters of Credit 3.64 3.45 3.48 0.23 0.25 0.30 Commercial & Similar Letters of Credit 0.20 0.27 Financial Assets Sold With Recourse 2.33 2.74 2.46 2.14 1.66 Securities Lent 2.74 2.79 2.45 2.46 2.32 Credit Derivatives (BHC as Guarantor) 0.13 0.14 0.09 0.12 0.08 0.23 0.26 0.23 Credit Derivatives (BHC as Beneficiary) 0.32 0.22 TYPE OF DERIVATIVE INSTRUMENT: Derivative Contracts 63.23 75.09 56.16 72.85 96.87 42.82 Interest Rate Contracts 47.26 57.54 55.44 67.62 Interest Rate Futures & Forward Contr 10.17 9.25 6.45 8.94 13.69 Written Options Contr (Int Rate) 5.56 6.11 5.82 5.63 7.68 7.10 8.78 11.15 6.95 8.65 Purchased Options Contr (Int Rate) 20.03 30.31 18.65 29.80 Interest Rate Swaps Foreign Exchange Contracts 11.72 14.86 9.79 14.96 26.57 Futures & Forward Foreign Exch Contr 9.46 11.33 7.67 10.81 17.76 Written Options Contr (Foreign Exch) 0.48 0.93 0.44 1.09 2.23 1.04 2.17 Purchased Options Contr (Foreign Exch) 0.88 0.45 0.47 0.64 0.37 0.75 Foreign Exchange Rate Swaps 0.41 Equity, Commodity, & Other Deriv Contr 1.56 1.70 1.69 1.71 1.40 Commodity & Other Fut & Forward Contr 0.29 0.24 0.25 0.27 0.14 Written Options Contr (Comm & Other) 0.27 0.27 0.28 0.39 0.45 17.76 Purchased Options Contr (Comm & Oth) 9.46 9.46 7.67 10.81 0.29 0.21 0.07 Commodity & Other Swaps 0.19 0.19 PERCENT OF AVERAGE LOANS AND LEASES: Loan Commitments 56.79 56.79 57.86 68.68 66.49

		R PEER GROUP DATA PEER GROUP 01			PAGE			
DERIVATIVES ANALYSIS								
PERCENT OF NOTIONAL AMOUNT	www AAAA	www AAAA	УУУУ	уууу	УУУУ			
Interest Rate Contracts	86.14	85.02	83.22	84.10	85.43			
Foreign Exchange Contracts	10.39	11.80	11.79	11.96	12.79			
Equity, Comm, & Other Contracts	0.61	0.57	1.12	0.55	0.23			
utures and Forwards	36.03	28.61	30.50	29.14	34.65			
Written Options	5.24	5.06	5.18	4.23	5.56			
Exchange-Traded	0.49	0.36	0.29	0.29	0.44			
Over-The-Counter	4.36	4.36	4.36	3.62	4.59			
urchased Options	7.99	8.40	10.06	9.20	9.91			
Exchange-Traded	0.66	0.69	0.70	0.62	0.64			
Over-The-Counter	6.89	6.82	8.63	8.06	8.60			
waps	47.17	52.26	50.31	51.25	41.31			
eld for Trading	40.20	36.48	37.90	36.44	37.41			
Interest Rate Contracts	25.15	21.25	22.04	21.39	21.95			
Foreign Exchange Contracts	8.69	9.11	9.17	9.43	10.96			
Equity, Comm, & Other Contracts	0.38	0.29	0.43	0.27	0.10			
Ion-Traded	59.80	63.52	62.10	62.47	61.52			
Interest Rate Contracts	56.62	59.42	56.67	58.51	59.60			
Foreign Exchange Contracts	0.77	1.42	1.39	1.37	0.73			
Equity, Comm, & Other Contracts	0.01	0.02	0.02	0.02	0.01			
Deriv Contr (Excl Fut & FX LE 14 Days)	85.82	85.92	85.74	86.28	85.13			
One Year or Less	42.39	30.83	38.73	30.84	40.29			
Over 1 Year to 5 Years	27.44	38.81	28.97	34.30	29.85			
Over 5 Years	10.25	10.09	10.06	10.72	7.46			
Fross Negative Fair Value (Abs Val)	1.06	1.00	0.95	1.03	0.81			
Gross Positive Fair Value	1.39	0.93	1.22	0.99	1.19			
PERCENT OF TIER 1 CAPITAL:								
ross Negative Fair Value, Abs Val (X)	0.16	0.16	0.13	0.18	0.19			
ross Positive Fair Value (X)	0.19	0.15	0.15	0.17	0.21			
Held for Trading (X)	0.15	0.13	0.12	0.15	0.16			
Non-Traded (X)	0.02	0.01	0.02	0.01	0.04			
Current Credit Exposure (X)	0.11	0.09	0.09	0.09	0.11			
Credit Losses on Derivative Contracts	0.00	0.00	0.00	0.00	0.01			
PAST DUE DERIVATIVE INSTRUMENTS								
30-89 Days Past Due	0.00	0.00	0.00	0.00	0.00			
90+ Days Past Due	0.00	0.00	0.00	0.00	0.00			
OTHER RATIOS:								
THER RATIOS: Current Credit Exposure/Risk Wtd Asts	0.79	0.65	0.64	0.68	1.01			
MPACT OF NONTRADED DERIV CONTRACTS:								
Incr (Decr) in Interest Inc/Net Income	0.18	0.05	0.09	1.09	0.95			
Decr (Incr) in Int Expense/Net Income	0.25	0.48	0.60	0.59	1.17			
Net Incr (Decr) Nonint Alloc/Net Income	0.47	0.00	0.08	0.32	-0.11			
Incr (Decr) in Net Income/Net Income	1.54	1.11	0.66	2.11	1.86			

BHCPR PEER GROUP DATA
PEER GROUP 01

## INSURANCE AND FOREIGN ACTIVITIES

INSURANCE ACTIVITIES	mmm YYYY
ANALYSIS RATIOS:	
Insurance Assets/Total Assets	0.06
Reinsurance Recov (P&C)/Total Assets	0.00
Separate Acct Assets (L&H)/Total Assets	0.00
Insurance-Related Net Inc/Total Net Inc	0.72
Insur Comm&Fees (excl Prem)/Nonint Inc	2.11
Premiums/Noninterest Income	0.00
Insur Benef, Losses, Exp/Tot Overhd Exp	0.11
Insur Benef, Losses, Exp/Insur Comm&Fee	11.32

FOREIGN ACTIVITIES	ттт ууул	mmm YYYY	УУУУ	УУУУ	УУУУ
ANALYSIS RATIOS:					
Yield: Foreign Loans	3.72	3.75	3.94	3.72	3.96
Cost: Interest-Bearing Deposits	5.50	5.54	6.07	4.95	5.39
NET LOSSES AS % OF FOREIGN LNS&LS BY TYP	E:				
Real Estate Loans	1.07	0.20	0.27	1.44	2.14
Commercial and Industrial Loans	5.30	1.80	2.40	4.62	1.38
Foreign Governments and Inst	0.00	-0.08	-0.08	0.02	0.17
Leases	0.16	0.30	0.17	0.76	0.51
GROWTH RATES:					
Net Loans and Leases	17.64	23.39	23.97	36.00	42.84
Total Selected Assets	18.69	134.90	19.75	141.76	37.01
Deposits	-3.66	132.35	38.29	106.84	39.36

		PEER GROUP DATA PEER GROUP 01			PAGE
	PARENT COMPA	NY ANALYSIS - PART	· I		
PROFITABLITY:	www AAAA	шшш ХХХХ	УУУУ	уууу 	УУУУ
Net Income/Avg Equity Capital	14.32	16.42	15.24	16.66	15.41
Bank Net Inc/Avg Eq Inv in Banks	14.18	14.87	14.05	15.72	14.72
Nonbk Net Inc/Avg Eq Inv in Nonbanks	5.56	13.63	8.53	11.80	10.06
Sub BHCs Net Inc/Avg Eq Inv in Sub BHCs	11.47	15.17	14.00	13.01	12.73
Bank Net Income/Parent Net Income	78.54	72.77	76.44	73.84	76.96
Nonbank Net Income/Parent Net Income	7.93	11.90	10.44	11.20	6.02
Sub BHCs Net Inc/Parent Net Income	55.57	53.59	55.74	56.13	57.90
LEVERAGE:					
Total Liabilities/Equity	38.16	40.72	37.72	39.82	41.57
Total Debt/Equity Capital	21.61	23.44	21.27	22.81	25.02
Total Debt/Eq Cap - Exc Over Fair Value	22.65	24.63	22.28	24.16	26.84
Long-Term Debt/Equity Capital	13.93	15.49	13.78	15.63	17.67
Short-Term Debt/Equity Capital Current Portion of LT Debt/Equity	7.01 0.28	7.63 0.18	7.07 0.32	6.45 0.22	7.01 0.66
Exc Cost Over Fair Value/Equity Cap	2.27	1.95	2.37	1.99	0.66 2.36
Long-Term Debt/Consolidated LT Debt	19.44	21.60	2.37	1.99 23.90	2.36
			27.54	25.50	20.20
DOUBLE LEVERAGE:	110.01	440.00	400 55		
Equity Investment in Subs/Equity	110.21 123.38	110.92	109.56	110.30	109.83
Total Investment in Subs/Equity	123.38	125.53	122.54	124.57	127.20
Equity Inv in Subs/Cons Eq Cap+Min Int Total Inv in Subs/Cons Eq Cap+Min Int	102.75	102.27 115.65	100.11 112.60	101.78 115.08	101.41 117.15
Total inv in Subs/cons Eq Cap+Min inc	115.76	113.65	112.60	115.08	117.15
DOUBLE LEVERAGE PAYBACK:	0.00	0.64			
Equity Inv in Subs - Eq Cap/Net Inc (X) Eq Inv in Subs - Eq Cap/Net Inc-Div (X)	0.68 1.66	0.61 1.54	0.70 1.60	0.64 1.50	0.69
Eq Inv In Subs - Eq Cap/Net Inc-DIV (A)	1.00	1.54	1.60	1.50	1.75
COVERAGE ANALYSIS:					
Op Inc-Tax + Noncash/Oper Exp + Div	127.94	131.33	152.37	141.30	135.74
Cash Fl Fr Op+Noncash+Op Ex/Op Ex+Div	129.00	121.21	150.79	145.12	139.98
Adj Cash Fl/Op Exp+Repaid LT Debt+Div	101.54	93.93	110.72	105.81	104.89
Pretax Oper Inc + Int Exp/Int Expense Div + Int From Subs/Int Exp + Div	867.62 120.66	1774.12 136.32	1534.88	2446.21	926.97
Fees+Other Inc From Subs/Sal + Oth Exp	25.00	27.87	163.04 27.65	153.16	160.92
Net Inc/Curr Port of LT Debt+Pfd Div(X)	208.98	345.30	27.65	28.06 2277.94	27.05 593.57
,	200.50	343.30	273.04	2211.54	593.57
OTHER RATIOS: Net Assets Repr in 1 Yr/Total Assets	-1.44	-2.46	-1.62	-1.86	-0.44
PAST DUE AND NONACCRUAL AS % OF LNS&LS:	****	2.30	1.02	-1.00	-0.44
90+ Days Past Due	0.02	0.00	0.00	0.00	0.00
Nonaccrual	0.04	0.06	0.04	0.12	2.00
Total	0.08	0.13	0.04	0.13	2.00
GUARANTEED LOANS AS % OF EQUITY CAP:					
To Bank Subsidiaries	0.06	0.01	0.12	0.01	0.00
To Nonbank Subsidiaries	0.60	1.15	0.36	0.65	0.49
To Subsidiary BHCs	0.00	0.00	0.00	0.00	0.00
Total	0.90	1.48	0.76	1.01	0.84
AS A % OF CONSOLIDATED BHC ASSETS:					
Nonbank Assets of Nonbank Subsidiaries	8.02	6.97	7.93	6.57	5.58
Combined Thrift Assets	0.28	0.26	0.20	0.29	0.25
Combined Foreign Nonbank Sub Assets	0.13	0.06	0.14	0.06	0.06

		BHCPR PEER GROUP DATA PEER GROUP 01						
PARENT COMPANY ANALYSIS - PART II								
PAYOUT RATIOS - PARENT	mmm YYYY	шшш УУУУ	уууу	уууу	уууу			
Div Paid/Inc Before Undist Inc	70.70	71.80	59.66	65.63	72.51			
Dividends Paid/Net Income	39.47	35.28	40.82	35.56	41.63			
Net Income - Dividends/Avg Equity	8.21	10.16	9.03	10.19	8.96			
	*****	20.20	3.02	10.13	0.50			
PERCENT OF DIVIDENDS PAID:								
Dividends From Bank Subs	90.80	93.69	132.16	124.53	116.11			
Dividends From Nonbank Subs	7.48	9.27	7.09	9.31	10.29			
Dividends From Subsidiary BHCs	13.02	27.19	21.26	38.39	29.28			
Dividends From All Subsidiaries	141.37	162.84	192.91	186.99	180.29			
PAYOUT RATIOS - SUBSIDIARIES:								
PERCENT OF BANK NET INCOME:								
Dividends From Bank Subs	52.91	45.49	81.89	64.02	68.25			
Interest Income From Bank Subs	5.76	10.57	14.28	5.38	7.46			
Mgt & Service Fees From Bank Subs	5.20	6.93	7.00	6.18	7.23			
Other Income From Bank Subs Operating Income From Bank Subs	0.00 73.51	0.03	0.05	0.01	0.09			
operating income from Bank Subs	/3.51	144.38	131.80	79.77	90.81			
PERCENT OF NONBANK NET INCOME:								
Dividends From Nonbank Subs	36.15	31.12	62.85	42.06	56.05			
Interest Income From Nonbank Subs	26.33	28.88	34.94	27.36	50.59			
Mgt & Serv Fees From Nonbank Subs	2.93	5.33	4.71	6.14	6.13			
Other Income From Nonbank Subs	0.04	0.05	0.04	0.03	1.90			
Operating Inc From Nonbank Subs	82.05	72.48	108.81	91.56	130.10			
PERCENT OF SUB BHCs' NET INCOME:								
Dividends From Subsidiary BHCs Interest Inc From Subsidiary BHCs	34.29 1.86	45.64 2.12	50.08 1.93	71.53	69.00			
Mgt & Serv Fees From Subsidiary BHCs	1.12	1.20	1.93	2.04 1.69	1.75 2.20			
Other Income From Subsidiary BHCs	0.00	0.00	0.00	0.00	0.00			
Operating Income From Sub BHCs	42.25	50.21	54.88	76.19	75.02			
DEPENDENCE ON SUBSIDIARIES:								
PERCENT OF TOTAL OPERATING INCOME:								
Dividends From Bank Subsidiaries	45.14	43.39	54.08	52.11	49.61			
Interest Income From Bank Subs	5.48	6.57	3.87	3.68	5.25			
Mgt & Serv Fees From Bank Subs	3.42	3.70	2.60	3.60	3.76			
Other Income From Bank Subs	0.00	0.02	0.02	0.01	0.02			
Operating Income From Bank Subs	60.21	61.89	63,63	61.24	65.00			
Dividends From Nonbank Subs	2.62	1.83	3.00	2.85	3.25			
Interest Income From Nonbank Subs	2.65	2.10	1.64	2.27	2.25			
Mgt & Serv Fees From Nonbank Subs	0.20	0.19	0.15	0.31	0.23			
Other Income From Nonbank Subs	0.00	0.02	0.01	0.01	0.03			
Operating Inc From Nonbank Subs	6.10	6.57	5.64	6.97	8.32			
Dividends From Subsidiary BHCs	8.78	8.64	10.18	15.11	12.90			
Interest Inc From Subsidiary BHCs	0.17	0.24	0.20	0.20	0.14			
Mgt & Serv Fees From Sub BHCs	0.03	0.03	0.01	0.13	0.08			
Other Income From Subsidiary BHCs	0.00	0.00	0.00	0.00	0.00			
Operating Income From Sub BHCs	9.90	9.64	11.37	16.20	14.08			
Loans and Adv From Subs/ST Debt	147.62	136.63	169.53	118.82	137.27			
Loans and Adv From Subs/Total Debt	55.86	35.73	52.75	42.51	41.01			

# Appendix C: BHCPR Ordering Instructions and Order Form

### Information

The Bank Holding Company Performance Reports (BHCPRs) are produced quarterly for bank holding companies with consolidated assets of \$150 million or more and for multi-bank holding companies that have debt outstanding to the general public or that are engaged in a nonbank activity (either directly or indirectly) involving financial leverage or engaged in credit extending activities.

There are two types of BHCPRs:

- · Individual BHC Report
- Peer Group Average Reports

In addition, A User's Guide for the Bank Holding Company Performance Report is available.

T 001	Price		
Type of Order	Per Copy		
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Peer Group Average Reports	65.00		
A User's Guide for the BHCPR	25.00		

## **Ordering Instructions**

To order BHCPR products from the Board of Governors of the Federal Reserve System, please complete the order form on the next page or call (202) 452-3245. Orders may also be made via Fax (202) 728-5886. To check on the status of your order, please call Customer Services at (202) 452-3245.

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# BHCPR Order Form

Name				
Street Address				
City				
Гelephone Number			-	
Individual BHC Report (\$45 each	):			
Bank Holding Company Name	Location (City and State)	-	•	noun
(A				
(Attach separate sheet for additional list of l	3HCs)			
Other Reports				
Peer Group Average Reports (\$65)				
A User's Guide for the BHCPR (\$25)	/00 00 foreign)			
Handling fee per order (\$4.00 domestic/ Fotal amount of order	\$8.00 foreign)		\$	
Total amount of order			3	
Method of Payment				
Check/Money order enclosed for \$	, payable to Bo	ard of Governors of t	he Federal Reserve	e Syst
Charge my credit card: American Express	Account No.	Expiration Date		
T TTC A				
VISA				